18720-1

POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

AGRICULTURAL STATE		SEP 1989	SEP 1988	JUL-SEP 1989/90	JUL-SEP 1988/89
AL	Alabama	5,172	9,099	13,566	12,632
AK	Alaska	0	0	0	0
AZ	Arizona	261	122	871	283
AR	Arkansas	4,047	2,234	6,858	11,319
CA	California	6,084	6,228	12,697	14,557
CO	Colorado	510	424	1,054	959
CT	Connecticut	319	261	459	531
DE	Delaware	738	1,792	1,822	3,799
FL	Florida	7,446	6,009	27,898	13,291
GA	Georgia	16,655	4,217	27,901	19,706
HI	Hawaii	61	(10)	3,387	159
ID	Idaho	2,236	2,125	4,372	4,871
IL	Illinois	34,951	25,239	185,078	128,508
IN	Indiana	23,401	17,616	84,559	60,709
IA	Iowa	33,524	30,852	164,582	138,100
KS	Kansas	4,233	6,472	10,985	12,235
KY	Kentucky	9,682	2,183	23,053	19,305
LA	Louisiana	1,894	1,467	4,241	16,944
ME	Maine	27	0	132	18
MD	Maryland	2,104	3,744	2,831	10,488
MA	Massachusetts	390	62	1,078	846
MI	Michigan	19,945	9,562	43,291	48,131
MN	Minnesota	23,895	23,009	86,166	77,100
MS	Mississippi	1,683	2,739	1,981	5,001
MO	Missouri	22,375	19,851	72,229	62,180
MT	Montana	1,158	910	2,874	1,896
NE	Nebraska	1,685	1,670	4,183	3,615
NV	Nevada	0	61	0	61
NH	New Hampshire	0	59	156	59
NJ	New Jersey	337	471	1,003	908
NM	New Mexico	487	4,605	831	8,534
NY	New York	2,557	3,523	7,129	6,820
NC	North Carolina	6,338	6,035	12,657	13,135
ND	North Dakota	1,985	329	4,560	3,364
OH	Ohio	60,544	45,066	100,831	96,948
OK	Oklahoma	2,748	3,494	6,291	6,051
OR	Oregon	2,384	2,235	5,393	5,912
PA	Pennsylvania	4,511	3,279	9,956	7,941
RI	Rhode Island	119	75	179	1,102
SC	South Carolina	9,877	1,146	18,354	12,024
SD	South Dakota	1,365	661	2,514	1,831
TN	Tennessee	11,573	1,394	13,573	15,104
TX	Texas	10,090	8,948	23,465	18,431
UT	Utah	903	343	2,804	665
VT	Vermont	187	86	1,188	149
VA	Virginia	2,559	998	4,196	10,459
WA	Washington	2,822	1,545	7,706	6,437
WV	West Virginia	75	0	136	106
WI	Wisconsin	11,187	18,806	44,390	47,133
WY	Wyoming	382	29	596	440
	TOTAL U.S.:	357,506	281,065	1,[illegible]56	930,797
CANADA					
AB	Alberta	992	1,495	3,326	2,438
BC	Brit. Columbia	64	46	236	210
MB	Manitoba	1,721	2,583	3,282	3,935
NB	New Brunswick	34	478	265	730
NF	Newfoundland	0	0	0	0
NS	Nova Scotia	230	464	443	876
ON	Ontario	8,820	16,534	12,781	32,827
PE	Pr.Edward Isle	86	2,041	119	4,015
PQ	Quebec	3,613	1,463	6,816	4,165
SK	Saskatchewan	446	746	988	1,144
	TOTAL CAN:	16,006	25,850	28,256	50,340
EXPORT SALES:		179,406	334,236	812,145	1,088,141
TOTAL AG SALES		552,918	641,151	1,896,457	2,069,278
Non-Ag	U.S.	34,533	35,478	105,271	104,656
	Canada	1,262	4,499	3,925	8,580
	Exports	7,269	12,734	27,090	26,402
TOTAL NON-AG SALES		43,064	52,711	136,286	139,638
GRAND TOTAL		**595,982**	**693,862**	**2,032,743**	**2,208,916**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

SEPTEMBER 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	14	1,592	2,430	1,015	121	5,172
AK Alaska	0	0	0	0	0	0
AZ Arizona	90	31	82	0	58	261
AR Arkansas	45	0	3,874	123	5	4,047
CA California	2,140	2,013	803	90	1,038	6,084
CO Colorado	204	0	214	32	60	510
CT Connecticut	0	309	0	0	10	319
DE Delaware	62	0	610	0	66	738
FL Florida	1,684	408	674	1,662	3,018	7,446
GA Georgia	2,036	122	7,689	5,611	1,197	16,655
HI Hawaii	0	0	0	0	61	61
ID Idaho	94	1,451	612	63	16	2,236
IL Illinois	2,305	21,317	7,220	4,064	45	34,951
IN Indiana	506	13,336	5,242	4,135	182	23,401
IA Iowa	172	17,908	7,651	7,748	45	33,524
KS Kansas	224	503	3,262	198	46	4,233
KY Kentucky	0	8,125	1,128	0	429	9,682
LA Louisiana	0	0	1,856	36	2	1,894
ME Maine	0	0	21	0	6	27
MD Maryland	0	(4)	1,078	1,008	22	2,104
MA Massachusetts	0	0	121	267	2	390
MI Michigan	123	11,458	8,294	0	70	19,945
MN Minnesota	91	7,329	15,424	907	144	23,895
MS Mississippi	0	982	679	0	22	1,683
MO Missouri	471	2,373	19,101	383	47	22,375
MT Montana	0	262	815	81	0	1,158
NE Nebraska	158	63	761	141	562	1,685
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	124	163	15	35	337
NM New Mexico	99	0	0	333	55	487
NY New York	0	206	2,067	112	172	2,557
NC North Carolina	1,275	2,250	546	1,641	626	6,338
ND North Dakota	0	337	1,589	59	0	1,985
OH Ohio	648	40,682	18,373	266	575	60,544
OK Oklahoma	152	383	2,036	32	145	2,748
OR Oregon	61	735	1,551	15	22	2,384
PA Pennsylvania	61	28	4,080	106	236	4,511
RI Rhode Island	0	0	119	0	0	119
SC South Carolina	730	365	7,846	374	562	9,877
SD South Dakota	0	735	486	144	0	1,365
TN Tennessee	118	7,197	3,253	995	10	11,573
TX Texas	875	557	7,330	685	643	10,090
UT Utah	769	0	134	0	0	903
VT Vermont	10	0	187	0	0	187
VA Virginia	61	0	1,171	1,005	322	2,559
WA Washington	15	734	1,994	61	18	2,822
WV West Virginia	0	61	14	0	0	75
WI Wisconsin	121	7,024	2,689	812	541	11,187
WY Wyoming	0	292	68	0	22	382
TOTAL U.S.:	15,404	151,288	145,337	34,219	11,258	357,506
CANADA						
AB Alberta	24	0	928	40	0	992
BC Brit. Columbia	0	0	64	0	0	64
MB Manitoba	0	282	1,310	129	0	1,721
NB New Brunswick	0	(132)	166	0	0	34
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	86	144	0	0	230
ON Ontario	0	3,983	4,549	131	157	8,820
PE Pr.Edward Isle	0	0	62	0	24	86
PQ Quebec	0	0	3,466	0	147	3,613
SK Saskatchewan	30	0	416	0	0	446
TOTAL CAN:	54	4,219	11,105	300	328	16,006
*EXPORT SALES:	129,535	18,949	20,109	8,757	2,056	179,406
TOTAL AG SALES	144,993	174,456	176,551	43,276	13,642	552,918
NON-AG U.S.	25,273	-	-	8,724	536	34,533
Canada	1,085	-	-	168	9	1,262
*Exports	4,147	-	-	3,122	0	7,269
TOTAL NON-AG SALES	30,505	-	-	12,014	545	43,064
GRAND TOTAL	**175,498**	**174,456**	**176,551**	**55,290**	**14,187**	**595,982**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K2O)

SEPTEMBER 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	14	0	8,634	0	0	8,648
Brazil	3,418	10,476	7,371	0	0	21,265
China	18,425	0	0	0	0	18,425
Columbia	3,556	0	0	0	0	3,556
Costa Rica	4,005	667	1,421	0	551	6,644
Denmark	10,469	0	0	0	0	10,469
Ecuador	1,323	0	0	0	0	1,323
Honduras	0	0	0	0	485	485
India	29,708	0	0	0	0	29,708
Indonesia	3,727	0	0	0	0	3,727
Japan	19,282	0	2,683	8,757	849	31,571
Korea	13,145	0	0	0	0	13,145
Malaysia	14,718	0	0	0	0	14,718
Mexico	284	0	0	0	160	444
New Zealand	847	6,715	0	0	0	7,562
Nigeria	6,614	0	0	0	0	6,614
Puerto Rico	0	1,091	0	0	11	1,102
TOTAL AG:	129,535	18,949	20,109	8,757	2,056	179,406
NON-AGRICULTURAL						
Japan	150	-	-	3,122	0	3,272
Korea	87	-	-	0	0	87
Mexico	548	-	-	0	0	548
Puerto Rico	4	-	-	0	0	4
Taiwan	51	-	-	0	0	51
(A) OTHER COUNTRIES	3,307	-	-	0	0	3,307
TOTAL NON-AG:	4,147	-	-	3,122	0	7,269
TOTAL EXPORTS	**133,682**	**18,949**	**20,109**	**11,879**	**2,056**	**186,675**

(A) 3,307 tons to Dominican Republic.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

SEPTEMBER 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	0	1,514	2,430	1,015	4,959
AK Alaska	0	0	0	0	0
AZ Arizona	0	0	0	0	0
AR Arkansas	0	0	0	123	123
CA California	0	0	124	90	214
CO Colorado	0	0	0	32	32
CT Connecticut	0	309	0	0	309
DE Delaware	62	0	610	0	672
FL Florida	1,470	408	613	1,650	4,141
GA Georgia	2,006	122	7,586	5,598	15,312
HI Hawaii	0	0	0	0	0
ID Idaho	0	255	401	63	719
IL Illinois	494	21,129	4,317	4,003	29,943
IN Indiana	204	12,368	1,246	4,135	17,953
IA Iowa	61	17,420	4,375	7,748	29,604
KS Kansas	0	0	110	81	191
KY Kentucky	0	8,125	221	0	8,346
LA Louisiana	0	0	0	0	0
ME Maine	0	0	21	0	21
MD Maryland	0	(4)	1,078	1,008	2,082
MA Massachusetts	0	0	121	267	388
MI Michigan	123	11,458	8,294	0	19,875
MN Minnesota	91	7,329	15,408	907	23,735
MS Mississippi	0	982	0	0	982
MO Missouri	0	1,542	3,754	94	5,390
MT Montana	0	262	815	81	1,158
NE Nebraska	0	63	274	141	478
NV Nevada	0	0	0	0	0
NH New Hampshire	0	0	0	0	0
NJ New Jersey	0	124	163	15	302
NM New Mexico	0	0	0	0	0
NY New York	0	206	2,067	112	2,385
NC North Carolina	1,275	2,250	546	1,641	5,712
ND North Dakota	0	337	1,589	59	1,985
OH Ohio	648	40,682	18,373	266	59,969
OK Oklahoma	0	0	325	0	325
OR Oregon	0	483	1,247	15	1,745
PA Pennsylvania	61	28	4,080	106	4,275
RI Rhode Island	0	0	119	0	119
SC South Carolina	730	365	7,530	374	8,999
SD South Dakota	0	735	486	144	1,365
TN Tennessee	60	7,197	3,253	995	11,505
TX Texas	0	0	0	0	0
UT Utah	0	0	0	0	0
VT Vermont	0	0	187	0	187
VA Virginia	61	0	838	1,005	1,904
WA Washington	15	734	1,994	61	2,804
WV West Virginia	0	61	14	0	75
WI Wisconsin	121	7,024	2,689	812	10,646
WY Wyoming	0	292	19	0	311
TOTAL U.S.:	7,482	143,800	97,317	32,641	281,240
CANADA					
AB Alberta	24	0	928	40	992
BC Brit. Columbia	0	0	64	0	64
MB Manitoba	0	282	1,310	129	1,721
NB New Brunswick	0	(132)	166	0	34
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	86	144	0	230
ON Ontario	0	3,983	4,549	131	8,663
PE Pr.Edward Isle	0	0	62	0	62
PQ Quebec	0	0	3,466	0	3,466
SK Saskatchewan	30	0	416	0	446
TOTAL CAN:	54	4,219	11,105	300	15,678
*EXPORT SALES:	117,483	18,282	17,688	8,757	162,210
TOTAL AG SALES	125,019	166,301	126,110	41,698	459,128
NON-AG U.S.	15,159	-	-	8,390	23,549
Canada	1,085	-	-	168	1,253
*Exports	288	-	-	3,122	3,410
TOTAL NON-AG SALES	16,532	-	-	11,680	28,212
GRAND TOTAL	**141,551**	**166,301**	**126,110**	**53,378**	**487,340**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

SEPTEMBER 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	14	0	8,634	0	8,648
Brazil	3,418	10,476	7,371	0	21,265
China	18,425	0	0	0	18,425
Denmark	10,469	0	0	0	10,469
India	29,708	0	0	0	29,708
Indonesia	3,727	0	0	0	3,727
Japan	16,398	0	1,683	8,757	26,838
Korea	13,145	0	0	0	13,145
Malaysia	14,718	0	0	0	14,718
New Zealand	847	6,715	0	0	7,562
Nigeria	6,614	0	0	0	6,614
Puerto Rico	0	1,091	0	0	1,091
TOTAL AG:	117,483	18,282	17,688	8,757	162,210
NON-AGRICULTURAL					
Japan	150	-	-	3,122	3,272
Korea	87	-	-	0	87
Taiwan	51	-	-	0	51
TOTAL NON-AG:	288	-	-	3,122	3,410
TOTAL EXPORTS	**117,771**	**18,282**	**17,688**	**11,879**	**165,620**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

SEPTEMBER 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	14	78	0	0	121	213
AK Alaska	0	0	0	0	0	0
AZ Arizona	90	31	82	0	58	261
AR Arkansas	45	0	3,874	0	5	3,924
CA California	2,140	2,013	679	0	1,038	5,870
CO Colorado	204	0	214	0	60	478
CT Connecticut	0	0	0	0	10	10
DE Delaware	0	0	0	0	66	66
FL Florida	214	0	61	12	3,018	3,305
GA Georgia	30	0	103	13	1,197	1,343
HI Hawaii	0	0	0	0	61	61
ID Idaho	94	1,196	211	0	16	1,517
IL Illinois	1,811	188	2,903	61	45	5,008
IN Indiana	302	968	3,996	0	182	5,448
IA Iowa	111	488	3,276	0	45	3,920
KS Kansas	224	503	3,152	117	46	4,042
KY Kentucky	0	0	907	0	429	1,336
LA Louisiana	0	0	1,856	36	2	1,894
ME Maine	0	0	0	0	6	6
MD Maryland	0	0	0	0	22	22
MA Massachusetts	0	0	0	0	2	2
MI Michigan	0	0	0	0	70	70
MN Minnesota	0	0	16	0	144	160
MS Mississippi	0	0	679	0	22	701
MO Missouri	471	831	15,347	289	47	16,985
MT Montana	0	0	0	0	0	0
NE Nebraska	158	0	487	0	562	1,207
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	0	0	0	35	35
NM New Mexico	99	0	0	333	55	487
NY New York	0	0	0	0	172	172
NC North Carolina	0	0	0	0	626	626
ND North Dakota	0	0	0	0	0	0
OH Ohio	0	0	0	0	575	575
OK Oklahoma	152	383	1,711	32	145	2,423
OR Oregon	61	252	304	0	22	639
PA Pennsylvania	0	0	0	0	236	236
RI Rhode Island	0	0	0	0	0	0
SC South Carolina	0	0	316	0	562	878
SD South Dakota	0	0	0	0	0	0
TN Tennessee	58	0	0	0	10	68
TX Texas	875	557	7,330	685	643	10,090
UT Utah	769	0	134	0	0	903
VT Vermont	0	0	0	0	0	0
VA Virginia	0	0	333	0	322	655
WA Washington	0	0	0	0	18	18
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	0	0	0	0	541	541
WY Wyoming	0	0	49	0	22	71
TOTAL U.S.:	7,922	7,488	48,020	1,578	11,258	76,266
CANADA						
AB Alberta	0	0	0	0	0	0
BC Brit. Columbia	0	0	0	0	0	0
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	0	0
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	0	0
ON Ontario	0	0	0	0	157	157
PE Pr.Edward Isle	0	0	0	0	24	24
PQ Quebec	0	0	0	0	147	147
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	328	328
*EXPORT SALES:	12,052	667	2,421	0	2,056	17,196
TOTAL AG SALES	19,974	8,155	50,441	1,578	13,642	93,790
NON-AG U.S.	10,114	-	-	334	536	10,984
Canada	0	-	-	0	9	9
*Exports	3,859	-	-	0	0	3,859
TOTAL NON-AG SALES	13,973	-	-	334	545	14,852
GRAND TOTAL	**33,947**	**8,155**	**50,441**	**1,912**	**14,187**	**108,642**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K2O)

SEPTEMBER 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Columbia	3,556	0	0	0	0	3,556
Costa Rica	4,005	667	1,421	0	551	6,644
Ecuador	1,323	0	0	0	0	1,323
Honduras	0	0	0	0	485	485
Japan	2,884	0	1,000	0	849	4,733
Mexico	284	0	0	0	160	444
Puerto Rico	0	0	0	0	11	11
TOTAL AG:	12,052	667	2,421	0	2,056	17,196
NON-AGRICULTURAL						
Mexico	548	-	-	0	0	548
Puerto Rico	4	-	-	0	0	4
(A) OTHER COUNTRIES	3,307	-	-	0	0	3,307
TOTAL NON-AG:	3,859	-	-	0	0	3,859
TOTAL EXPORTS	**15,911**	**667**	**2,421**	**0**	**2,056**	**21,055**

(A) 3,307 tons to Dominican Republic.

A3720-1

POTASH & PHOSPHATE INSTITUTE
NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

AGRICULTURAL STATE		OCT 1989	OCT 1988	JUL-OCT 1989/90	JUL-OCT 1988/89
AL	Alabama	4,833	4,881	18,399	17,513
AK	Alaska	426	0	426	0
AZ	Arizona	363	265	1,234	548
AR	Arkansas	8,170	2,563	15,028	13,882
CA	California	9,242	7,938	21,939	22,495
CO	Colorado	583	448	1,637	1,407
CT	Connecticut	200	257	659	788
DE	Delaware	9,790	2,227	11,612	6,026
FL	Florida	16,481	13,165	44,379	26,456
GA	Georgia	7,069	14,624	34,970	34,330
HI	Hawaii	102	0	3,489	159
ID	Idaho	2,953	1,809	7,325	6,680
IL	Illinois	77,735	72,056	262,813	200,564
IN	Indiana	27,771	23,932	112,330	84,641
IA	Iowa	40,034	41,555	204,616	179,655
KS	Kansas	9,414	7,020	20,399	19,255
KY	Kentucky	5,094	9,581	28,147	28,886
LA	Louisiana	17,922	18,100	22,163	35,044
ME	Maine	4	0	136	18
MD	Maryland	2,986	3,098	5,817	13,586
MA	Massachusetts	135	370	1,213	1,216
MI	Michigan	14,578	8,636	57,869	56,767
MN	Minnesota	27,659	24,992	113,825	102,092
MS	Mississippi	5,408	2,274	7,389	7,275
MO	Missouri	36,419	23,090	108,648	85,270
MT	Montana	691	679	3,565	2,575
NE	Nebraska	1,403	2,100	5,586	5,715
NV	Nevada	3	0	3	61
NH	New Hampshire	153	0	309	59
NJ	New Jersey	424	539	1,427	1,447
NM	New Mexico	323	250	1,154	8,784
NY	New York	1,874	2,290	9,003	9,110
NC	North Carolina	4,861	4,281	17,518	17,416
ND	North Dakota	992	880	5,552	4,244
OH	Ohio	33,160	24,194	133,991	121,142
OK	Oklahoma	1,926	2,523	8,217	8,574
OR	Oregon	2,521	1,457	7,914	7,369
PA	Pennsylvania	4,147	3,819	14,103	11,760
RI	Rhode Island	515	61	694	1,163
SC	South Carolina	2,952	3,536	21,306	15,560
SD	South Dakota	558	792	3,072	2,623
TN	Tennessee	9,687	2,873	23,260	17,977
TX	Texas	9,306	9,638	32,771	28,069
UT	Utah	809	1,266	3,613	1,931
VT	Vermont	184	0	1,372	149
VA	Virginia	3,724	3,865	7,920	14,324
WA	Washington	2,238	1,679	9,944	8,116
WV	West Virginia	397	136	533	242
WI	Wisconsin	10,891	27,906	55,281	75,039
WY	Wyoming	139	84	735	524
	TOTAL U.S.:	419,249	377,729	1,475,305	1,308,526
CANADA					
AB	Alberta	4,351	3,495	7,677	5,933
BC	Brit. Columbia	212	263	448	473
MB	Manitoba	3,811	2,188	7,093	6,123
NB	New Brunswick	289	2,360	554	3,090
NF	Newfoundland	0	0	0	0
NS	Nova Scotia	168	190	611	1,066
ON	Ontario	7,667	2,796	20,448	35,623
PE	Pr.Edward Isle	1,037	0	1,156	4,015
PQ	Quebec	3,255	13,876	10,071	18,041
SK	Saskatchewan	1,384	1,423	2,372	2,567
	TOTAL CAN:	22,174	26,591	50,430	76,931
EXPORT SALES:		278,248	361,855	1,090,393	1,449,996
TOTAL AG SALES		719,671	766,175	2,616,128	2,835,453
Non-Ag U.S.		45,653	33,962	150,924	138,618
	Canada	1,694	2,028	5,619	10,608
	Exports	12,717	4,303	39,807	30,705
TOTAL NON-AG SALES		60,064	40,293	196,350	179,931
GRAND TOTAL		**779,735**	**806,468**	**2,812,478**	**3,015,384**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

OCTOBER 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	795	1,297	1,399	1,024	318	4,833
AK Alaska	15	0	409	0	2	426
AZ Arizona	232	16	68	0	47	363
AR Arkansas	15	0	7,972	76	107	8,170
CA California	2,589	2,794	881	0	2,978	9,242
CO Colorado	280	0	175	0	128	583
CT Connecticut	0	0	118	0	82	200
DE Delaware	125	303	9,296	0	66	9,790
FL Florida	6,525	2,731	1,675	1,481	4,069	16,481
GA Georgia	2,280	608	1,508	963	1,710	7,069
HI Hawaii	0	0	0	0	102	102
ID Idaho	202	1,436	976	20	319	2,953
IL Illinois	498	47,438	22,945	6,248	606	77,735
IN Indiana	2,631	15,054	6,104	3,585	397	27,771
IA Iowa	148	19,370	17,033	3,331	152	40,034
KS Kansas	533	1,723	6,092	985	81	9,414
KY Kentucky	5	3,962	61	0	1,066	5,094
LA Louisiana	3,598	0	14,314	0	10	17,922
ME Maine	0	0	0	0	4	4
MD Maryland	246	0	1,699	1,035	6	2,986
MA Massachusetts	0	0	120	15	0	135
MI Michigan	0	6,973	7,304	142	159	14,578
MN Minnesota	30	7,485	17,507	1,730	907	27,659
MS Mississippi	0	3,926	402	1,028	52	5,408
MO Missouri	1,038	4,856	25,002	5,388	135	36,419
MT Montana	0	66	548	74	3	691
NE Nebraska	156	127	559	243	318	1,403
NV Nevada	0	0	0	0	3	3
NH New Hampshire	0	0	153	0	0	153
NJ New Jersey	0	124	236	56	8	424
NM New Mexico	99	0	152	0	72	323
NY New York	245	67	1,273	136	153	1,874
NC North Carolina	61	854	1,584	574	1,788	4,861
ND North Dakota	0	510	422	60	0	992
OH Ohio	1,054	23,012	7,628	182	1,284	33,160
OK Oklahoma	483	180	1,010	204	49	1,926
OR Oregon	92	866	1,225	84	254	2,521
PA Pennsylvania	123	366	2,877	199	582	4,147
RI Rhode Island	0	0	59	0	456	515
SC South Carolina	670	913	1,119	250	0	2,952
SD South Dakota	0	384	137	37	0	558
TN Tennessee	233	4,057	4,962	310	125	9,687
TX Texas	1,296	1,942	4,536	662	870	9,306
UT Utah	286	74	383	0	66	809
VT Vermont	0	0	179	0	5	184
VA Virginia	739	0	924	1,021	1,040	3,724
WA Washington	29	984	1,134	38	53	2,238
WV West Virginia	0	61	13	0	323	397
WI Wisconsin	729	5,355	3,960	334	513	10,891
WY Wyoming	0	102	37	0	0	139
TOTAL U.S.:	28,080	160,016	178,170	31,515	21,468	419,249
CANADA						
AB Alberta	0	58	3,960	269	64	4,351
BC Brit. Columbia	0	0	192	15	5	212
MB Manitoba	0	1,109	2,421	281	0	3,811
NB New Brunswick	0	(272)	561	0	0	289
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	168	0	0	0	168
ON Ontario	15	3,399	3,839	196	218	7,667
PE Pr.Edward Isle	0	0	884	0	153	1,037
PQ Quebec	0	0	3,045	2	208	3,255
SK Saskatchewan	0	55	1,329	0	0	1,384
TOTAL CAN:	15	4,517	16,231	763	648	22,174
*EXPORT SALES:	154,745	36,819	65,014	6,480	15,190	278,248
TOTAL AG SALES	182,840	201,352	259,415	38,758	37,306	719,671
NON-AG U.S.	31,059	-	-	13,722	872	45,653
Canada	1,392	-	-	203	99	1,694
*Exports	(2,231)	-	-	14,917	31	12,717
TOTAL NON-AG SALES	30,220	-	-	28,842	1,002	60,064
GRAND TOTAL	**213,060**	**201,352**	**259,415**	**67,600**	**38,308**	**779,735**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K2O)

OCTOBER 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
·entina	0	2,314	661	0	275	3,250
·ralia	13	0	29,358	0	1,223	30,594
·ze	0	0	0	0	60	60
Brazil	1,323	8,929	5,585	0	0	15,837
China	34,563	0	0	0	0	34,563
Colombia	7,385	16,707	0	0	0	24,092
Costa Rica	1,901	0	351	0	363	2,615
Denmark	10,277	0	0	0	0	10,277
Dom. Republic	0	0	3,307	0	0	3,307
India	94	0	0	0	0	94
Japan	3,353	8,869	18,535	6,480	10,069	47,306
Korea	37,853	0	0	0	0	37,853
Malaysia	653	0	0	0	0	653
Mexico	26,024	0	0	0	3,169	29,193
New Zealand	10,120	0	0	0	0	10,120
Philippines	14,166	0	0	0	0	14,166
Puerto Rico	0	0	0	0	11	11
Sri Lanka	5,534	0	0	0	0	5,534
Switzerland	0	0	7,217	0	0	7,217
Taiwan	1,486	0	0	0	20	1,506
TOTAL AG:	154,745	36,819	65,014	6,480	15,190	278,248
NON-AGRICULTURAL						
Argentina	33	-	-	0	0	33
Italy	0	-	-	8,251	0	8,251
Japan	161	-	-	3,027	0	3,188
Korea	248	-	-	0	0	248
Mexico	399	-	-	0	31	430
New Zealand	12	-	-	0	0	12
Taiwan	149	-	-	3,639	0	3,788
United Kingdom	74	-	-	0	0	74
OTHER COUNTRIES (A)	(3,307)	-	-	0	0	(3,307)
TOTAL NON-AG:	(2,231)	-	-	14,917	31	12,717
TOTAL EXPORTS	**152,514**	**36,819**	**65,014**	**21,397**	**15,221**	**290,965**

(A) All to Dominican Republic.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

OCTOBER 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	0	1,281	1,226	1,024	3,531
AK Alaska	0	0	0	0	0
AZ Arizona	0	0	0	0	0
AR Arkansas	0	0	0	0	0
CA California	0	0	0	0	0
CO Colcrado	0	0	33	0	33
CT Connecticut	0	0	118	0	118
DE Delaware	125	303	9,296	0	9,724
FL Florida	6,322	2,731	675	1,481	11,209
GA Georgia	2,205	608	1,370	762	4,945
HI Hawaii	0	0	0	0	0
ID Idaho	0	323	315	20	658
IL Illinois	498	43,521	15,331	6,248	65,598
IN Indiana	106	14,159	3,394	3,585	21,244
IA Iowa	0	18,620	15,415	3,331	37,366
KS Kansas	0	0	1,512	161	1,673
KY Kentucky	0	3,962	61	0	4,023
LA Louisiana	3,598	0	9,928	0	13,526
ME Maine	0	0	0	0	0
MD Maryland	246	0	1,699	1,035	2,980
MA Massachusetts	0	0	120	15	135
MI Michigan	0	6,973	7,177	142	14,292
MN Minnesota	30	7,433	17,475	1,730	26,668
MS Mississippi	0	3,926	0	1,003	4,929
MO Missouri	0	1,936	12,609	4,654	19,199
MT Montana	0	66	548	74	688
NE Nebraska	0	110	136	191	437
NV Nevada	0	0	0	0	0
NH New Hampshire	0	0	153	0	153
NJ New Jersey	0	124	236	56	415
NM New Mexico	0	0	0	0	0
NY New York	245	67	1,273	136	1,721
NC North Carolina	61	854	1,584	574	3,073
ND North Dakota	0	510	422	60	992
OH Ohio	1,054	23,012	7,628	182	31,876
OK Oklahoma	0	0	323	0	323
OR Oregon	0	598	326	84	1,008
PA Pennsylvania	123	366	2,877	199	3,565
RI Rhode Island	0	0	59	0	59
SC South Carolina	670	913	365	250	2,198
SD South Dakota	0	384	137	37	558
TN Tennessee	183	4,057	1,759	310	6,309
TX Texas	0	0	0	0	0
UT Utah	0	37	0	0	37
VT Vermont	0	0	179	0	179
VA Virginia	739	0	924	1,021	2,684
WA Washington	14	984	1,119	38	2,155
WV West Virginia	0	61	13	0	74
WI Wisconsin	729	5,355	3,960	334	10,378
WY Wyoming	0	37	22	0	59
TOTAL U.S.:	16,948	143,311	121,797	28,737	310,793
CANADA					
AB Alberta	0	58	3,960	269	4,287
BC Brit. Columbia	0	0	192	15	207
MB Manitoba	0	1,109	2,421	281	3,811
NB New Brunswick	0	(272)	561	0	289
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	168	0	0	168
ON Ontario	15	3,399	3,839	196	7,449
PE Pr.Edward Isle	0	0	884	0	884
PQ Quebec	0	0	3,045	2	3,047
SK Saskatchewan	0	55	1,329	0	1,384
TOTAL CAN:	15	4,517	16,231	763	21,526
*EXPORT SALES:	119,435	34,505	60,695	6,480	221,115
TOTAL AG SALES	136,398	182,333	198,723	35,980	553,434
NON-AG U.S.	16,240	-	-	12,893	29,133
Canada	1,392	-	-	203	1,595
*Exports	644	-	-	14,917	15,561
TOTAL NON-AG SALES	18,276	-	-	28,013	46,289
GRAND TOTAL	**154,674**	**182,333**	**198,723**	**63,993**	**599,723**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

OCTOBER 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	13	0	29,358	0	29,371
Brazil	1,323	8,929	5,585	0	15,837
China	34,563	0	0	0	34,563
Colombia	0	16,707	0	0	16,707
Denmark	10,277	0	0	0	10,277
India	94	0	0	0	94
Japan	3,353	8,869	18,535	6,480	37,237
Korea	37,853	0	0	0	37,853
Malaysia	653	0	0	0	653
New Zealand	10,120	0	0	0	10,120
Philippines	14,166	0	0	0	14,166
Sri Lanka	5,534	0	0	0	5,534
Switzerland	0	0	7,217	0	7,217
Taiwan	1,486	0	0	0	1,486
TOTAL AG:	119,435	34,505	60,695	6,480	221,115
NON-AGRICULTURAL					
Italy	0	-	-	8,251	8,251
Japan	161	-	-	3,027	3,188
Korea	248	-	-	0	248
New Zealand	12	-	-	0	12
Taiwan	149	-	-	3,639	3,788
United Kingdom	74	-	-	0	74
TOTAL NON-AG:	644	-	-	14,917	15,561
TOTAL EXPORTS	**120,079**	**34,505**	**60,695**	**21,397**	**236,676**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

OCTOBER 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	795	16	173	0	318	1,302
AK Alaska	15	0	409	0	2	426
AZ Arizona	232	16	68	0	47	363
AR Arkansas	15	0	7,972	76	107	8,170
CA California	2,589	2,794	881	0	2,978	9,242
CO Colorado	280	0	142	0	128	550
CT Connecticut	0	0	0	0	82	82
DE Delaware	0	0	0	0	66	66
FL Florida	203	0	1,000	0	4,069	5,272
GA Georgia	75	0	138	201	1,710	2,124
HI Hawaii	0	0	0	0	102	102
ID Idaho	202	1,113	661	0	319	2,295
IL Illinois	0	3,917	7,614	0	606	12,137
IN Indiana	2,525	895	2,710	0	397	6,527
IA Iowa	148	750	1,618	0	152	2,668
KS Kansas	533	1,723	4,580	824	81	7,741
KY Kentucky	5	0	0	0	1,066	1,071
LA Louisiana	0	0	4,386	0	10	4,396
ME Maine	0	0	0	0	4	4
MD Maryland	0	0	0	0	6	6
MA Massachusetts	0	0	0	0	0	0
MI Michigan	0	0	127	0	159	286
MN Minnesota	0	52	32	0	907	991
MS Mississippi	0	0	402	25	52	479
MO Missouri	1,038	2,920	12,393	734	135	17,220
MT Montana	0	0	0	0	3	3
NE Nebraska	156	17	423	52	318	966
NV Nevada	0	0	0	0	3	3
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	0	0	0	8	8
NM New Mexico	99	0	152	0	72	323
NY New York	0	0	0	0	153	153
NC North Carolina	0	0	0	0	1,788	1,788
ND North Dakota	0	0	0	0	0	0
OH Ohio	0	0	0	0	1,284	1,284
OK Oklahoma	483	180	687	204	49	1,603
OR Oregon	92	268	899	0	254	1,513
PA Pennsylvania	0	0	0	0	582	582
RI Rhode Island	0	0	0	0	456	456
SC South Carolina	0	0	754	0	0	754
SD South Dakota	0	0	0	0	0	0
TN Tennessee	50	0	3,203	0	125	3,378
TX Texas	1,296	1,942	4,536	662	870	9,306
UT Utah	286	37	383	0	66	772
VT Vermont	0	0	0	0	5	5
VA Virginia	0	0	0	0	1,040	1,040
WA Washington	15	0	15	0	53	83
WV West Virginia	0	0	0	0	323	323
WI Wisconsin	0	0	0	0	513	513
WY Wyoming	0	65	15	0	0	80
TOTAL U.S.:	11,132	16,705	56,373	2,778	21,468	108,456
CANADA						
AB Alberta	0	0	0	0	64	64
BC Brit. Columbia	0	0	0	0	5	5
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	0	0
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	0	0
ON Ontario	0	0	0	0	218	218
PE Pr.Edward Isle	0	0	0	0	153	153
PQ Quebec	0	0	0	0	208	208
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	648	648
*EXPORT SALES:	35,310	2,314	4,319	0	15,190	57,133
TOTAL AG SALES	46,442	19,019	60,692	2,778	37,306	166,237
NON-AG U.S.	14,819	-	-	829	872	16,520
Canada	0	-	-	0	99	99
*Exports	(2,875)	-	-	0	31	(2,844)
TOTAL NON-AG SALES	11,944	-	-	829	1,002	13,775
GRAND TOTAL	**58,386**	**19,019**	**60,692**	**3,607**	**38,308**	**180,012**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K2O)

OCTOBER 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	2,314	661	0	275	3,250
Australia	0	0	0	0	1,223	1,223
Belize	0	0	0	0	60	60
Colombia	7,385	0	0	0	0	7,385
Costa Rica	1,901	0	351	0	363	2,615
Dom. Republic	0	0	3,307	0	0	3,307
Japan	0	0	0	0	10,069	10,069
Mexico	26,024	0	0	0	3,169	29,193
Puerto Rico	0	0	0	0	11	11
Taiwan	0	0	0	0	20	20
TOTAL AG:	35,310	2,314	4,319	0	15,190	57,133
NON-AGRICULTURAL						
Argentina	33	-	-	0	0	33
Mexico	399	-	-	0	31	430
OTHER COUNTRIES (A)	(3,307)	-	-	0	0	(3,307)
TOTAL NON-AG:	(2,875)	-	-	0	31	(2,844)
TOTAL EXPORTS	**32,435**	**2,314**	**4,319**	**0**	**15,221**	**54,289**

(A) All to Dominican Republic.

POTASH & PHOSPHATE INSTITUTE
NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

AGRICULTURAL	NOV 1989	NOV 1988	JUL-NOV 1989/90	JUL-NOV 1988/89
AL Alabama	5,780	7,810	24,179	25,323
AK Alaska	0	0	426	0
AZ Arizona	275	362	1,509	910
AR Arkansas	2,570	2,511	17,598	16,393
CA California	12,494	10,131	34,433	32,626
CO Colorado	1,042	601	2,679	2,008
CT Connecticut	159	283	818	1,071
DE Delaware	77	303	11,689	6,329
FL Florida	14,576	8,125	58,955	34,581
GA Georgia	6,597	7,730	41,567	42,060
HI Hawaii	86	2,860	3,575	3,019
ID Idaho	2,999	1,625	10,324	8,305
IL Illinois	57,364	44,313	320,177	244,877
IN Indiana	24,237	36,987	136,567	121,628
IA Iowa	32,823	37,490	237,439	217,145
KS Kansas	4,444	3,468	24,843	22,723
KY Kentucky	17,410	16,292	45,557	45,178
LA Louisiana	15,002	16,698	37,165	51,742
ME Maine	345	1,842	481	1,860
MD Maryland	4,051	559	9,868	14,145
MA Massachusetts	0	0	1,213	1,216
MI Michigan	10,170	6,231	68,039	62,998
MN Minnesota	28,928	20,892	142,753	122,984
MS Mississippi	1,211	258	8,600	7,533
MO Missouri	20,169	21,807	128,817	107,077
MT Montana	615	669	4,180	3,244
NE Nebraska	2,444	2,861	8,030	8,576
NV Nevada	0	0	3	61
NH New Hampshire	0	0	309	59
NJ New Jersey	344	391	1,771	1,838
NM New Mexico	619	2,807	1,773	11,591
NY New York	1,414	2,429	10,417	11,539
NC North Carolina	3,100	2,804	20,618	20,220
ND North Dakota	688	264	6,240	4,508
OH Ohio	25,115	51,853	159,106	172,995
OK Oklahoma	883	751	9,100	9,325
OR Oregon	1,424	1,679	9,338	9,048
PA Pennsylvania	3,467	3,317	17,570	15,077
RI Rhode Island	60	59	754	1,222
SC South Carolina	2,581	4,012	23,887	19,572
SD South Dakota	1,118	1,172	4,190	3,795
TN Tennessee	639	4,671	23,899	22,648
TX Texas	5,254	6,396	38,025	34,465
UT Utah	5,456	973	9,069	2,904
VT Vermont	121	102	1,493	251
VA Virginia	9,514	10,827	17,434	25,151
WA Washington	1,676	2,721	11,620	10,837
WV West Virginia	61	119	594	361
WI Wisconsin	15,893	23,446	71,174	98,485
WY Wyoming	162	91	897	615
TOTAL U.S.:	345,457	373,592	1,820,762	1,682,118
CANADA				
AB Alberta	1,347	1,660	9,024	7,593
BC Brit. Columbia	274	195	722	668
MB Manitoba	1,547	1,255	8,640	7,378
NB New Brunswick	1,527	1,490	2,081	4,580
NF Newfoundland	0	0	0	0
NS Nova Scotia	464	147	1,075	1,213
ON Ontario	13,181	10,483	33,629	46,106
PE Pr.Edward Isle	206	290	1,362	4,305
PQ Quebec	5,656	15,782	15,727	33,823
SK Saskatchewan	398	378	2,770	2,945
TOTAL CAN:	24,600	31,680	75,030	108,611
EXPORT SALES:	189,630	363,071	1,280,023	1,813,067
TOTAL AG SALES	559,687	768,343	3,175,815	3,603,796
Non-Ag U.S.	42,706	39,102	193,630	177,720
Canada	1,181	2,437	6,800	13,045
Exports	21,054	12,250	60,861	42,955
TOTAL NON-AG SALES	64,941	53,789	261,291	233,720
GRAND TOTAL	**624,628**	**822,132**	**3,437,106**	**3,837,516**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K_2O)

NOVEMBER 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	780	2,610	955	1,018	417	5,780
AK Alaska	0	0	0	0	0	0
AZ Arizona	118	15	97	0	45	275
AR Arkansas	59	0	2,397	62	52	2,570
CA California	5,181	2,968	980	124	3,241	12,494
CO Colorado	230	21	736	16	39	1,042
CT Connecticut	0	0	138	0	21	159
DE Delaware	62	0	0	15	0	77
FL Florida	4,108	3,572	2,309	972	3,615	14,576
GA Georgia	1,626	1,583	2,595	217	576	6,597
HI Hawaii	0	66	20	0	0	86
ID Idaho	151	1,597	1,104	0	147	2,999
IL Illinois	1,445	49,122	3,151	3,493	153	57,364
IN Indiana	731	19,165	3,277	917	147	24,237
IA Iowa	162	20,945	8,955	2,755	6	32,823
KS Kansas	486	641	2,952	251	114	4,444
KY Kentucky	0	6,256	11,056	63	35	17,410
LA Louisiana	2,697	16	12,268	0	21	15,002
ME Maine	0	0	0	0	345	345
MD Maryland	494	0	3,377	158	22	4,051
MA Massachusetts	0	0	0	0	0	0
MI Michigan	0	5,429	4,603	0	138	10,170
MN Minnesota	15	8,252	19,697	693	271	28,928
MS Mississippi	0	0	228	956	27	1,211
MO Missouri	659	2,138	16,715	635	22	20,169
MT Montana	15	164	436	0	0	615
NE Nebraska	219	274	1,172	500	279	2,444
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	185	132	27	0	344
NM New Mexico	96	0	388	0	135	619
NY New York	303	167	856	21	67	1,414
NC North Carolina	802	611	853	109	725	3,100
ND North Dakota	0	15	673	0	0	688
OH Ohio	1,664	17,097	5,141	480	733	25,115
OK Oklahoma	352	32	488	0	11	883
OR Oregon	104	290	810	137	83	1,424
PA Pennsylvania	485	1,125	1,344	244	269	3,467
RI Rhode Island	0	0	60	0	0	60
SC South Carolina	793	610	852	0	326	2,581
SD South Dakota	0	488	521	109	0	1,118
TN Tennessee	256	(115)	(251)	0	749	639
TX Texas	967	483	2,745	546	513	5,254
UT Utah	4,644	30	299	0	483	5,456
VT Vermont	0	0	79	0	42	121
VA Virginia	123	61	8,103	742	485	9,514
WA Washington	15	743	902	0	16	1,676
WV West Virginia	0	61	0	0	0	61
WI Wisconsin	851	7,763	6,502	580	197	15,893
WY Wyoming	0	0	145	0	17	162
TOTAL U.S.:	30,693	154,480	129,860	15,840	14,584	345,457
CANADA						
AB Alberta	29	0	1,103	215	0	1,347
BC Brit. Columbia	0	0	262	0	12	274
MB Manitoba	0	65	1,406	76	0	1,547
NB New Brunswick	0	41	1,398	0	88	1,527
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	464	0	0	0	464
ON Ontario	31	10,194	2,783	0	173	13,181
PE Pr.Edward Isle	0	144	62	0	0	206
PQ Quebec	0	0	3,352	0	2,304	5,656
SK Saskatchewan	0	0	398	0	0	398
TOTAL CAN:	60	10,908	10,764	291	2,577	24,600
*EXPORT SALES:	126,488	13,835	24,902	7,027	17,378	189,630
TOTAL AG SALES	157,241	179,223	165,526	23,158	34,539	559,687
NON-AG U.S.	32,397	-	-	9,766	543	42,706
Canada	1,116	-	-	19	46	1,181
*Exports	919	-	-	20,135	0	21,054
TOTAL NON-AG SALES	34,432	-	-	29,920	589	64,941
GRAND TOTAL	**191,673**	**179,223**	**165,526**	**53,078**	**35,128**	**624,628**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K_2O)

NOVEMBER 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	0	1,333	0	0	1,333
Australia	0	3,601	0	0	0	3,601
Belgium	0	0	6,366	0	0	6,366
Brazil	0	0	3,827	0	0	3,827
China	26,981	0	0	0	0	26,981
Colombia	4,401	0	0	0	800	5,201
Costa Rica	5,027	0	661	0	0	5,688
Ecuador	1,128	363	0	0	0	1,491
France	20,910	0	0	0	0	20,910
India	203	0	0	0	0	203
Jamaica	0	2,093	0	0	0	2,093
Japan	9,125	4,753	8,681	7,027	4,889	34,475
Korea	14,892	0	0	0	0	14,892
Malaysia	14,048	0	0	0	0	14,048
Mexico	325	0	0	0	5,902	6,227
Peru	7,002	0	0	0	0	7,002
Puerto Rico	0	3,025	0	0	0	3,025
South Africa	0	0	4,034	0	0	4,034
Switzerland	11,460	0	0	0	0	11,460
Taiwan	7,271	0	0	0	0	7,271
Thailand	3,715	0	0	0	0	3,715
Venezuela	0	0	0	0	5,787	5,787
TOTAL AG:	126,488	13,835	24,902	7,027	17,378	189,630
NON-AGRICULTURAL						
Japan	211	-	-	9,357	0	9,568
Korea	0	-	-	10,778	0	10,778
Mexico	220	-	-	0	0	220
New Zealand	12	-	-	0	0	12
Sweden	303	-	-	0	0	303
Taiwan	173	-	-	0	0	173
TOTAL NON-AG:	919	-	-	20,135	0	21,054
TOTAL EXPORTS	**127,407**	**13,835**	**24,902**	**27,162**	**17,378**	**210,684**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

NOVEMBER 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	61	2,610	767	873	4,311
AK Alaska	0	0	0	0	0
AZ Arizona	0	0	0	0	0
AR Arkansas	0	0	0	0	0
CA California	0	0	186	124	310
CO Colorado	0	0	0	0	0
CT Connecticut	0	0	138	0	138
DE Delaware	62	0	0	15	77
FL Florida	3,031	3,260	1,404	972	8,667
GA Georgia	1,626	1,583	2,057	217	5,483
HI Hawaii	0	0	20	0	20
ID Idaho	0	468	566	0	1,034
IL Illinois	534	48,563	1,337	3,493	53,927
IN Indiana	178	18,298	1,407	917	20,800
IA Iowa	32	20,629	8,655	2,755	32,071
KS Kansas	0	0	383	156	539
KY Kentucky	0	6,256	61	63	6,380
LA Louisiana	2,697	0	11,050	0	13,747
ME Maine	0	0	0	0	0
MD Maryland	494	0	3,377	158	4,029
MA Massachusetts	0	0	0	0	0
MI Michigan	0	5,429	3,989	0	9,418
MN Minnesota	15	8,220	19,633	693	28,561
MS Mississippi	0	0	0	941	941
MO Missouri	307	1,845	4,441	437	7,030
MT Montana	0	164	436	0	600
NE Nebraska	0	274	199	393	866
NV Nevada	0	0	0	0	0
NH New Hampshire	0	0	0	0	0
NJ New Jersey	0	185	132	27	344
NM New Mexico	0	0	0	0	0
NY New York	303	167	856	21	1,347
NC North Carolina	802	611	853	109	2,375
ND North Dakota	0	15	673	0	688
OH Ohio	1,664	17,097	4,177	480	23,418
OK Oklahoma	0	0	79	0	79
OR Oregon	0	224	671	137	1,032
PA Pennsylvania	485	1,125	1,344	244	3,198
RI Rhode Island	0	0	60	0	60
SC South Carolina	793	610	852	0	2,255
SD South Dakota	0	488	521	109	1,118
TN Tennessee	122	(115)	(251)	0	(244)
TX Texas	0	0	0	0	0
UT Utah	0	0	59	0	59
VT Vermont	0	0	79	0	79
VA Virginia	123	61	8,103	742	9,029
WA Washington	15	743	902	0	1,660
WV West Virginia	0	61	0	0	61
WI Wisconsin	851	7,763	6,502	580	15,696
WY Wyoming	0	0	0	0	0
TOTAL U.S.:	14,195	146,634	85,718	14,656	261,203
CANADA					
AB Alberta	29	0	1,103	215	1,347
BC Brit. Columbia	0	0	262	0	262
MB Manitoba	0	65	1,406	76	1,547
NB New Brunswick	0	41	1,398	0	1,439
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	464	0	0	464
ON Ontario	31	10,194	2,783	0	13,008
PE Pr.Edward Isle	0	144	62	0	206
PQ Quebec	0	0	3,352	0	3,352
SK Saskatchewan	0	0	398	0	398
TOTAL CAN:	60	10,908	10,764	291	22,023
*EXPORT SALES:	110,790	10,447	23,569	7,027	151,833
TOTAL AG SALES	125,045	167,989	120,051	21,974	435,059
NON-AG U.S.	20,443	-	-	9,334	29,777
Canada	1,116	-	-	19	1,135
*Exports	396	-	-	20,135	20,531
TOTAL NON-AG SALES	21,955	-	-	29,488	51,443
GRAND TOTAL	**147,000**	**167,989**	**120,051**	**51,462**	**486,502**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

NOVEMBER 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	0	3,601	0	0	3,601
Belgium	0	0	6,366	0	6,366
Brazil	0	0	3,827	0	3,827
China	26,981	0	0	0	26,981
Costa Rica	3,186	0	661	0	3,847
France	20,910	0	0	0	20,910
India	203	0	0	0	203
Jamaica	0	2,093	0	0	2,093
Japan	8,124	4,753	8,681	7,027	28,585
Korea	14,892	0	0	0	14,892
Malaysia	14,048	0	0	0	14,048
South Africa	0	0	4,034	0	4,034
Switzerland	11,460	0	0	0	11,460
Taiwan	7,271	0	0	0	7,271
Thailand	3,715	0	0	0	3,715
TOTAL AG:	110,790	10,447	23,569	7,027	151,833
NON-AGRICULTURAL					
Japan	211	-	-	9,357	9,568
Korea	0	-	-	10,778	10,778
New Zealand	12	-	-	0	12
Taiwan	173	-	-	0	173
TOTAL NON-AG:	396	-	-	20,135	20,531
TOTAL EXPORTS	**111,186**	**10,447**	**23,569**	**27,162**	**172,364**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - U. S. PRODUCERS - (Short Tons K_2O)

NOVEMBER 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	719	0	188	145	417	1,469
AK Alaska	0	0	0	0	0	0
AZ Arizona	118	15	97	0	45	275
AR Arkansas	59	0	2,397	62	52	2,570
CA California	5,181	2,968	794	0	3,241	12,184
CO Colorado	230	21	736	16	39	1,042
CT Connecticut	0	0	0	0	21	21
DE Delaware	0	0	0	0	0	0
FL Florida	1,077	312	905	0	3,615	5,909
GA Georgia	0	0	538	0	576	1,114
HI Hawaii	0	66	0	0	0	66
ID Idaho	151	1,129	538	0	147	1,965
IL Illinois	911	559	1,814	0	153	3,437
IN Indiana	553	867	1,870	0	147	3,437
IA Iowa	130	316	300	0	6	752
KS Kansas	486	641	2,569	95	114	3,905
KY Kentucky	0	0	10,995	0	35	11,030
LA Louisiana	0	16	1,218	0	21	1,255
ME Maine	0	0	0	0	345	345
MD Maryland	0	0	0	0	22	22
MA Massachusetts	0	0	0	0	0	0
MI Michigan	0	0	614	0	138	752
MN Minnesota	0	32	64	0	271	367
MS Mississippi	0	0	228	15	27	270
MO Missouri	352	293	12,274	198	22	13,139
MT Montana	15	0	0	0	0	15
NE Nebraska	219	0	973	107	279	1,578
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	0	0	0	0	0
NM New Mexico	96	0	388	0	135	619
NY New York	0	0	0	0	67	67
NC North Carolina	0	0	0	0	725	725
ND North Dakota	0	0	0	0	0	0
OH Ohio	0	0	964	0	733	1,697
OK Oklahoma	352	32	409	0	11	804
OR Oregon	104	66	139	0	83	392
PA Pennsylvania	0	0	0	0	269	269
RI Rhode Island	0	0	0	0	0	0
SC South Carolina	0	0	0	0	326	326
SD South Dakota	0	0	0	0	0	0
TN Tennessee	134	0	0	0	749	883
TX Texas	967	483	2,745	546	513	5,254
UT Utah	4,644	30	240	0	483	5,397
VT Vermont	0	0	0	0	42	42
VA Virginia	0	0	0	0	485	485
WA Washington	0	0	0	0	16	16
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	0	0	0	0	197	197
WY Wyoming	0	0	145	0	17	162
TOTAL U.S.:	16,498	7,846	44,142	1,184	14,584	84,254
CANADA						
AB Alberta	0	0	0	0	0	0
BC Brit. Columbia	0	0	0	0	12	12
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	88	88
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	0	0
ON Ontario	0	0	0	0	173	173
PE Pr.Edward Isle	0	0	0	0	0	0
PQ Quebec	0	0	0	0	2,304	2,304
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	2,577	2,577
*EXPORT SALES:	15,698	3,388	1,333	0	17,378	37,797
TOTAL AG SALES	32,196	11,234	45,475	1,184	34,539	124,628
NON-AG U.S.	11,954	-	-	432	543	12,929
Canada	0	-	-	0	46	46
*Exports	523	-	-	0	0	523
TOTAL NON-AG SALES	12,477	-	-	432	589	13,498
GRAND TOTAL	**44,673**	**11,234**	**45,475**	**1,616**	**35,128**	**138,126**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K_2O)

NOVEMBER 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	0	1,333	0	0	1,333
Colombia	4,401	0	0	0	800	5,201
Costa Rica	1,841	0	0	0	0	1,841
Ecuador	1,128	363	0	0	0	1,491
Japan	1,001	0	0	0	4,889	5,890
Mexico	325	0	0	0	5,902	6,227
Peru	7,002	0	0	0	0	7,002
Puerto Rico	0	3,025	0	0	0	3,025
Venezuela	0	0	0	0	5,787	5,787
TOTAL AG:	15,698	3,388	1,333	0	17,378	37,797
NON-AGRICULTURAL						
Mexico	220	-	-	0	0	220
Sweden	303	-	-	0	0	303
TOTAL NON-AG:	523	-	-	0	0	523
TOTAL EXPORTS	**16,221**	**3,388**	**1,333**	**0**	**17,378**	**38,320**

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POTASH & PHOSPHATE INSTITUTE
NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

AGRICULTURAL	DEC 1989	DEC 1988	JUL-DEC 1989/90	JUL-DEC 1988/89
AL Alabama	2,990	5,898	27,169	31,221
AK Alaska	0	0	426	0
AZ Arizona	219	331	1,728	1,241
AR Arkansas	2,214	2,570	19,812	18,963
CA California	5,740	6,070	40,173	38,696
CO Colorado	965	640	3,644	2,648
CT Connecticut	408	178	1,226	1,249
DE Delaware	62	1,205	11,751	7,534
FL Florida	8,775	8,111	67,730	42,692
GA Georgia	13,288	7,624	54,855	49,684
HI Hawaii	21	43	3,596	3,062
ID Idaho	642	1,080	10,966	9,385
IL Illinois	113,091	71,461	433,268	316,338
IN Indiana	82,345	42,865	218,912	164,493
IA Iowa	104,412	59,517	341,851	276,662
KS Kansas	3,018	2,835	27,861	25,558
KY Kentucky	14,802	10,660	60,359	55,838
LA Louisiana	13,276	17,599	50,441	69,341
ME Maine	1,141	1,853	1,622	3,713
MD Maryland	3,280	1,859	13,148	16,004
MA Massachusetts	371	318	1,584	1,534
MI Michigan	32,785	14,932	100,824	77,930
MN Minnesota	67,752	43,804	210,505	166,788
MS Mississippi	1,144	1,188	9,744	8,721
MO Missouri	32,944	20,415	161,761	127,492
MT Montana	871	557	5,051	3,801
NE Nebraska	5,187	3,324	13,217	11,900
NV Nevada	0	0	3	61
NH New Hampshire	0	11	309	70
NJ New Jersey	250	522	2,021	2,360
NM New Mexico	274	844	2,047	12,435
NY New York	6,443	5,878	16,860	17,417
NC North Carolina	4,590	13,073	25,208	33,293
ND North Dakota	5,858	1,711	12,098	6,219
OH Ohio	74,556	48,050	233,662	221,045
OK Oklahoma	640	1,079	9,740	10,404
OR Oregon	1,681	769	11,019	9,817
PA Pennsylvania	3,462	5,338	21,032	20,415
RI Rhode Island	118	119	872	1,341
SC South Carolina	10,535	15,834	34,422	35,406
SD South Dakota	2,326	1,866	6,516	5,661
TN Tennessee	13,945	22,644	37,844	45,292
TX Texas	5,839	8,294	43,864	42,759
UT Utah	2,836	730	11,905	3,634
VT Vermont	94	63	1,587	314
VA Virginia	12,312	1,282	29,746	26,433
WA Washington	2,072	2,772	13,692	13,609
WV West Virginia	60	61	654	422
WI Wisconsin	45,157	25,967	116,331	124,452
WY Wyoming	67	102	964	717
TOTAL U.S.:	704,858	483,946	2,525,620	2,166,064
CANADA				
AB Alberta	645	1,494	9,669	9,087
BC Brit. Columbia	203	3,087	925	3,755
MB Manitoba	1,154	2,162	9,794	9,540
NB New Brunswick	1,200	432	3,281	5,012
NF Newfoundland	0	0	0	0
NS Nova Scotia	501	452	1,576	1,665
ON Ontario	7,673	12,140	41,302	58,246
PE Pr.Edward Isle	0	945	1,362	5,250
PQ Quebec	3,323	2,426	19,050	36,249
SK Saskatchewan	543	1,288	3,313	4,233
TOTAL CAN:	15,242	24,426	90,272	133,037
EXPORT SALES:	267,604	340,479	1,547,627	2,153,546
TOTAL AG SALES	987,704	848,851	4,163,519	4,452,647
Non-Ag U.S.	40,428	38,061	234,058	215,781
Canada	975	1,428	7,775	14,473
Exports	14,074	25,520	74,935	68,475
TOTAL NON-AG SALES	55,477	65,009	316,768	298,729
GRAND TOTAL	**1,043,181**	**913,860**	**4,480,287**	**4,751,376**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K_2O)

DECEMBER 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	173	1,649	857	60	251	2,990
AK Alaska	0	0	0	0	0	0
AZ Arizona	12	0	180	14	13	219
AR Arkansas	45	0	1,496	624	49	2,214
CA California	1,796	1,840	746	0	1,358	5,740
CO Colorado	263	0	649	48	5	965
CT Connecticut	0	0	358	0	50	408
DE Delaware	62	0	0	0	0	62
FL Florida	1,210	2,977	942	777	2,869	8,775
GA Georgia	2,429	305	9,526	(19)	1,047	13,288
HI Hawaii	0	0	0	0	21	21
ID Idaho	15	229	360	0	38	642
IL Illinois	361	96,846	8,170	7,416	298	113,091
IN Indiana	(273)	64,488	11,881	6,102	147	82,345
IA Iowa	75	63,723	30,186	10,407	21	104,412
KS Kansas	258	962	1,842	(91)	47	3,018
KY Kentucky	59	11,508	3,196	0	39	14,802
LA Louisiana	622	0	12,643	0	11	13,276
ME Maine	0	0	1,141	0	0	1,141
MD Maryland	680	0	368	2,188	44	3,280
MA Massachusetts	0	0	121	250	0	371
MI Michigan	0	26,359	6,038	239	149	32,785
MN Minnesota	30	23,962	41,116	2,176	468	67,752
MS Mississippi	0	915	234	(10)	5	1,144
MO Missouri	1,421	4,996	23,997	2,392	138	32,944
MT Montana	21	146	667	37	0	871
NE Nebraska	238	835	2,525	1,097	492	5,187
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	124	57	14	55	250
NM New Mexico	47	0	205	0	22	274
NY New York	178	4,196	1,652	248	169	6,443
NC North Carolina	3,191	425	244	375	355	4,590
ND North Dakota	0	863	4,995	0	0	5,858
OH Ohio	10,147	40,422	20,040	3,570	377	74,556
OK Oklahoma	174	0	436	(81)	111	640
OR Oregon	0	298	1,284	61	38	1,681
PA Pennsylvania	300	659	2,109	140	254	3,462
RI Rhode Island	0	0	118	0	0	118
SC South Carolina	1,219	669	7,926	250	471	10,535
SD South Dakota	0	854	1,457	15	0	2,326
TN Tennessee	84	12,352	418	248	843	13,945
TX Texas	920	(122)	4,348	258	435	5,839
UT Utah	2,621	15	182	0	18	2,836
VT Vermont	0	0	94	0	0	94
VA Virginia	1,755	1,039	6,929	1,990	599	12,312
WA Washington	7	244	1,484	94	243	2,072
WV West Virginia	0	60	0	0	0	60
WI Wisconsin	1,037	33,149	9,854	858	259	45,157
WY Wyoming	0	21	46	0	0	67
TOTAL U.S.:	31,177	397,008	223,117	41,747	11,809	704,858
CANADA						
AB Alberta	0	0	751	(106)	0	645
BC Brit. Columbia	0	0	143	0	60	203
MB Manitoba	0	155	999	0	0	1,154
NB New Brunswick	0	63	1,093	0	44	1,200
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	240	261	0	0	501
ON Ontario	0	5,233	2,017	0	423	7,673
PE Pr.Edward Isle	0	0	0	0	0	0
PQ Quebec	298	0	2,694	0	331	3,323
SK Saskatchewan	0	0	501	42	0	543
TOTAL CAN:	298	5,691	8,459	(64)	858	15,242
*EXPORT SALES:	201,008	8,463	44,208	6,193	7,732	267,604
TOTAL AG SALES	232,483	411,162	275,784	47,876	20,399	987,704
NON-AG U.S.	29,631	-	-	10,317	480	40,428
Canada	909	-	-	27	39	975
*Exports	1,101	-	-	12,902	71	14,074
TOTAL NON-AG SALES	31,641	-	-	23,246	590	55,477
GRAND TOTAL	**264,124**	**411,162**	**275,784**	**71,122**	**20,989**	**1,043,181**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K2O)

DECEMBER 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	(914)	0	0	0	(914)
Australia	26	0	8,639	0	1,929	10,594
Belgium	0	0	7,282	0	0	7,282
Belize	0	0	346	0	42	388
Brazil	3,307	6,614	1,130	0	0	11,051
China	84,560	0	0	0	0	84,560
Colombia	(583)	0	6,596	0	0	6,013
Denmark	11,691	0	0	0	0	11,691
Dom. Republic	0	0	3,968	0	0	3,968
Ecuador	2,101	(121)	0	0	727	2,707
Guatemala	1,905	0	1,918	0	0	3,823
India	203	0	0	0	0	203
Japan	20,153	2,884	1,331	6,193	558	31,119
Korea	50,051	0	0	0	0	50,051
Malaysia	15,817	0	0	0	0	15,817
Mexico	(9,973)	0	0	0	230	(9,743)
New Zealand	0	0	6,402	0	0	6,402
Nigeria	6,743	0	0	0	0	6,743
Peru	1,041	0	0	0	4,235	5,276
Philippines	3,708	0	0	0	0	3,708
Puerto Rico	0	0	0	0	11	11
Taiwan	10,258	0	0	0	0	10,258
Venezuela	0	0	6,596	0	0	6,596
TOTAL AG:	201,008	8,463	44,208	6,193	7,732	267,604
NON-AGRICULTURAL						
Argentina	(13)	-	-	0	0	(13)
Australia	0	-	-	0	71	71
Italy	0	-	-	7,704	0	7,704
Japan	137	-	-	5,198	0	5,335
Korea	250	-	-	0	0	250
Mexico	565	-	-	0	0	565
New Zealand	12	-	-	0	0	12
Taiwan	50	-	-	0	0	50
United Kingdom	100	-	-	0	0	100
TOTAL NON-AG:	1,101	-	-	12,902	71	14,074
TOTAL EXPORTS	**202,109**	**8,463**	**44,208**	**19,095**	**7,803**	**281,678**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

DECEMBER 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	303	1,649	516	0	2,468
AK Alaska	0	0	0	0	0
AZ Arizona	0	0	0	0	0
AR Arkansas	0	0	0	498	498
CA California	0	0	61	0	61
CO Colorado	0	0	0	0	0
CT Connecticut	0	0	358	0	358
DE Delaware	62	0	0	0	62
FL Florida	1,196	2,734	852	777	5,559
GA Georgia	2,459	305	9,371	0	12,135
HI Hawaii	0	0	0	0	0
ID Idaho	0	124	226	0	350
IL Illinois	421	96,473	3,721	7,416	108,031
IN Indiana	137	64,488	11,217	4,529	80,371
IA Iowa	0	59,010	21,351	10,391	90,752
KS Kansas	0	269	70	111	450
KY Kentucky	61	11,508	552	0	12,121
LA Louisiana	0	0	12,612	0	12,612
ME Maine	0	0	1,141	0	1,141
MD Maryland	680	0	368	2,188	3,236
MA Massachusetts	0	0	121	250	371
MI Michigan	0	26,359	5,055	239	31,653
MN Minnesota	30	23,841	40,942	2,176	66,989
MS Mississippi	0	915	0	0	915
MO Missouri	1,526	4,033	2,527	1,209	9,295
MT Montana	0	146	667	37	850
NE Nebraska	0	786	861	1,118	2,765
NV Nevada	0	0	0	0	0
NH New Hampshire	0	0	0	0	0
NJ New Jersey	0	124	57	14	195
NM New Mexico	0	0	0	0	0
NY New York	178	4,196	1,652	248	6,274
NC North Carolina	3,191	425	244	375	4,235
ND North Dakota	0	863	4,995	0	5,858
OH Ohio	10,147	40,422	18,319	3,570	72,458
OK Oklahoma	0	0	15	0	15
OR Oregon	0	223	1,223	61	1,507
PA Pennsylvania	300	659	2,109	140	3,208
RI Rhode Island	0	0	118	0	118
SC South Carolina	1,219	669	7,926	250	10,064
SD South Dakota	0	854	1,457	15	2,326
TN Tennessee	61	12,352	1,683	248	14,344
TX Texas	0	0	0	0	0
UT Utah	0	0	0	0	0
VT Vermont	0	0	94	0	94
VA Virginia	1,755	1,039	6,929	1,990	11,713
WA Washington	7	244	1,372	94	1,717
WV West Virginia	0	60	0	0	60
WI Wisconsin	1,037	33,149	9,854	858	44,898
WY Wyoming	0	0	0	0	0
TOTAL U.S.:	24,770	387,919	170,636	38,802	622,127
CANADA					
AB Alberta	0	0	751	(106)	645
BC Brit. Columbia	0	0	143	0	143
MB Manitoba	0	155	999	0	1,154
NB New Brunswick	0	63	1,093	0	1,156
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	240	261	0	501
ON Ontario	0	5,233	2,017	0	7,250
PE Pr.Edward Isle	0	0	0	0	0
PQ Quebec	0	0	2,694	0	2,694
SK Saskatchewan	0	0	501	42	543
TOTAL CAN:	0	5,691	8,459	(64)	14,086
*EXPORT SALES:	200,797	9,498	38,563	6,193	255,051
TOTAL AG SALES	225,567	403,108	217,658	44,931	891,264
NON-AG U.S.	20,088	-	-	10,335	30,423
Canada	909	-	-	27	936
*Exports	537	-	-	12,902	13,439
TOTAL NON-AG SALES	21,534	-	-	23,264	44,798
GRAND TOTAL	**247,101**	**403,108**	**217,658**	**68,195**	**936,062**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

DECEMBER 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	26	0	8,639	0	8,665
Belgium	0	0	7,282	0	7,282
Brazil	3,307	6,614	1,130	0	11,051
China	84,560	0	0	0	84,560
Colombia	0	0	6,596	0	6,596
Denmark	11,691	0	0	0	11,691
Guatemala	1,905	0	1,918	0	3,823
India	203	0	0	0	203
Japan	12,528	2,884	0	6,193	21,605
Korea	50,051	0	0	0	50,051
Malaysia	15,817	0	0	0	15,817
New Zealand	0	0	6,402	0	6,402
Nigeria	6,743	0	0	0	6,743
Philippines	3,708	0	0	0	3,708
Taiwan	10,258	0	0	0	10,258
Venezuela	0	0	6,596	0	6,596
TOTAL AG:	200,797	9,498	38,563	6,193	255,051
NON-AGRICULTURAL					
Italy	0	-	-	7,704	7,704
Japan	125	-	-	5,198	5,323
Korea	250	-	-	0	250
New Zealand	12	-	-	0	12
Taiwan	50	-	-	0	50
United Kingdom	100	-	-	0	100
TOTAL NON-AG:	537	-	-	12,902	13,439
TOTAL EXPORTS	**201,334**	**9,498**	**38,563**	**19,095**	**268,490**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - U. S. PRODUCERS - (Short Tons K_2O)

DECEMBER 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	(130)	0	341	60	251	522
AK Alaska	0	0	0	0	0	0
AZ Arizona	12	0	180	14	13	219
AR Arkansas	45	0	1,496	126	49	1,716
CA California	1,796	1,840	685	0	1,358	5,679
CO Colorado	263	0	649	48	5	965
CT Connecticut	0	0	0	0	50	50
DE Delaware	0	0	0	0	0	0
FL Florida	14	243	90	0	2,869	3,216
GA Georgia	(30)	0	155	(19)	1,047	1,153
HI Hawaii	0	0	0	0	21	21
ID Idaho	15	105	134	0	38	292
IL Illinois	(60)	373	4,449	0	298	5,060
IN Indiana	(410)	0	664	1,573	147	1,974
IA Iowa	75	4,713	8,835	16	21	13,660
KS Kansas	258	693	1,772	(202)	47	2,568
KY Kentucky	(2)	0	2,644	0	39	2,681
LA Louisiana	622	0	31	0	11	664
ME Maine	0	0	0	0	0	0
MD Maryland	0	0	0	0	44	44
MA Massachusetts	0	0	0	0	0	0
MI Michigan	0	0	983	0	149	1,132
MN Minnesota	0	121	174	0	468	763
MS Mississippi	0	0	234	(10)	5	229
MO Missouri	(105)	963	21,470	1,183	138	23,649
MT Montana	21	0	0	0	0	21
NE Nebraska	238	49	1,664	(21)	492	2,422
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	0	0	0	55	55
NM New Mexico	47	0	205	0	22	274
NY New York	0	0	0	0	169	169
NC North Carolina	0	0	0	0	355	355
ND North Dakota	0	0	0	0	0	0
OH Ohio	0	0	1,721	0	377	2,098
OK Oklahoma	174	0	421	(81)	111	625
OR Oregon	0	75	61	0	38	174
PA Pennsylvania	0	0	0	0	254	254
RI Rhode Island	0	0	0	0	0	0
SC South Carolina	0	0	0	0	471	471
SD South Dakota	0	0	0	0	0	0
TN Tennessee	23	0	(1,265)	0	843	(399)
TX Texas	920	(122)	4,348	258	435	5,839
UT Utah	2,621	15	182	0	18	2,836
VT Vermont	0	0	0	0	0	0
VA Virginia	0	0	0	0	599	599
WA Washington	0	0	112	0	243	355
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	0	0	0	0	259	259
WY Wyoming	0	21	46	0	0	67
TOTAL U.S.:	6,407	9,089	52,481	2,945	11,809	82,731
CANADA						
AB Alberta	0	0	0	0	0	0
BC Brit. Columbia	0	0	0	0	60	60
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	44	44
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	0	0
ON Ontario	0	0	0	0	423	423
PE Pr.Edward Isle	0	0	0	0	0	0
PQ Quebec	298	0	0	0	331	629
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	298	0	0	0	858	1,156
*EXPORT SALES:	211	(1,035)	5,645	0	7,732	12,553
TOTAL AG SALES	6,916	8,054	58,126	2,945	20,399	96,440
NON-AG U.S.	9,543	-	-	(18)	480	10,005
Canada	0	-	-	0	39	39
*Exports	564	-	-	0	71	635
TOTAL NON-AG SALES	10,107	-	-	(18)	590	10,679
GRAND TOTAL	**17,023**	**8,054**	**58,126**	**2,927**	**20,989**	**107,119**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K_2O)

DECEMBER 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	(914)	0	0	0	(914)
Australia	0	0	0	0	1,929	1,929
Belize	0	0	346	0	42	388
Colombia	(583)	0	0	0	0	(583)
Dom. Republic	0	0	3,968	0	0	3,968
Ecuador	2,101	(121)	0	0	727	2,707
Japan	7,625	0	1,331	0	558	9,514
Mexico	(9,973)	0	0	0	230	(9,743)
Peru	1,041	0	0	0	4,235	5,276
Puerto Rico	0	0	0	0	11	11
TOTAL AG:	211	(1,035)	5,645	0	7,732	12,553
NON-AGRICULTURAL						
Argentina	(13)	-	-	0	0	(13)
Australia	0	-	-	0	71	71
Japan	12	-	-	0	0	12
Mexico	565	-	-	0	0	565
TOTAL NON-AG:	564	-	-	0	71	635
TOTAL EXPORTS	**775**	**(1,035)**	**5,645**	**0**	**7,803**	**13,188**

POTASH & PHOSPHATE INSTITUTE
NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

AGRICULTURAL		JAN 1990	JAN 1989	JUL-JAN 1989/90	JUL-JAN 1988/89
AL	Alabama	7,599	7,043	34,768	38,264
AK	Alaska	60	61	486	61
AZ	Arizona	259	271	1,987	1,512
AR	Arkansas	5,075	2,605	24,887	21,568
CA	California	4,749	4,310	44,922	43,006
CO	Colorado	1,670	1,066	5,314	3,714
CT	Connecticut	420	4,487	1,646	5,736
DE	Delaware	123	2,529	11,874	10,063
FL	Florida	12,837	26,811	80,567	69,503
GA	Georgia	11,037	21,197	65,892	70,881
HI	Hawaii	135	5,406	3,731	8,468
ID	Idaho	1,644	1,685	12,610	11,070
IL	Illinois	58,996	56,249	492,264	372,587
IN	Indiana	43,343	28,097	262,255	192,590
IA	Iowa	43,461	68,710	385,312	345,372
KS	Kansas	6,844	3,983	34,705	29,541
KY	Kentucky	25,591	5,445	85,950	61,283
LA	Louisiana	19,258	18,486	69,699	87,827
ME	Maine	369	203	1,991	3,916
MD	Maryland	1,905	3,384	15,053	19,388
MA	Massachusetts	21	242	1,605	1,776
MI	Michigan	15,750	20,252	116,574	98,182
MN	Minnesota	40,978	41,412	251,483	208,200
MS	Mississippi	2,752	120	12,496	8,841
MO	Missouri	33,657	30,809	195,418	158,301
MT	Montana	1,287	1,478	6,338	5,279
NE	Nebraska	5,760	3,983	18,977	15,883
NV	Nevada	0	0	3	61
NH	New Hampshire	59	181	368	251
NJ	New Jersey	186	317	2,207	2,677
NM	New Mexico	655	324	2,702	12,759
NY	New York	2,125	2,401	18,985	19,818
NC	North Carolina	6,608	14,717	31,816	48,010
ND	North Dakota	2,785	4,132	14,883	10,351
OH	Ohio	44,669	44,625	278,331	265,670
OK	Oklahoma	1,977	1,781	11,717	12,185
OR	Oregon	4,630	1,305	15,649	11,122
PA	Pennsylvania	1,497	2,293	22,529	22,708
RI	Rhode Island	140	119	1,012	1,460
SC	South Carolina	4,756	11,866	39,178	47,272
SD	South Dakota	2,443	1,827	8,959	7,488
TN	Tennessee	16,694	12,220	54,538	57,512
TX	Texas	14,682	9,728	58,546	52,487
UT	Utah	3,045	3,675	14,950	7,309
VT	Vermont	244	159	1,831	473
VA	Virginia	3,539	9,197	33,285	35,630
WA	Washington	11,219	7,002	24,911	20,611
WV	West Virginia	0	0	654	422
WI	Wisconsin	29,896	36,219	146,227	160,671
WY	Wyoming	265	115	1,229	832
	TOTAL U.S.:	497,694	524,527	3,023,314	2,690,591
CANADA					
AB	Alberta	1,257	925	10,926	10,012
BC	Brit. Columbia	751	379	1,676	4,134
MB	Manitoba	2,592	1,498	12,386	11,038
NB	New Brunswick	632	582	3,913	5,594
NF	Newfoundland	0	0	0	0
NS	Nova Scotia	381	210	1,957	1,875
ON	Ontario	11,696	6,443	52,998	64,689
PE	Pr.Edward Isle	21	133	1,383	5,383
PQ	Quebec	2,989	699	22,039	36,948
SK	Saskatchewan	870	742	4,183	4,975
	TOTAL CAN:	21,189	11,611	111,461	144,648
EXPORT SALES:		217,605	181,297	1,765,232	2,334,843
TOTAL AG SALES		736,488	717,435	4,900,007	5,170,082
Non-Ag U.S.		39,073	41,162	273,131	256,943
	Canada	2,214	1,631	9,989	16,104
	Exports	839	8,238	75,774	76,713
TOTAL NON-AG SALES		42,126	51,031	358,894	349,760
GRAND TOTAL		778,614	768,466	5,258,901	5,519,842

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

JANUARY 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	0	4,019	2,047	796	737	7,599
AK Alaska	0	60	0	0	0	60
AZ Arizona	56	31	51	0	121	259
AR Arkansas	46	0	3,200	1,816	13	5,075
CA California	2,096	766	635	13	1,239	4,749
CO Colorado	214	0	1,073	243	140	1,670
CT Connecticut	0	0	377	0	43	420
DE Delaware	61	0	0	62	0	123
FL Florida	2,013	3,127	797	2,225	4,675	12,837
GA Georgia	2,398	2,602	1,945	2,205	1,887	11,037
HI Hawaii	0	65	0	0	70	135
ID Idaho	15	100	1,509	20	0	1,644
IL Illinois	2,038	46,984	5,910	3,929	135	58,996
IN Indiana	1,028	23,280	10,307	8,586	142	43,343
IA Iowa	126	26,493	12,300	4,542	0	43,461
KS Kansas	281	984	4,442	936	201	6,844
KY Kentucky	49	19,931	5,201	29	381	25,591
LA Louisiana	749	60	15,233	3,189	27	19,258
ME Maine	0	0	369	0	0	369
MD Maryland	372	916	199	374	44	1,905
MA Massachusetts	0	0	0	0	21	21
MI Michigan	0	11,084	4,075	0	591	15,750
MN Minnesota	15	15,556	24,653	647	107	40,978
MS Mississippi	0	0	1,943	793	16	2,752
MO Missouri	1,970	1,850	28,282	1,473	82	33,657
MT Montana	0	252	1,020	15	0	1,287
NE Nebraska	204	975	1,934	1,691	956	5,760
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	59	0	0	59
NJ New Jersey	0	123	58	0	5	186
NM New Mexico	93	0	466	0	96	655
NY New York	0	334	1,337	311	143	2,125
NC North Carolina	185	1,581	1,523	2,097	1,222	6,608
ND North Dakota	0	819	1,848	118	0	2,785
OH Ohio	956	34,411	7,105	1,511	686	44,669
OK Oklahoma	75	215	1,617	30	40	1,977
OR Oregon	190	947	3,279	145	69	4,630
PA Pennsylvania	363	304	472	139	219	1,497
RI Rhode Island	0	0	118	0	22	140
SC South Carolina	1,158	244	1,994	250	1,110	4,756
SD South Dakota	0	1,219	940	284	0	2,443
TN Tennessee	224	11,051	5,359	0	60	16,694
TX Texas	1,309	2,117	8,419	1,609	1,228	14,682
UT Utah	2,729	0	316	0	0	3,045
VT Vermont	0	0	244	0	0	244
VA Virginia	121	(121)	319	1,581	1,639	3,539
WA Washington	2,449	2,806	5,017	537	410	11,219
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	1,523	20,604	6,620	744	405	29,896
WY Wyoming	15	107	138	0	5	265
TOTAL U.S.:	25,121	235,896	174,750	42,940	18,987	497,694
CANADA						
AB Alberta	0	0	1,251	0	6	1,257
BC Brit. Columbia	0	23	651	1	76	751
MB Manitoba	0	58	2,064	470	0	2,592
NB New Brunswick	0	183	273	0	176	632
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	298	83	0	0	381
ON Ontario	0	7,781	3,105	150	660	11,696
PE Pr.Edward Isle	0	0	21	0	0	21
PQ Quebec	0	0	2,823	0	166	2,989
SK Saskatchewan	0	19	851	0	0	870
TOTAL CAN:	0	8,362	11,122	621	1,084	21,189
*EXPORT SALES:	135,274	26,850	36,179	3,794	15,508	217,605
TOTAL AG SALES	160,395	271,108	222,051	47,355	35,579	736,488
NON-AG U.S.	27,803	-	-	10,660	610	39,073
Canada	2,069	-	-	105	40	2,214
*Exports	828	-	-	0	11	839
TOTAL NON-AG SALES	30,700	-	-	10,765	661	42,126
GRAND TOTAL	**191,095**	**271,108**	**222,051**	**58,120**	**36,240**	**778,614**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE

EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K_2O)

JANUARY 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	0	7,081	9,605	0	0	16,686
Belize	346	0	0	0	0	346
Chile	18,292	0	0	0	0	18,292
China	28,929	0	0	0	10,676	39,605
Colombia	1,895	1,885	0	0	0	3,780
Ecuador	1,326	0	0	0	0	1,326
El Salvador	0	0	731	0	0	731
Holland	0	0	13,250	0	0	13,250
India	229	0	0	0	0	229
Indonesia	27,825	0	0	0	0	27,825
Ireland	0	0	4,084	0	0	4,084
Japan	13,884	3,376	5,004	3,794	4,114	30,172
Korea	5,601	0	0	0	0	5,601
Malaysia	25,836	0	0	0	0	25,836
Martinique	0	0	2,976	0	485	3,461
Mexico	109	0	0	0	212	321
New Zealand	5,092	14,508	0	0	10	19,610
Philippines	3,376	0	0	0	0	3,376
Puerto Rico	0	0	0	0	11	11
Thailand	2,534	0	0	0	0	2,534
OTHER COUNTRIES (A)	0	0	529	0	0	529
TOTAL AG:	135,274	26,850	36,179	3,794	15,508	217,605
NON-AGRICULTURAL						
Australia	0	-	-	0	11	11
Japan	125	-	-	0	0	125
Korea	100	-	-	0	0	100
Mexico	603	-	-	0	0	603
TOTAL NON-AG:	828	-	-	0	11	839
TOTAL EXPORTS	**136,102**	**26,850**	**36,179**	**3,794**	**15,519**	**218,444**

NOTE A: 529 tons shipped to Trinidad.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

JANUARY 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	0	4,019	1,780	782	6,581
AK Alaska	0	60	0	0	60
AZ Arizona	0	0	0	0	0
AR Arkansas	0	0	0	0	0
CA California	0	0	63	13	76
CO Colorado	0	0	0	17	17
CT Connecticut	0	0	377	0	377
DE Delaware	61	0	0	62	123
FL Florida	1,737	3,066	616	2,198	7,617
GA Georgia	2,398	2,602	1,945	1,562	8,507
HI Hawaii	0	0	0	0	0
ID Idaho	0	58	998	20	1,076
IL Illinois	607	44,403	3,066	3,929	52,005
IN Indiana	490	19,726	6,881	6,072	33,169
IA Iowa	0	26,036	10,569	4,379	40,984
KS Kansas	0	0	65	0	65
KY Kentucky	46	19,931	4,508	14	24,499
LA Louisiana	0	0	12,595	938	13,533
ME Maine	0	0	369	0	369
MD Maryland	372	916	199	374	1,861
MA Massachusetts	0	0	0	0	0
MI Michigan	0	11,084	2,414	0	13,498
MN Minnesota	15	15,056	24,435	598	40,104
MS Mississippi	0	0	0	793	793
MO Missouri	0	0	6,737	674	7,411
MT Montana	0	252	1,020	15	1,287
NE Nebraska	0	944	65	1,509	2,518
NV Nevada	0	0	0	0	0
NH New Hampshire	0	0	59	0	59
NJ New Jersey	0	123	58	0	181
NM New Mexico	0	0	0	0	0
NY New York	0	334	1,337	311	1,982
NC North Carolina	185	1,581	1,523	2,083	5,372
ND North Dakota	0	819	1,848	118	2,785
OH Ohio	955	34,411	6,122	1,511	42,999
OK Oklahoma	0	0	0	0	0
OR Oregon	0	809	2,734	145	3,688
PA Pennsylvania	363	304	472	139	1,278
RI Rhode Island	0	0	118	0	118
SC South Carolina	1,158	244	1,994	250	3,646
SD South Dakota	0	1,219	940	284	2,443
TN Tennessee	183	11,051	4,375	0	15,609
TX Texas	0	0	0	0	0
UT Utah	0	0	20	0	20
VT Vermont	0	0	244	0	244
VA Virginia	121	(121)	319	1,581	1,900
WA Washington	2,449	2,806	4,878	537	10,670
WV West Virginia	0	0	0	0	0
WI Wisconsin	1,523	20,604	6,620	744	29,491
WY Wyoming	0	41	0	0	41
TOTAL U.S.:	12,663	222,378	112,363	31,652	379,056
CANADA					
AB Alberta	0	0	1,251	0	1,251
BC Brit. Columbia	0	23	651	1	675
MB Manitoba	0	58	2,064	470	2,592
NB New Brunswick	0	183	273	0	456
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	298	83	0	381
ON Ontario	0	7,781	3,105	150	11,036
PE Pr.Edward Isle	0	0	21	0	21
PQ Quebec	0	0	2,823	0	2,823
SK Saskatchewan	0	19	851	0	870
TOTAL CAN:	0	8,362	11,122	621	20,105
*EXPORT SALES:	133,481	26,850	30,609	3,794	194,734
TOTAL AG SALES	146,144	257,590	154,094	36,067	593,895
NON-AG U.S.	16,468	-	-	10,446	26,914
Canada	2,069	-	-	105	2,174
*Exports	225	-	-	0	225
TOTAL NON-AG SALES	18,762	-	-	10,551	29,313
GRAND TOTAL	**164,906**	**257,590**	**154,094**	**46,618**	**623,208**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

JANUARY 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	0	7,081	9,605	0	16,686
Chile	18,292	0	0	0	18,292
China	28,929	0	0	0	28,929
Colombia	1,895	1,885	0	0	3,780
Holland	0	0	13,250	0	13,250
India	229	0	0	0	229
Indonesia	27,825	0	0	0	27,825
Ireland	0	0	4,084	0	4,084
Japan	13,872	3,376	3,670	3,794	24,712
Korea	5,601	0	0	0	5,601
Malaysia	25,836	0	0	0	25,836
New Zealand	5,092	14,508	0	0	19,600
Philippines	3,376	0	0	0	3,376
Thailand	2,534	0	0	0	2,534
TOTAL AG:	133,481	26,850	30,609	3,794	194,734
NON-AGRICULTURAL					
Japan	125	-	-	0	125
Korea	100	-	-	0	100
TOTAL NON-AG:	225	-	-	0	225
TOTAL EXPORTS	**133,706**	**26,850**	**30,609**	**3,794**	**194,959**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

JANUARY 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	0	0	267	14	737	1,018
AK Alaska	0	0	0	0	0	0
AZ Arizona	56	31	51	0	121	259
AR Arkansas	46	0	3,200	1,816	13	5,075
CA California	2,096	766	572	0	1,239	4,673
CO Colorado	214	0	1,073	226	140	1,653
CT Connecticut	0	0	0	0	43	43
DE Delaware	0	0	0	0	0	0
FL Florida	276	61	181	27	4,675	5,220
GA Georgia	0	0	0	643	1,887	2,530
HI Hawaii	0	65	0	0	70	135
ID Idaho	15	42	511	0	0	568
IL Illinois	1,431	2,581	2,844	0	135	6,991
IN Indiana	538	3,554	3,426	2,514	142	10,174
IA Iowa	126	457	1,731	163	0	2,477
KS Kansas	281	984	4,377	936	201	6,779
KY Kentucky	3	0	693	15	381	1,092
LA Louisiana	749	60	2,638	2,251	27	5,725
ME Maine	0	0	0	0	0	0
MD Maryland	0	0	0	0	44	44
MA Massachusetts	0	0	0	0	21	21
MI Michigan	0	0	1,661	0	591	2,252
MN Minnesota	0	500	218	49	107	874
MS Mississippi	0	0	1,943	0	16	1,959
MO Missouri	1,970	1,850	21,545	799	82	26,246
MT Montana	0	0	0	0	0	0
NE Nebraska	204	31	1,869	182	956	3,242
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	0	0	0	5	5
NM New Mexico	93	0	466	0	96	655
NY New York	0	0	0	0	143	143
NC North Carolina	0	0	0	14	1,222	1,236
ND North Dakota	0	0	0	0	0	0
OH Ohio	1	0	983	0	686	1,670
OK Oklahoma	75	215	1,617	30	40	1,977
OR Oregon	190	138	545	0	69	942
PA Pennsylvania	0	0	0	0	219	219
RI Rhode Island	0	0	0	0	22	22
SC South Carolina	0	0	0	0	1,110	1,110
SD South Dakota	0	0	0	0	0	0
TN Tennessee	41	0	984	0	60	1,085
TX Texas	1,309	2,117	8,419	1,609	1,228	14,682
UT Utah	2,729	0	296	0	0	3,025
VT Vermont	0	0	0	0	0	0
VA Virginia	0	0	0	0	1,639	1,639
WA Washington	0	0	139	0	410	549
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	0	0	0	0	405	405
WY Wyoming	15	66	138	0	5	224
TOTAL U.S.:	12,458	13,518	62,387	11,288	18,987	118,638
CANADA						
AB Alberta	0	0	0	0	6	6
BC Brit. Columbia	0	0	0	0	76	76
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	176	176
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	0	0
ON Ontario	0	0	0	0	660	660
PE Pr.Edward Isle	0	0	0	0	0	0
PQ Quebec	0	0	0	0	166	166
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	1,084	1,084
*EXPORT SALES:	1,793	0	5,570	0	15,508	22,871
TOTAL AG SALES	14,251	13,518	67,957	11,288	35,579	142,593
NON-AG U.S.	11,335	-	-	214	610	12,159
Canada	0	-	-	0	40	40
*Exports	603	-	-	0	11	614
TOTAL NON-AG SALES	11,938	-	-	214	661	12,813
GRAND TOTAL	**26,189**	**13,518**	**67,957**	**11,502**	**36,240**	**155,406**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K_2O)

JANUARY 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Belize	346	0	0	0	0	346
China	0	0	0	0	10,676	10,676
Ecuador	1,326	0	0	0	0	1,326
El Salvador	0	0	731	0	0	731
Japan	12	0	1,334	0	4,114	5,460
Martinique	0	0	2,976	0	485	3,461
Mexico	109	0	0	0	212	321
New Zealand	0	0	0	0	10	10
Puerto Rico	0	0	0	0	11	11
OTHER COUNTRIES (A)	0	0	529	0	0	529
TOTAL AG:	1,793	0	5,570	0	15,508	22,871
NON-AGRICULTURAL						
Australia	0	-	-	0	11	11
Mexico	603	-	-	0	0	603
TOTAL NON-AG:	603	-	-	0	11	614
TOTAL EXPORTS	**2,396**	**0**	**5,570**	**0**	**15,519**	**23,485**

NOTE A: 529 tons shipped to Trinidad.

POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

A8720-1

AGRICULTURAL	FEB 1990	FEB 1989	JUL-FEB 1989/90	JUL-FEB 1988/89
AL Alabama	10,768	8,103	45,536	46,367
AK Alaska	120	120	606	181
AZ Arizona	362	120	2,349	1,632
AR Arkansas	5,053	861	29,940	22,429
CA California	5,066	5,542	49,988	48,548
CO Colorado	559	884	5,873	4,598
CT Connecticut	40	344	1,686	6,080
DE Delaware	181	1,009	12,055	11,072
FL Florida	21,933	20,346	102,500	89,849
GA Georgia	20,297	17,509	86,189	88,390
HI Hawaii	102	144	3,833	8,612
ID Idaho	2,153	374	14,763	11,444
IL Illinois	14,255	27,126	506,519	399,713
IN Indiana	10,155	13,493	272,410	206,083
IA Iowa	18,065	20,769	403,377	366,141
KS Kansas	2,823	1,914	37,528	31,455
KY Kentucky	2,974	5,048	88,924	66,331
LA Louisiana	17,576	24,534	87,275	112,361
ME Maine	117	240	2,108	4,156
MD Maryland	2,850	3,068	17,903	22,456
MA Massachusetts	62	0	1,667	1,776
MI Michigan	2,539	3,525	119,113	101,707
MN Minnesota	6,178	11,435	257,661	219,635
MS Mississippi	3,396	4,415	15,892	13,256
MO Missouri	24,110	18,246	219,528	176,547
MT Montana	811	182	7,149	5,461
NE Nebraska	2,376	3,299	21,353	19,182
NV Nevada	327	0	330	61
NH New Hampshire	59	60	427	311
NJ New Jersey	430	289	2,637	2,966
NM New Mexico	139	430	2,841	13,189
NY New York	1,770	2,528	20,755	22,346
NC North Carolina	8,827	12,985	40,643	60,995
ND North Dakota	287	16	15,170	10,367
OH Ohio	36,303	25,186	314,634	290,856
OK Oklahoma	1,856	1,374	13,573	13,559
OR Oregon	1,627	2,270	17,276	13,392
PA Pennsylvania	10,383	2,318	32,912	25,026
RI Rhode Island	244	332	1,256	1,792
SC South Carolina	13,043	4,357	52,221	51,629
SD South Dakota	613	465	9,572	7,953
TN Tennessee	4,337	1,346	58,875	58,858
TX Texas	10,348	8,635	68,894	61,122
UT Utah	591	4,073	15,541	11,382
VT Vermont	84	169	1,915	642
VA Virginia	17,120	10,787	50,405	46,417
WA Washington	2,666	1,626	27,577	22,237
WV West Virginia	61	61	715	483
WI Wisconsin	26,269	14,010	172,496	174,681
WY Wyoming	136	74	1,365	906
TOTAL U.S.:	312,441	286,041	3,335,755	2,976,632
CANADA				
AB Alberta	921	752	11,847	10,764
BC Brit. Columbia	408	414	2,084	4,548
MB Manitoba	982	764	13,368	11,802
NB New Brunswick	850	1,008	4,763	6,602
NF Newfoundland	0	0	0	0
NS Nova Scotia	205	329	2,162	2,204
ON Ontario	7,977	16,150	60,975	80,839
PE Pr.Edward Isle	100	72	1,483	5,455
PQ Quebec	2,806	861	94,845	37,809
SK Saskatchewan	419	205	4,602	5,180
TOTAL CAN:	14,668	20,555	126,129	165,203
EXPORT SALES:	238,955	224,626	2,004,187	2,559,469
TOTAL AG SALES	566,064	531,222	5,466,071	5,701,304
Non-Ag U.S.	36,555	36,432	309,686	293,375
Canada	1,486	1,238	11,475	17,342
Exports	16,719	515	92,493	77,228
TOTAL NON-AG SALES	54,760	38,185	413,654	387,945
GRAND TOTAL	**620,824**	**569,407**	**5,879,725**	**6,089,249**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K_2O)

FEBRUARY 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	362	4,146	4,695	982	583	10,768
AK Alaska	0	0	120	0	0	120
AZ Arizona	52	32	165	16	97	362
AR Arkansas	45	0	4,571	394	43	5,053
CA California	1,631	1,221	908	76	1,230	5,066
CO Colorado	231	0	221	96	11	559
CT Connecticut	0	0	27	13	0	40
DE Delaware	0	0	0	137	44	181
FL Florida	5,400	5,134	2,808	2,847	5,744	21,933
GA Georgia	3,439	1,277	12,645	1,222	1,714	20,297
HI Hawaii	0	65	0	0	37	102
ID Idaho	96	138	1,899	0	20	2,153
IL Illinois	1,085	7,200	4,219	1,708	43	14,255
IN Indiana	2,382	4,026	1,944	1,591	212	10,155
IA Iowa	63	10,796	5,442	1,750	14	18,065
KS Kansas	231	490	1,791	225	86	2,823
KY Kentucky	32	1,037	1,680	0	225	2,974
LA Louisiana	3,755	30	13,452	312	27	17,576
ME Maine	0	0	117	0	0	117
MD Maryland	62	0	2,289	499	0	2,850
MA Massachusetts	0	0	62	0	0	62
MI Michigan	0	945	1,449	0	145	2,539
MN Minnesota	92	2,308	3,424	112	242	6,178
MS Mississippi	0	1,829	1,441	33	93	3,396
MO Missouri	1,274	1,209	15,694	5,723	210	24,110
MT Montana	21	41	662	87	0	811
NE Nebraska	156	65	760	721	674	2,376
NV Nevada	60	0	132	0	135	327
NH New Hampshire	0	0	59	0	0	59
NJ New Jersey	0	248	162	15	5	430
NM New Mexico	65	0	49	0	25	139
NY New York	123	21	1,521	63	42	1,770
NC North Carolina	249	2,190	4,284	1,203	901	8,827
ND North Dakota	0	93	194	0	0	287
OH Ohio	2,115	21,288	11,657	199	1,044	36,303
OK Oklahoma	166	60	1,545	46	39	1,856
OR Oregon	144	75	1,314	18	76	1,627
PA Pennsylvania	670	62	9,133	260	258	10,383
RI Rhode Island	0	0	175	62	7	244
SC South Carolina	783	730	10,316	561	653	13,043
SD South Dakota	0	286	286	41	0	613
TN Tennessee	179	2,517	1,372	186	83	4,337
TX Texas	444	1,452	6,266	1,209	977	10,348
UT Utah	356	0	231	0	4	591
VT Vermont	0	0	79	0	5	84
VA Virginia	0	367	15,665	432	656	17,120
WA Washington	11	1,510	917	57	171	2,666
WV West Virginia	0	61	0	0	0	61
WI Wisconsin	614	17,724	7,391	218	322	26,269
WY Wyoming	15	0	121	0	0	136
TOTAL U.S.:	26,403	90,673	155,354	23,114	16,897	312,441
CANADA						
AB Alberta	25	0	805	79	12	921
BC Brit. Columbia	0	0	408	0	0	408
MB Manitoba	0	0	776	206	0	982
NB New Brunswick	0	370	370	0	110	850
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	205	0	0	0	205
ON Ontario	15	3,926	2,753	0	1,283	7,977
PE Pr.Edward Isle	0	0	100	0	0	100
PQ Quebec	0	0	1,166	0	1,640	2,806
SK Saskatchewan	0	29	390	0	0	419
TOTAL CAN:	40	4,530	6,768	285	3,045	14,668
*EXPORT SALES:	185,326	9,769	32,241	6,390	5,229	238,955
TOTAL AG SALES	211,769	104,972	194,363	29,789	25,171	566,064
NON-AG U.S.	25,119	-	-	10,826	610	36,555
Canada	1,223	-	-	193	70	1,486
*Exports	876	-	-	15,843	0	16,719
TOTAL NON-AG SALES	27,218	-	-	26,862	680	54,760
GRAND TOTAL	**238,987**	**104,972**	**194,363**	**56,651**	**25,851**	**620,824**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K_2O)

FEBRUARY 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	0	0	0	193	193
Australia	0	0	7,937	0	0	7,937
Belize	0	0	667	0	0	667
Chile	2,051	2,519	0	0	0	4,570
China	42,376	0	0	0	0	42,376
Colombia	2,664	0	0	0	1,382	4,046
Costa Rica	3,501	0	2,562	0	885	6,948
Denmark	9,103	0	0	0	0	9,103
Dom. Republic	0	0	5,335	0	128	5,463
India	37,264	0	0	0	0	37,264
Japan	14,635	7,250	15,740	6,390	1,965	45,980
Korea	8,454	0	0	0	0	8,454
Malaysia	29,887	0	0	0	0	29,887
Mexico	527	0	0	0	676	1,203
New Zealand	7,963	0	0	0	0	7,963
Pakistan	13	0	0	0	0	13
Taiwan	22,812	0	0	0	0	22,812
Thailand	3,705	0	0	0	0	3,705
OTHER COUNTRIES (A)	371	0	0	0	0	371
TOTAL AG:	185,326	9,769	32,241	6,390	5,229	238,955
NON-AGRICULTURAL						
Japan	50	-	-	10,501	0	10,551
Korea	151	-	-	0	0	151
Mexico	601	-	-	0	0	601
New Zealand	12	-	-	0	0	12
Taiwan	50	-	-	5,342	0	5,392
United Kingdom	12	-	-	0	0	12
TOTAL NON-AG:	876	-	-	15,843	0	16,719
TOTAL EXPORTS	**186,202**	**9,769**	**32,241**	**22,233**	**5,229**	**255,674**

NOTE A: 371 tons to Guyana.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

FEBRUARY 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	0	4,146	4,442	968	9,556
AK Alaska	0	0	120	0	120
AZ Arizona	0	0	0	0	0
AR Arkansas	0	0	0	123	123
CA California	0	375	144	76	595
CO Colorado	0	0	0	16	16
CT Connecticut	0	0	27	13	40
DE Delaware	0	0	0	137	137
FL Florida	5,238	5,074	2,447	2,847	15,606
GA Georgia	3,424	1,277	12,645	1,194	18,540
HI Hawaii	0	0	0	0	0
ID Idaho	0	138	300	0	438
IL Illinois	0	7,077	4,097	1,708	12,882
IN Indiana	998	1,399	265	773	3,435
IA Iowa	0	10,748	5,428	1,717	17,893
KS Kansas	0	0	7	0	7
KY Kentucky	32	1,037	0	0	1,069
LA Louisiana	3,598	0	11,708	0	15,306
ME Maine	0	0	117	0	117
MD Maryland	62	0	2,289	499	2,850
MA Massachusetts	0	0	62	0	62
MI Michigan	0	945	175	0	1,120
MN Minnesota	92	2,209	3,314	96	5,711
MS Mississippi	0	1,829	0	0	1,829
MO Missouri	0	311	1,735	4,881	6,927
MT Montana	0	41	646	87	774
NE Nebraska	0	65	62	690	817
NV Nevada	0	0	0	0	0
NH New Hampshire	0	0	59	0	59
NJ New Jersey	0	248	162	15	425
NM New Mexico	0	0	0	0	0
NY New York	123	21	1,521	63	1,728
NC North Carolina	249	2,190	4,284	1,203	7,926
ND North Dakota	0	93	194	0	287
OH Ohio	2,115	21,288	11,539	199	35,141
OK Oklahoma	0	0	90	0	90
OR Oregon	0	60	1,135	18	1,213
PA Pennsylvania	670	62	9,133	260	10,125
RI Rhode Island	0	0	175	62	237
SC South Carolina	783	730	10,316	561	12,390
SD South Dakota	0	286	272	41	599
TN Tennessee	120	2,517	1,311	186	4,134
TX Texas	0	0	0	0	0
UT Utah	0	0	40	0	40
VT Vermont	0	0	79	0	79
VA Virginia	0	367	15,665	432	16,464
WA Washington	11	1,510	825	57	2,403
WV West Virginia	0	61	0	0	61
WI Wisconsin	614	17,724	7,391	218	25,947
WY Wyoming	0	0	0	0	0
TOTAL U.S.:	18,129	83,828	114,221	19,140	235,318
CANADA					
AB Alberta	25	0	805	79	909
BC Brit. Columbia	0	0	408	0	408
MB Manitoba	0	0	776	206	982
NB New Brunswick	0	370	370	0	740
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	205	0	0	205
ON Ontario	15	3,926	2,753	0	6,694
PE Pr.Edward Isle	0	0	100	0	100
PQ Quebec	0	0	1,166	0	1,166
SK Saskatchewan	0	29	390	0	419
TOTAL CAN:	40	4,530	6,768	285	11,623
*EXPORT SALES:	176,999	7,250	25,771	6,390	216,410
TOTAL AG SALES	195,168	95,608	146,760	25,815	463,351
NON-AG U.S.	13,575	-	-	10,695	24,270
Canada	1,223	-	-	193	1,416
*Exports	275	-	-	15,843	16,118
TOTAL NON-AG SALES	15,073	-	-	26,731	41,804
GRAND TOTAL	**210,241**	**95,608**	**146,760**	**52,546**	**505,155**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

FEBRUARY 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	0	0	7,937	0	7,937
China	42,376	0	0	0	42,376
Costa Rica	3,501	0	2,094	0	5,595
Denmark	9,103	0	0	0	9,103
India	37,264	0	0	0	37,264
Japan	11,550	7,250	15,740	6,390	40,930
Korea	8,454	0	0	0	8,454
Malaysia	29,887	0	0	0	29,887
New Zealand	7,963	0	0	0	7,963
Pakistan	13	0	0	0	13
Taiwan	22,812	0	0	0	22,812
Thailand	3,705	0	0	0	3,705
OTHER COUNTRIES (A)	371	0	0	0	371
TOTAL AG:	176,999	7,250	25,771	6,390	216,410
NON-AGRICULTURAL					
Japan	50	-	-	10,501	10,551
Korea	151	-	-	0	151
New Zealand	12	-	-	0	12
Taiwan	50	-	-	5,342	5,392
United Kingdom	12	-	-	0	12
TOTAL NON-AG:	275	-	-	15,843	16,118
TOTAL EXPORTS	**177,274**	7,250	25,771	**22,233**	**232,528**

NOTE A: 371 tons to Guyana.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

FEBRUARY 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	362	0	253	14	583	1,212
AK Alaska	0	0	0	0	0	0
AZ Arizona	52	32	165	16	97	362
AR Arkansas	45	0	4,571	271	43	4,930
CA California	1,631	846	764	0	1,230	4,471
CO Colorado	231	0	221	80	11	543
CT Connecticut	0	0	0	0	0	0
DE Delaware	0	0	0	0	44	44
FL Florida	162	60	361	0	5,744	6,327
GA Georgia	15	0	0	28	1,714	1,757
HI Hawaii	0	65	0	0	37	102
ID Idaho	96	0	1,599	0	20	1,715
IL Illinois	1,085	123	122	0	43	1,373
IN Indiana	1,384	2,627	1,679	818	212	6,720
IA Iowa	63	48	14	33	14	172
KS Kansas	231	490	1,784	225	86	2,816
KY Kentucky	0	0	1,680	0	225	1,905
LA Louisiana	157	30	1,744	312	27	2,270
ME Maine	0	0	0	0	0	0
MD Maryland	0	0	0	0	0	0
MA Massachusetts	0	0	0	0	0	0
MI Michigan	0	0	1,274	0	145	1,419
MN Minnesota	0	99	110	16	242	467
MS Mississippi	0	0	1,441	33	93	1,567
MO Missouri	1,274	898	13,959	842	210	17,183
MT Montana	21	0	16	0	0	37
NE Nebraska	156	0	698	31	674	1,559
NV Nevada	60	0	132	0	135	327
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	0	0	0	5	5
NM New Mexico	65	0	49	0	25	139
NY New York	0	0	0	0	42	42
NC North Carolina	0	0	0	0	901	901
ND North Dakota	0	0	0	0	0	0
OH Ohio	0	0	118	0	1,044	1,162
OK Oklahoma	166	60	1,455	46	39	1,766
OR Oregon	144	15	179	0	76	414
PA Pennsylvania	0	0	0	0	258	258
RI Rhode Island	0	0	0	0	7	7
SC South Carolina	0	0	0	0	653	653
SD South Dakota	0	0	14	0	0	14
TN Tennessee	59	0	61	0	83	203
TX Texas	444	1,452	6,266	1,209	977	10,348
UT Utah	356	0	191	0	4	551
VT Vermont	0	0	0	0	5	5
VA Virginia	0	0	0	0	656	656
WA Washington	0	0	92	0	171	263
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	0	0	0	0	322	322
WY Wyoming	15	0	121	0	0	136
TOTAL U.S.:	8,27[illegible]	6,845	41,133	3,974	16,897	77,123
CANADA						
AB Alberta	0	0	0	0	12	12
BC Brit. Columbia	0	0	0	0	0	0
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	110	110
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	0	0
ON Ontario	0	0	0	0	1,283	1,283
PE Pr.Edward Isle	0	0	0	0	0	0
PQ Quebec	0	0	0	0	1,640	1,640
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	3,045	3,045
*EXPORT SALES:	8,327	2,519	6,470	0	5,229	22,545
TOTAL AG SALES	16,601	9,364	47,603	3,974	25,171	102,713
NON-AG U.S.	11,544	-	-	131	610	12,285
Canada	0	-	-	0	70	70
*Exports	601	-	-	0	0	601
TOTAL NON-AG SALES	12,145	-	-	131	680	12,956
GRAND TOTAL	**28,746**	**9,364**	**47,603**	**4,105**	**25,851**	**115,669**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K_2O)

FEBRUARY 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	0	0	0	193	193
Belize	0	0	667	0	0	667
Chile	2,051	2,519	0	0	0	4,570
Colombia	2,664	0	0	0	1,382	4,046
Costa Rica	0	0	468	0	885	1,353
Dom. Republic	0	0	5,335	0	128	5,463
Japan	3,085	0	0	0	1,965	5,050
Mexico	527	0	0	0	676	1,203
TOTAL AG:	8,327	2,519	6,470	0	5,229	22,545
NON-AGRICULTURAL						
Mexico	601	-	-	0	0	601
TOTAL NON-AG:	601	-	-	0	0	601
TOTAL EXPORTS	**8,928**	**2,519**	**6,470**	**0**	**5,229**	**23,146**

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POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

AGRICULTURAL	MAR 1990	MAR 1989	JUL-MAR 1989/90	JUL-MAR 1988/89
AL Alabama	11,916	4,689	57,452	51,056
AK Alaska	61	882	667	1,063
AZ Arizona	500	331	2,849	1,963
AR Arkansas	5,062	7,535	35,002	29,964
CA California	9,325	6,419	59,313	54,967
CO Colorado	1,561	1,611	7,434	6,209
CT Connecticut	105	388	1,791	6,468
DE Delaware	7,585	311	19,640	11,383
FL Florida	18,645	17,890	121,145	107,739
GA Georgia	23,596	16,432	109,785	104,822
HI Hawaii	4,578	0	8,411	8,612
ID Idaho	5,730	1,689	20,493	13,133
IL Illinois	22,666	19,237	529,185	418,950
IN Indiana	13,761	13,155	286,171	219,238
IA Iowa	10,140	18,056	413,517	384,197
KS Kansas	4,483	7,351	42,011	38,806
KY Kentucky	6,046	10,511	94,970	76,842
LA Louisiana	22,018	21,979	109,293	134,340
ME Maine	1,226	289	3,334	4,445
MD Maryland	3,444	700	21,347	23,156
MA Massachusetts	95	204	1,762	1,980
MI Michigan	3,778	4,957	122,891	106,664
MN Minnesota	11,357	11,481	269,018	231,116
MS Mississippi	10,718	12,842	26,610	26,098
MO Missouri	25,895	29,799	245,423	206,346
MT Montana	1,130	422	8,279	5,883
NE Nebraska	3,987	3,253	25,340	22,435
NV Nevada	461	0	791	61
NH New Hampshire	0	0	427	311
NJ New Jersey	1,186	760	3,823	3,726
NM New Mexico	325	1,200	3,166	14,389
NY New York	3,336	3,810	24,091	26,156
NC North Carolina	21,939	7,796	62,582	68,791
ND North Dakota	247	698	15,417	11,065
OH Ohio	16,755	16,152	331,389	307,008
OK Oklahoma	1,965	3,268	15,538	16,827
OR Oregon	8,685	5,445	25,961	18,837
PA Pennsylvania	5,739	10,030	38,651	35,056
RI Rhode Island	322	228	1,578	2,020
SC South Carolina	8,657	5,742	60,878	57,371
SD South Dakota	929	543	10,501	8,496
TN Tennessee	13,446	8,973	72,321	67,831
TX Texas	23,492	25,298	92,386	86,420
UT Utah	641	(4,787)	16,182	6,595
VT Vermont	263	394	2,178	1,036
VA Virginia	6,704	10,783	57,109	57,200
WA Washington	9,962	8,297	37,539	30,534
WV West Virginia	484	436	1,199	919
WI Wisconsin	8,042	12,800	180,538	187,481
WY Wyoming	529	371	1,894	1,277
TOTAL U.S.:	363,517	330,650	3,699,272	3,307,282
CANADA				
AB Alberta	2,125	2,013	13,972	12,777
BC Brit. Columbia	1,107	895	3,191	5,443
MB Manitoba	893	788	14,261	12,590
NB New Brunswick	1,086	1,292	5,849	7,894
NF Newfoundland	0	0	0	0
NS Nova Scotia	1,108	946	3,270	3,150
ON Ontario	17,495	12,012	78,470	92,851
PE Pr.Edward Isle	3,396	603	4,879	6,058
PQ Quebec	8,291	9,926	33,136	47,735
SK Saskatchewan	12,767	607	17,369	5,787
TOTAL CAN:	48,268	29,082	174,397	194,285
EXPORT SALES:	418,304	362,229	2,422,491	2,921,698
TOTAL AG SALES	830,089	721,961	6,296,160	6,423,265
Non-Ag U.S.	39,612	39,526	349,298	332,901
Canada	2,953	1,297	14,428	18,639
Exports	16,180	12,626	108,673	89,854
TOTAL NON-AG SALES	58,745	53,449	472,399	441,394
GRAND TOTAL	**888,834**	**775,410**	**6,768,559**	**6,864,659**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

MARCH 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	1,636	5,124	3,980	464	712	11,916
AK Alaska	0	61	0	0	0	61
AZ Arizona	57	16	255	0	172	500
AR Arkansas	76	16	4,053	888	29	5,062
CA California	3,220	2,055	2,072	102	1,876	9,325
CO Colorado	370	0	953	94	144	1,561
CT Connecticut	0	0	75	30	0	105
DE Delaware	0	6,994	0	437	154	7,585
FL Florida	5,714	5,566	2,740	1,866	2,759	18,645
GA Georgia	1,562	1,034	12,638	3,680	4,682	23,596
HI Hawaii	0	4,548	0	0	30	4,578
ID Idaho	237	865	4,011	394	223	5,730
IL Illinois	1,193	15,810	1,320	3,979	364	22,666
IN Indiana	893	9,879	2,137	642	210	13,761
IA Iowa	118	1,550	1,228	7,197	47	10,140
KS Kansas	277	581	2,273	1,118	234	4,483
KY Kentucky	3	2,472	856	346	2,369	6,046
LA Louisiana	4,051	717	17,223	0	27	22,018
ME Maine	0	0	1,182	0	44	1,226
MD Maryland	0	0	1,478	1,834	132	3,444
MA Massachusetts	0	62	0	0	33	95
MI Michigan	0	2,582	906	16	274	3,778
MN Minnesota	15	3,624	6,378	802	538	11,357
MS Mississippi	0	6,407	3,107	1,072	132	10,718
MO Missouri	1,450	6,219	16,740	1,202	284	25,895
MT Montana	21	140	925	44	0	1,130
NE Nebraska	231	529	1,710	782	735	3,987
NV Nevada	15	0	244	0	202	461
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	187	889	104	6	1,186
NM New Mexico	0	0	215	0	110	325
NY New York	62	124	2,679	205	266	3,336
NC North Carolina	1,492	2,133	12,430	3,727	2,157	21,939
ND North Dakota	0	102	137	8	0	247
OH Ohio	1,711	11,165	2,832	190	857	16,755
OK Oklahoma	165	138	1,579	50	33	1,965
OR Oregon	90	741	7,278	33	543	8,685
PA Pennsylvania	785	1,229	2,900	548	277	5,739
RI Rhode Island	0	0	238	62	22	322
SC South Carolina	1,087	302	5,434	621	1,213	8,657
SD South Dakota	0	431	469	16	13	929
TN Tennessee	273	8,560	3,994	398	221	13,446
TX Texas	1,132	4,037	13,220	2,942	2,161	23,492
UT Utah	298	0	337	0	6	641
VT Vermont	0	0	230	0	33	263
VA Virginia	61	689	3,595	1,233	1,126	6,704
WA Washington	18	2,946	5,313	1,075	610	9,962
WV West Virginia	0	425	59	0	0	484
WI Wisconsin	548	4,682	1,640	326	846	8,042
WY Wyoming	15	59	450	0	5	529
TOTAL U.S.:	28,876	114,801	154,402	38,527	26,911	363,517
CANADA						
AB Alberta	0	0	1,868	227	30	2,125
BC Brit. Columbia	0	21	1,008	26	52	1,107
MB Manitoba	0	41	735	117	0	893
NB New Brunswick	0	614	429	0	43	1,086
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	699	409	0	0	1,108
ON Ontario	862	10,789	4,453	0	1,391	17,495
PE Pr.Edward Isle	0	317	3,079	0	0	3,396
PQ Quebec	0	2,477	5,060	13	741	8,291
SK Saskatchewan	0	3,023	9,744	0	0	12,767
TOTAL CAN:	862	17,981	26,785	383	2,257	48,268
*EXPORT SALES:	352,131	8,047	29,321	7,152	21,653	418,304
TOTAL AG SALES	381,869	140,829	210,508	46,062	50,821	830,089
NON-AG U.S.	27,270	-	-	11,859	483	39,612
Canada	2,678	-	-	224	51	2,953
*Exports	1,129	-	-	15,051	0	16,180
TOTAL NON-AG SALES	31,077	-	-	27,134	534	58,745
GRAND TOTAL	**412,946**	**140,829**	**210,508**	**73,196**	**51,355**	**888,834**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE

EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K_2O)

MARCH 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	0	0	0	573	573
Australia	1,965	7,685	16,000	0	0	25,650
Bangladesh	10,601	0	0	0	0	10,601
Brazil	859	0	3,665	0	0	4,524
Chile	25,588	362	0	0	4,257	30,207
China	54,697	0	0	0	14,854	69,551
Colombia	4,016	0	0	0	0	4,016
Costa Rica	942	0	3,501	0	509	4,952
Denmark	21,045	0	0	0	0	21,045
France	20,887	0	0	0	0	20,887
Guatemala	3,934	0	1,406	0	0	5,340
India	188	0	0	0	0	188
Indonesia	56,067	0	0	0	0	56,067
Jamaica	0	0	2,182	0	0	2,182
Japan	15,184	0	2,147	2,758	1,091	21,180
Korea	44,094	0	0	0	0	44,094
Malaysia	21,634	0	0	0	0	21,634
Mexico	1,134	0	0	0	308	1,442
New Zealand	0	0	0	0	30	30
Nigeria	6,614	0	0	0	0	6,614
Norway	10,806	0	0	0	0	10,806
Philippines	30,531	0	0	0	0	30,531
Puerto Rico	0	0	0	0	11	11
Sri Lanka	2,726	0	0	0	0	2,726
Switzerland	10,017	0	0	0	0	10,017
Taiwan	3,365	0	0	0	20	3,385
Thailand	3,444	0	0	0	0	3,444
OTHER COUNTRIES (A)	1,793	0	420	4,394	0	6,607
TOTAL AG:	352,131	8,047	29,321	7,152	21,653	418,304
NON-AGRICULTURAL						
Australia	0	-	-	2,081	0	2,081
Japan	138	-	-	6,415	0	6,553
Korea	376	-	-	6,555	0	6,931
Mexico	440	-	-	0	0	440
Pakistan	12	-	-	0	0	12
Taiwan	151	-	-	0	0	151
United Kingdom	12	-	-	0	0	12
TOTAL NON-AG:	1,129	-	-	15,051	0	16,180
TOTAL EXPORTS	**353,260**	**8,047**	**29,321**	**22,203**	**21,653**	**434,484**

NOTE A: 1,077 tons standard grade to Nepal,
369 tons standard grade to Guyana,
347 tons standard grade to Sweden,
420 tons granular grade to Trinidad, and
4,394 tons soluble grade to England.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

MARCH 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	0	5,124	2,755	382	8,261
AK Alaska	0	61	0	0	61
AZ Arizona	0	0	0	0	0
AR Arkansas	0	0	0	187	187
CA California	0	780	124	102	1,006
CO Colorado	0	0	77	16	93
CT Connecticut	0	0	75	30	105
DE Delaware	0	6,994	0	437	7,431
FL Florida	5,500	5,505	2,680	1,866	15,551
GA Georgia	1,519	1,034	11,851	3,680	18,084
HI Hawaii	0	4,483	0	0	4,483
ID Idaho	0	865	1,929	394	3,188
IL Illinois	0	12,249	1,320	3,979	17,548
IN Indiana	532	6,895	1,139	642	9,208
IA Iowa	0	1,202	748	7,165	9,115
KS Kansas	0	0	0	29	29
KY Kentucky	0	2,472	856	62	3,390
LA Louisiana	3,631	0	9,875	0	13,506
ME Maine	0	0	1,182	0	1,182
MD Maryland	0	0	1,478	1,834	3,312
MA Massachusetts	0	62	0	0	62
MI Michigan	0	2,582	593	16	3,191
MN Minnesota	15	3,496	6,134	786	10,431
MS Mississippi	0	5,382	0	958	6,340
MO Missouri	0	2,805	999	637	4,441
MT Montana	0	140	868	44	1,052
NE Nebraska	0	529	306	782	1,617
NV Nevada	0	0	0	0	0
NH New Hampshire	0	0	0	0	0
NJ New Jersey	0	187	889	104	1,180
NM New Mexico	0	0	0	0	0
NY New York	62	124	2,679	205	3,070
NC North Carolina	1,492	2,133	12,430	3,714	19,769
ND North Dakota	0	102	137	8	247
OH Ohio	1,711	11,165	2,832	190	15,898
OK Oklahoma	0	0	0	0	0
OR Oregon	0	662	3,108	33	3,803
PA Pennsylvania	785	1,229	2,900	548	5,462
RI Rhode Island	0	0	238	62	300
SC South Carolina	1,087	302	5,434	621	7,444
SD South Dakota	0	431	469	16	916
TN Tennessee	243	8,560	1,159	371	10,333
TX Texas	0	0	0	0	0
UT Utah	0	0	41	0	41
VT Vermont	0	0	230	0	230
VA Virginia	61	689	3,580	1,233	5,563
WA Washington	18	2,946	5,262	1,075	9,301
WV West Virginia	0	425	59	0	484
WI Wisconsin	548	4,682	1,640	326	7,196
WY Wyoming	0	59	41	0	100
TOTAL U.S.:	17,204	96,356	88,117	32,534	234,211
CANADA					
AB Alberta	0	0	1,868	227	2,095
BC Brit. Columbia	0	21	1,008	26	1,055
MB Manitoba	0	41	735	117	893
NB New Brunswick	0	614	429	0	1,043
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	699	409	0	1,108
ON Ontario	862	10,789	4,453	0	16,104
PE Pr.Edward Isle	0	317	3,079	0	3,396
PQ Quebec	0	2,477	5,060	13	7,550
SK Saskatchewan	0	3,023	9,744	0	12,767
TOTAL CAN:	862	17,981	26,785	383	46,011
*EXPORT SALES:	345,472	7,685	25,236	7,152	385,545
TOTAL AG SALES	363,538	122,022	140,138	40,069	665,767
NON-AG U.S.	14,185	-	-	11,744	25,929
Canada	2,678	-	-	224	2,902
*Exports	689	-	-	15,051	15,740
TOTAL NON-AG SALES	17,552	-	-	27,019	44,571
GRAND TOTAL	**381,090**	**122,022**	**140,138**	**67,088**	**710,338**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

MARCH 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	1,965	7,685	16,000	0	25,650
Bangladesh	10,601	0	0	0	10,601
Chile	22,211	0	0	0	22,211
China	54,697	0	0	0	54,697
Colombia	4,016	0	0	0	4,016
Costa Rica	0	0	3,501	0	3,501
Denmark	21,045	0	0	0	21,045
France	20,887	0	0	0	20,887
Guatemala	3,934	0	1,406	0	5,340
India	188	0	0	0	188
Indonesia	56,067	0	0	0	56,067
Jamaica	0	0	2,182	0	2,182
Japan	15,184	0	2,147	2,758	20,089
Korea	44,094	0	0	0	44,094
Malaysia	21,634	0	0	0	21,634
Nigeria	6,614	0	0	0	6,614
Norway	10,806	0	0	0	10,806
Philippines	30,531	0	0	0	30,531
Sri Lanka	2,726	0	0	0	2,726
Switzerland	10,017	0	0	0	10,017
Taiwan	3,365	0	0	0	3,365
Thailand	3,444	0	0	0	3,444
OTHER COUNTRIES (A)	1,446	0	0	4,394	5,840
TOTAL AG:	345,472	7,685	25,236	7,152	385,545
NON-AGRICULTURAL					
Australia	0	-	-	2,081	2,081
Japan	138	-	-	6,415	6,553
Korea	376	-	-	6,555	6,931
Pakistan	12	-	-	0	12
Taiwan	151	-	-	0	151
United Kingdom	12	-	-	0	12
TOTAL NON-AG:	689	-	-	15,051	15,740
TOTAL EXPORTS	**346,161**	**7,685**	**25,236**	**22,203**	**401,285**

NOTE A: 1,077 tons standard grade to Nepal,
369 tons standard grade to Guyana, and
4,394 tons soluble grade to England.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - U. S. PRODUCERS - (Short Tons K_2O)

MARCH 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	1,636	0	1,225	82	712	3,655
AK Alaska	0	0	0	0	0	0
AZ Arizona	57	16	255	0	172	500
AR Arkansas	76	16	4,053	701	29	4,875
CA California	3,220	1,275	1,948	0	1,876	8,319
CO Colorado	370	0	876	78	144	1,468
CT Connecticut	0	0	0	0	0	0
DE Delaware	0	0	0	0	154	154
FL Florida	214	61	60	0	2,759	3,094
GA Georgia	43	0	787	0	4,682	5,512
HI Hawaii	0	65	0	0	30	95
ID Idaho	237	0	2,082	0	223	2,542
IL Illinois	1,193	3,561	0	0	364	5,118
IN Indiana	361	2,984	998	0	210	4,553
IA Iowa	118	348	480	32	47	1,025
KS Kansas	277	581	2,273	1,089	234	4,454
KY Kentucky	3	0	0	284	2,369	2,656
LA Louisiana	420	717	7,348	0	27	8,512
ME Maine	0	0	0	0	44	44
MD Maryland	0	0	0	0	132	132
MA Massachusetts	0	0	0	0	33	33
MI Michigan	0	0	313	0	274	587
MN Minnesota	0	128	244	16	538	926
MS Mississippi	0	1,025	3,107	114	132	4,378
MO Missouri	1,450	3,414	15,741	565	284	21,454
MT Montana	21	0	57	0	0	78
NE Nebraska	231	0	1,404	0	735	2,370
NV Nevada	15	0	244	0	202	461
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	0	0	0	6	6
NM New Mexico	0	0	215	0	110	325
NY New York	0	0	0	0	266	266
NC North Carolina	0	0	0	13	2,157	2,170
ND North Dakota	0	0	0	0	0	0
OH Ohio	0	0	0	0	857	857
OK Oklahoma	165	138	1,579	50	33	1,965
OR Oregon	90	79	4,170	0	543	4,882
PA Pennsylvania	0	0	0	0	277	277
RI Rhode Island	0	0	0	0	22	22
SC South Carolina	0	0	0	0	1,213	1,213
SD South Dakota	0	0	0	0	13	13
TN Tennessee	30	0	2,835	27	221	3,113
TX Texas	1,132	4,037	13,220	2,942	2,161	23,492
UT Utah	298	0	296	0	6	600
VT Vermont	0	0	0	0	33	33
VA Virginia	0	0	15	0	1,126	1,141
WA Washington	0	0	51	0	610	661
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	0	0	0	0	846	846
WY Wyoming	15	0	409	0	5	429
TOTAL U.S.:	11,672	18,445	66,285	5,993	26,911	129,306
CANADA						
AB Alberta	0	0	0	0	30	30
BC Brit. Columbia	0	0	0	0	52	52
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	43	43
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	0	0
ON Ontario	0	0	0	0	1,391	1,391
PE Pr.Edward Isle	0	0	0	0	0	0
PQ Quebec	0	0	0	0	741	741
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	2,257	2,257
*EXPORT SALES:	6,659	362	4,085	0	21,653	32,759
TOTAL AG SALES	18,331	18,807	70,370	5,993	50,821	164,322
NON-AG U.S.	13,085	-	-	115	483	13,683
Canada	0	-	-	0	51	51
*Exports	440	-	-	0	0	440
TOTAL NON-AG SALES	13,525	-	-	115	534	14,174
GRAND TOTAL	**31,856**	**18,807**	**70,370**	**6,108**	**51,355**	**178,496**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K_2O)

MARCH 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	0	0	0	573	573
Brazil	859	0	3,665	0	0	4,524
Chile	3,377	362	0	0	4,257	7,996
China	0	0	0	0	14,854	14,854
Costa Rica	942	0	0	0	509	1,451
Japan	0	0	0	0	1,091	1,091
Mexico	1,134	0	0	0	308	1,442
New Zealand	0	0	0	0	30	30
Puerto Rico	0	0	0	0	11	11
Taiwan	0	0	0	0	20	20
OTHER COUNTRIES (A)	347	0	420	0	0	767
TOTAL AG:	6,659	362	4,085	0	21,653	32,759
NON-AGRICULTURAL						
Mexico	440	-	-	0	0	440
TOTAL NON-AG:	440	-	-	0	0	440
TOTAL EXPORTS	**7,099**	**362**	**4,085**	**0**	**21,653**	**33,199**

NOTE A: 347 tons standard grade to Sweden and
420 tons granular grade to Trinidad.

18720-1

POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

AGRICULTURAL	APR 1990	APR 1989	JUL-APR 1989/90	JUL-APR 1988/89
AL Alabama	13,768	10,598	71,220	61,654
AK Alaska	706	122	1,373	1,185
AZ Arizona	385	350	3,234	2,313
AR Arkansas	7,747	15,415	42,749	45,379
CA California	9,913	9,511	69,226	64,478
CO Colorado	3,004	1,955	10,438	8,164
CT Connecticut	229	60	2,020	6,528
DE Delaware	1,481	625	21,121	12,008
FL Florida	13,373	11,143	134,518	118,882
GA Georgia	15,825	7,876	125,610	112,698
HI Hawaii	244	36	8,655	8,648
ID Idaho	6,401	7,642	26,894	20,775
IL Illinois	41,783	64,963	570,968	483,913
IN Indiana	37,810	46,480	323,981	265,718
IA Iowa	56,703	55,156	470,220	439,353
KS Kansas	4,556	6,434	46,567	45,240
KY Kentucky	5,489	26,911	100,459	103,753
LA Louisiana	29,833	25,121	139,126	159,461
ME Maine	1,277	331	4,611	4,776
MD Maryland	3,270	5,013	24,617	28,169
MA Massachusetts	144	157	1,906	2,137
MI Michigan	24,443	30,381	147,334	137,045
MN Minnesota	50,953	41,536	319,971	272,652
MS Mississippi	6,050	6,264	32,660	32,362
MO Missouri	32,462	44,291	277,885	250,637
MT Montana	4,092	3,168	12,371	9,051
NE Nebraska	7,240	7,710	32,580	30,145
NV Nevada	2	17	793	78
NH New Hampshire	60	0	487	311
NJ New Jersey	1,071	779	4,894	4,505
NM New Mexico	501	4,325	3,667	18,714
NY New York	8,527	9,120	32,618	35,276
NC North Carolina	15,483	12,928	78,065	81,719
ND North Dakota	4,893	3,744	20,310	14,809
OH Ohio	38,689	19,978	370,078	326,986
OK Oklahoma	2,268	4,458	17,806	21,285
OR Oregon	3,974	6,207	29,935	25,044
PA Pennsylvania	10,208	10,353	48,859	45,409
RI Rhode Island	365	385	1,943	2,405
SC South Carolina	12,597	11,168	73,475	68,539
SD South Dakota	5,041	3,909	15,542	12,405
TN Tennessee	14,183	12,890	86,504	80,721
TX Texas	23,280	37,430	115,666	123,850
UT Utah	692	1,126	16,874	7,721
VT Vermont	721	249	2,899	1,285
VA Virginia	20,917	18,581	78,026	75,781
WA Washington	8,457	8,617	45,996	39,151
WV West Virginia	493	483	1,692	1,402
WI Wisconsin	32,499	41,996	213,037	229,477
WY Wyoming	624	546	2,518	1,823
TOTAL U.S.:	584,726	638,538	4,283,998	3,945,820
CANADA				
AB Alberta	5,354	5,276	19,326	18,053
BC Brit. Columbia	2,676	1,970	5,867	7,413
MB Manitoba	3,090	2,547	17,351	15,137
NB New Brunswick	1,698	1,854	7,547	9,748
NF Newfoundland	0	0	0	0
NS Nova Scotia	874	1,035	4,144	4,185
ON Ontario	41,712	16,894	120,182	109,745
PE Pr.Edward Isle	159	171	5,038	6,229
PQ Quebec	17,128	21,399	50,264	69,134
SK Saskatchewan	12,986	1,522	30,355	7,309
TOTAL CAN:	85,677	52,668	260,074	246,953
EXPORT SALES:	311,348	424,669	2,733,839	3,346,367
TOTAL AG SALES	981,751	1,115,875	7,277,911	7,539,140
Non-Ag U.S.	38,476	38,828	387,774	371,729
Canada	274	1,324	14,702	19,963
Exports	1,960	12,977	110,633	102,831
TOTAL NON-AG SALES	40,710	53,129	513,109	494,523
GRAND TOTAL	**1,022,461**	**1,169,004**	**7,791,020**	**8,033,663**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K_2O)

APRIL 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	789	3,392	8,696	187	704	13,768
AK Alaska	0	61	629	0	16	706
AZ Arizona	67	30	194	16	78	385
AR Arkansas	92	113	5,900	1,642	0	7,747
CA California	3,866	1,033	3,268	289	1,457	9,913
CO Colorado	748	16	1,557	372	311	3,004
CT Connecticut	0	0	221	0	8	229
DE Delaware	0	486	247	748	0	1,481
FL Florida	5,600	3,884	555	1,246	2,088	13,373
GA Georgia	1,033	1,037	10,212	1,829	1,714	15,825
HI Hawaii	0	229	0	0	15	244
ID Idaho	793	56	5,013	99	440	6,401
IL Illinois	1,775	29,772	4,560	5,418	258	41,783
IN Indiana	1,194	23,962	7,288	4,948	418	37,810
IA Iowa	94	29,955	13,510	13,076	68	56,703
KS Kansas	183	809	2,353	1,074	137	4,556
KY Kentucky	1	3,754	1,204	0	530	5,489
LA Louisiana	3,374	1,056	24,201	1,174	28	29,833
ME Maine	0	0	1,277	0	0	1,277
MD Maryland	0	122	2,288	838	22	3,270
MA Massachusetts	0	62	37	0	45	144
MI Michigan	0	12,899	10,925	261	358	24,443
MN Minnesota	139	14,384	32,279	3,248	903	50,953
MS Mississippi	0	1,271	2,677	1,949	153	6,050
MO Missouri	2,032	1,198	26,395	2,699	138	32,462
MT Montana	0	573	3,499	15	5	4,092
NE Nebraska	281	1,023	2,469	1,978	1,489	7,240
NV Nevada	0	0	0	0	2	2
NH New Hampshire	0	0	60	0	0	60
NJ New Jersey	0	124	811	131	5	1,071
NM New Mexico	180	0	138	0	183	501
NY New York	120	864	6,062	635	846	8,527
NC North Carolina	1,293	2,248	8,119	2,154	1,669	15,483
ND North Dakota	0	1,333	3,520	35	5	4,893
OH Ohio	2,377	25,843	8,314	1,218	937	38,689
OK Oklahoma	166	76	1,903	16	107	2,268
OR Oregon	22	463	2,827	284	378	3,974
PA Pennsylvania	1,029	1,105	7,221	528	325	10,208
RI Rhode Island	0	0	299	62	4	365
SC South Carolina	1,277	1,279	8,542	621	878	12,597
SD South Dakota	15	1,946	1,907	1,123	50	5,041
TN Tennessee	213	6,082	5,929	1,878	81	14,183
TX Texas	1,033	4,555	13,806	2,613	1,273	23,280
UT Utah	316	38	308	0	30	692
VT Vermont	0	0	599	62	60	721
VA Virginia	2,039	426	15,303	1,977	1,172	20,917
WA Washington	1,292	2,172	4,309	183	501	8,457
WV West Virginia	0	302	191	0	0	493
WI Wisconsin	1,885	18,152	9,823	1,773	866	32,499
WY Wyoming	16	19	572	0	17	624
TOTAL U.S.:	35,334	198,204	272,017	58,399	20,772	584,726
CANADA						
AB Alberta	0	0	4,846	492	16	5,354
BC Brit. Columbia	14	32	2,467	13	150	2,676
MB Manitoba	0	662	2,038	390	0	3,090
NB New Brunswick	0	787	867	0	44	1,698
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	655	219	0	0	874
ON Ontario	0	28,242	12,025	69	1,376	41,712
PE Pr.Edward Isle	0	0	159	0	0	159
PQ Quebec	0	10	16,028	0	1,090	17,128
SK Saskatchewan	5,121	2,158	5,707	0	0	12,986
TOTAL CAN:	5,135	32,546	44,356	964	2,676	85,677
*EXPORT SALES:	194,307	35,902	58,360	11,142	11,637	311,348
TOTAL AG SALES	234,776	266,652	374,733	70,505	35,085	981,751
NON-AG U.S.	28,496	-	-	9,464	516	38,476
Canada	(19)	-	-	253	40	274
*Exports	1,440	-	-	520	0	1,960
TOTAL NON-AG SALES	29,917	-	-	10,237	556	40,710
GRAND TOTAL	**264,693**	**266,652**	**374,733**	**80,742**	**35,641**	**1,022,461**

*Exports listed on reverse

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K_2O)

APRIL 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	0	7,160	22,775	0	10	29,945
Brazil	3,365	0	4,566	0	0	7,931
Chile	0	0	0	0	388	388
China	69,324	0	0	0	0	69,324
Colombia	2,011	13,789	3,063	0	0	18,863
Costa Rica	4,074	0	0	0	3,689	7,763
Dom. Republic	0	0	3,151	0	0	3,151
Guatemala	1,480	0	4,431	0	0	5,911
Holland	0	0	13,919	0	0	13.919
India	162	0	0	0	0	162
Jamaica	0	2,190	0	0	0	2,190
Japan	8,489	6,545	6,455	11,142	2,980	35,611
Korea	29,027	0	0	0	0	29,027
Malaysia	48,873	0	0	0	3,374	52,247
Martinique	0	0	0	0	485	485
Mexico	1,111	0	0	0	438	1,549
New Zealand	4,684	4,551	0	0	0	9,235
Puerto Rico	0	0	0	0	11	11
Sri Lanka	505	0	0	0	0	505
Taiwan	21,202	0	0	0	0	21,202
Thailand	0	0	0	0	262	262
Uruquay	0	1,667	0	0	0	1,667
TOTAL AG:	194,307	35,902	58,360	11,142	11,637	311,348
NON-AGRICULTURAL						
Argentina	20	-	-	0	0	20
Costa Rica	0	-	-	520	0	520
Japan	37	-	-	0	0	37
Korea	551	-	-	0	0	551
Mexico	770	-	-	0	0	770
Taiwan	50	-	-	0	0	50
United Kingdom	12	-	-	0	0	12
TOTAL NON-AG:	1,440	-	-	520	0	1,960
TOTAL EXPORTS	**195,747**	**35,902**	**58,360**	**11,662**	**11,637**	**313,308**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

APRIL 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	305	3,392	7,687	124	11,508
AK Alaska	0	61	0	0	61
AZ Arizona	0	0	0	0	0
AR Arkansas	0	0	0	1,305	1,305
CA California	0	0	62	102	164
CO Colorado	0	0	15	141	156
CT Connecticut	0	0	221	0	221
DE Delaware	0	486	247	748	1,481
FL Florida	5,438	3,884	555	1,246	11,123
GA Georgia	1,002	1,037	10,212	1,803	14,054
HI Hawaii	0	(21)	0	0	(21)
ID Idaho	0	56	921	99	1,076
IL Illinois	0	29,320	1,364	4,543	35,227
IN Indiana	413	23,962	6,987	4,885	36,247
IA Iowa	0	29,297	12,702	13,076	55,075
KS Kansas	0	0	16	0	16
KY Kentucky	0	3,754	304	0	4,058
LA Louisiana	2,671	0	20,677	15	23,363
ME Maine	0	0	1,277	0	1,277
MD Maryland	0	122	2,288	838	3,248
MA Massachusetts	0	62	37	0	99
MI Michigan	0	12,899	7,836	261	20,996
MN Minnesota	136	14,304	31,762	3,131	49,333
MS Mississippi	0	1,015	0	1,935	2,950
MO Missouri	0	15	6,961	1,486	8,462
MT Montana	0	573	3,464	15	4,052
NE Nebraska	0	1,023	502	1,583	3,108
NV Nevada	0	0	0	0	0
NH New Hampshire	0	0	60	0	60
NJ New Jersey	0	124	811	131	1,066
NM New Mexico	0	0	0	0	0
NY New York	120	864	6,062	635	7,681
NC North Carolina	1,293	2,248	8,119	2,154	13,814
ND North Dakota	0	1,333	3,520	35	4,888
OH Ohio	2,377	25,843	8,314	1,218	37,752
OK Oklahoma	0	0	0	0	0
OR Oregon	0	263	2,147	284	2,694
PA Pennsylvania	1,029	1,105	7,221	528	9,883
RI Rhode Island	0	0	299	62	361
SC South Carolina	1,277	1,279	8,542	621	11,719
SD South Dakota	0	1,946	1,907	1,123	4,976
TN Tennessee	182	6,082	5,008	1,864	13,136
TX Texas	0	0	0	0	0
UT Utah	0	38	40	0	78
VT Vermont	0	0	599	62	661
VA Virginia	2,039	426	15,303	1,977	19,745
WA Washington	1,292	2,172	4,258	183	7,905
WV West Virginia	0	302	191	0	493
WI Wisconsin	1,885	18,152	9,823	1,773	31,633
WY Wyoming	0	19	38	0	57
TOTAL U.S.:	21,459	187,437	198,359	49,986	457,241
CANADA					
AB Alberta	0	0	4,846	492	5,338
BC Brit. Columbia	14	32	2,467	13	2,526
MB Manitoba	0	662	2,038	390	3,090
NB New Brunswick	0	787	867	0	1,654
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	655	219	0	874
ON Ontario	0	28,242	12,025	69	40,336
PE Pr.Edward Isle	0	0	159	0	159
PQ Quebec	0	10	16,028	0	16,038
SK Saskatchewan	5,121	2,158	5,707	0	12,986
TOTAL CAN:	5,135	32,546	44,356	964	83,001
*EXPORT SALES:	190,889	34,235	51,708	11,142	287,974
TOTAL AG SALES	217,483	254,218	294,423	62,092	828,216
NON-AG U.S.	16,384	-	-	9,436	25,820
Canada	(19)	-	-	253	234
*Exports	650	-	-	520	1,170
TOTAL NON-AG SALES	17,015	-	-	10,209	27,224
GRAND TOTAL	**234,498**	**254,218**	**294,423**	**72,301**	**855,440**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

APRIL 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	0	7,160	22,775	0	29,935
Brazil	3,365	0	4,566	0	7,931
China	69,324	0	0	0	69,324
Colombia	2,011	13,789	3,063	0	18,863
Costa Rica	4,074	0	0	0	4,074
Guatemala	1,480	0	4,431	0	5,911
Holland	0	0	13,919	0	13,919
India	162	0	0	0	162
Jamaica	0	2,190	0	0	2,190
Japan	6,182	6,545	2,954	11,142	26,823
Korea	29,027	0	0	0	29,027
Malaysia	48,873	0	0	0	48,873
New Zealand	4,684	4,551	0	0	9,235
Sri Lanka	505	0	0	0	505
Taiwan	21,202	0	0	0	21,202
TOTAL AG:	190,889	34,235	51,708	11,142	287,974
NON-AGRICULTURAL					
Costa Rica	0	-	-	520	520
Japan	37	-	-	0	37
Korea	551	-	-	0	551
Taiwan	50	-	-	0	50
United Kingdom	12	-	-	0	12
TOTAL NON-AG:	650	-	-	520	1,170
TOTAL EXPORTS	**191,539**	**34,235**	**51,708**	**11,662**	**289,144**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - U. S. PRODUCERS - (Short Tons K_2O)

APRIL 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	484	0	1,009	63	704	2,260
AK Alaska	0	0	629	0	16	645
AZ Arizona	67	30	194	16	78	385
AR Arkansas	92	113	5,900	337	0	6,442
CA California	3,866	1,033	3,206	187	1,457	9,749
CO Colorado	748	16	1,542	231	311	2,848
CT Connecticut	0	0	0	0	8	8
DE Delaware	0	0	0	0	0	0
FL Florida	162	0	0	0	2,088	2,250
GA Georgia	31	0	0	26	1,714	1,771
HI Hawaii	0	250	0	0	15	265
ID Idaho	793	0	4,092	0	440	5,325
IL Illinois	1,775	452	3,196	875	258	6,556
IN Indiana	781	0	301	63	418	1,563
IA Iowa	94	658	808	0	68	1,628
KS Kansas	183	809	2,337	1,074	137	4,540
KY Kentucky	1	0	900	0	530	1,431
LA Louisiana	703	1,056	3,524	1,159	28	6,470
ME Maine	0	0	0	0	0	0
MD Maryland	0	0	0	0	22	22
MA Massachusetts	0	0	0	0	45	45
MI Michigan	0	0	3,089	0	358	3,447
MN Minnesota	3	80	517	117	903	1,620
MS Mississippi	0	256	2,677	14	153	3,100
MO Missouri	2,032	1,183	19,434	1,213	138	24,000
MT Montana	0	0	35	0	5	40
NE Nebraska	281	0	1,967	395	1,489	4,132
NV Nevada	0	0	0	0	2	2
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	0	0	0	5	5
NM New Mexico	180	0	138	0	183	501
NY New York	0	0	0	0	846	846
NC North Carolina	0	0	0	0	1,669	1,669
ND North Dakota	0	0	0	0	5	5
OH Ohio	0	0	0	0	937	937
OK Oklahoma	166	76	1,903	16	107	2,268
OR Oregon	22	200	680	0	378	1,280
PA Pennsylvania	0	0	0	0	325	325
RI Rhode Island	0	0	0	0	4	4
SC South Carolina	0	0	0	0	878	878
SD South Dakota	15	0	0	0	50	65
TN Tennessee	31	0	921	14	81	1,047
TX Texas	1,033	4,555	13,806	2,613	1,273	23,280
UT Utah	316	0	268	0	30	614
VT Vermont	0	0	0	0	60	60
VA Virginia	0	0	0	0	1,172	1,172
WA Washington	0	0	51	0	501	552
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	0	0	0	0	866	866
WY Wyoming	16	0	534	0	17	567
TOTAL U.S.:	13,875	10,767	73,658	8,413	20,772	127,485
CANADA						
AB Alberta	0	0	0	0	16	16
BC Brit. Columbia	0	0	0	0	150	150
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	44	44
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	0	0
ON Ontario	0	0	0	0	1,376	1,376
PE Pr.Edward Isle	0	0	0	0	0	0
PQ Quebec	0	0	0	0	1,090	1,090
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	2,676	2,676
*EXPORT SALES:	3,418	1,667	6,652	0	11,637	23,374
TOTAL AG SALES	17,293	12,434	80,310	8,413	35,085	153,535
NON-AG U.S.	12,112	-	-	28	516	12,656
Canada	0	-	-	0	40	40
*Exports	790	-	-	0	0	790
TOTAL NON-AG SALES	12,902	-	-	28	556	13,486
GRAND TOTAL	**30,195**	**12,434**	**80,310**	**8,441**	**35,641**	**167,021**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K_2O)

APRIL 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	0	0	0	0	10	10
Chile	0	0	0	0	388	388
Costa Rica	0	0	0	0	3,689	3,689
Dom. Republic	0	0	3,151	0	0	3,151
Japan	2,307	0	3,501	0	2,980	8,788
Malaysia	0	0	0	0	3,374	3,374
Martinique	0	0	0	0	485	485
Mexico	1,111	0	0	0	438	1,549
Puerto Rico	0	0	0	0	11	11
Thailand	0	0	0	0	262	262
Uruquay	0	1,667	0	0	0	1,667
TOTAL AG:	3,418	1,667	6,652	0	11,637	23,374
NON-AGRICULTURAL						
Argentina	20	-	-	0	0	20
Mexico	770	-	-	0	0	770
TOTAL NON-AG:	790	-	-	0	0	790
TOTAL EXPORTS	**4,208**	**1,667**	**6,652**	**0**	**11,637**	**24,164**

POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

A8720-1

AGRICULTURAL	MAY 1990	MAY 1989	JUL-MAY 1989/90	JUL-MAY 1988/89
AL Alabama	7,099	5,353	78,319	67,007
AK Alaska	61	63	1,434	1,248
AZ Arizona	324	142	3,558	2,455
AR Arkansas	6,831	12,479	49,580	57,858
CA California	8,315	7,618	77,541	72,096
CO Colorado	1,665	1,244	12,103	9,408
CT Connecticut	231	82	2,251	6,610
DE Delaware	5,972	784	27,093	12,792
FL Florida	9,612	17,466	144,130	136,348
GA Georgia	6,808	8,282	132,418	120,980
HI Hawaii	46	96	8,701	8,744
ID Idaho	2,966	3,257	29,860	24,032
IL Illinois	24,739	43,185	595,707	527,098
IN Indiana	33,978	35,657	357,959	301,375
IA Iowa	22,838	17,680	493,058	457,033
KS Kansas	2,029	3,203	48,596	48,443
KY Kentucky	9,503	14,140	109,962	117,893
LA Louisiana	9,022	3,610	148,148	163,071
ME Maine	1,468	1,040	6,079	5,816
MD Maryland	4,056	2,699	28,673	30,868
MA Massachusetts	615	487	2,521	2,624
MI Michigan	42,438	58,943	189,772	195,988
MN Minnesota	41,503	49,295	361,474	321,947
MS Mississippi	2,718	2,412	35,378	34,774
MO Missouri	6,432	13,100	284,317	263,737
MT Montana	1,300	2,253	13,671	11,304
NE Nebraska	3,902	3,878	36,482	34,023
NV Nevada	5	0	798	78
NH New Hampshire	244	223	731	534
NJ New Jersey	772	957	5,666	5,462
NM New Mexico	582	1,435	4,249	20,149
NY New York	14,488	14,560	47,106	49,836
NC North Carolina	4,534	4,893	82,599	86,612
ND North Dakota	6,223	9,169	26,533	23,978
OH Ohio	51,989	37,980	422,067	364,966
OK Oklahoma	3,349	3,757	21,155	25,042
OR Oregon	1,869	1,945	31,804	26,989
PA Pennsylvania	9,463	9,066	58,322	54,475
RI Rhode Island	253	119	2,196	2,524
SC South Carolina	3,294	2,413	76,769	70,952
SD South Dakota	4,550	3,927	20,092	16,332
TN Tennessee	11,371	13,913	97,875	94,634
TX Texas	21,634	12,735	137,300	136,585
UT Utah	873	831	17,747	8,552
VT Vermont	2,145	964	5,044	2,249
VA Virginia	2,395	3,247	80,421	79,028
WA Washington	2,787	4,176	48,783	43,327
WV West Virginia	263	9,215	1,955	10,617
WI Wisconsin	47,093	39,350	260,130	268,827
WY Wyoming	287	111	2,805	1,934
TOTAL U.S.:	446,934	483,434	4,730,932	4,429,254
CANADA				
AB Alberta	19,126	16,497	38,452	34,550
BC Brit. Columbia	2,297	1,281	8,164	8,694
MB Manitoba	6,763	8,740	24,114	23,877
NB New Brunswick	4,385	3,792	11,932	13,540
NF Newfoundland	0	0	0	0
NS Nova Scotia	1,604	1,961	5,748	6,146
ON Ontario	54,795	45,619	174,977	155,364
PE Pr.Edward Isle	5,112	5,043	10,150	11,272
PQ Quebec	43,095	26,209	93,359	95,343
SK Saskatchewan	5,727	5,023	36,082	12,332
TOTAL CAN:	142,904	114,165	402,978	361,118
EXPORT SALES:	344,325	437,072	3,078,164	3,783,439
TOTAL AG SALES	934,163	1,034,671	8,212,074	8,573,811
Non-Ag U.S.	40,639	37,896	428,413	409,625
Canada	1,029	1,215	15,731	21,178
Exports	35,959	12,875	146,592	115,706
TOTAL NON-AG SALES	77,627	51,986	590,736	546,509
GRAND TOTAL	**1,011,790**	**1,086,657**	**8,802,810**	**9,120,320**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K_2O)

MAY 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	800	2,016	3,684	265	334	7,099
AK Alaska	0	61	0	0	0	61
AZ Arizona	87	0	123	0	114	324
AR Arkansas	189	988	4,512	1,134	8	6,831
CA California	3,611	445	2,267	353	1,639	8,315
CO Colorado	423	0	813	323	106	1,665
CT Connecticut	0	0	231	0	0	231
DE Delaware	0	5,388	435	62	87	5,972
FL Florida	1,627	1,640	398	2,331	3,616	9,612
GA Georgia	1,892	1,765	1,780	435	936	6,808
HI Hawaii	0	0	32	0	14	46
ID Idaho	479	125	2,053	56	253	2,966
IL Illinois	806	18,918	1,013	3,767	235	24,739
IN Indiana	712	24,337	4,278	4,465	186	33,978
IA Iowa	124	14,698	2,894	5,109	13	22,838
KS Kansas	173	129	1,150	492	85	2,029
KY Kentucky	0	7,370	185	0	1,948	9,503
LA Louisiana	331	142	7,915	620	14	9,022
ME Maine	0	0	1,463	0	5	1,468
MD Maryland	0	0	3,117	909	30	4,056
MA Massachusetts	0	124	300	63	128	615
MI Michigan	0	26,791	14,855	272	520	42,438
MN Minnesota	15	17,395	21,739	1,400	954	41,503
MS Mississippi	0	60	2,600	15	43	2,718
MO Missouri	1,035	1,528	2,978	819	72	6,432
MT Montana	0	243	1,057	0	0	1,300
NE Nebraska	265	473	1,261	1,277	626	3,902
NV Nevada	0	0	0	0	5	5
NH New Hampshire	0	0	239	0	5	244
NJ New Jersey	0	63	494	215	0	772
NM New Mexico	278	0	136	0	168	582
NY New York	0	1,670	11,004	794	1,020	14,488
NC North Carolina	248	1,099	1,465	593	1,129	4,534
ND North Dakota	0	1,939	4,222	62	0	6,223
OH Ohio	5,637	31,306	12,506	1,527	1,013	51,989
OK Oklahoma	181	149	2,901	84	34	3,349
OR Oregon	91	362	1,085	239	92	1,869
PA Pennsylvania	913	360	6,695	961	534	9,463
RI Rhode Island	0	0	119	62	72	253
SC South Carolina	1,154	304	1,047	312	477	3,294
SD South Dakota	0	2,530	1,703	317	0	4,550
TN Tennessee	311	6,527	2,333	521	1,679	11,371
TX Texas	1,439	3,473	13,313	2,479	930	21,634
UT Utah	741	20	74	0	38	873
VT Vermont	0	0	1,989	30	126	2,145
VA Virginia	61	61	456	1,460	357	2,395
WA Washington	15	1,172	1,149	165	286	2,787
WV West Virginia	0	241	22	0	0	263
WI Wisconsin	851	32,761	11,526	1,213	742	47,093
WY Wyoming	102	0	174	0	11	287
TOTAL U.S.:	24,591	208,673	157,785	35,201	20,684	446,934
CANADA						
AB Alberta	26	0	18,438	662	0	19,126
BC Brit. Columbia	668	0	1,505	0	124	2,297
MB Manitoba	0	1,270	4,849	644	0	6,763
NB New Brunswick	0	1,665	2,456	0	264	4,385
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	1,006	598	0	0	1,604
ON Ontario	15	27,974	25,154	236	1,416	54,795
PE Pr.Edward Isle	0	778	4,334	0	0	5,112
PQ Quebec	0	2,255	39,510	13	1,317	43,095
SK Saskatchewan	5,200	205	283	39	0	5,727
TOTAL CAN:	5,909	35,153	97,127	1,594	3,121	142,904
*EXPORT SALES:	274,190	6,324	45,158	4,093	14,560	344,325
TOTAL AG SALES	304,690	250,150	300,070	40,888	38,365	934,163
NON-AG U.S.	29,213	-	-	10,911	515	40,639
Canada	830	-	-	157	42	1,029
*Exports	701	-	-	35,208	50	35,959
TOTAL NON-AG SALES	30,744	-	-	46,276	607	77,627
GRAND TOTAL	**335,434**	**250,150**	**300,070**	**87,164**	**38,972**	**1,011,790**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K_2O)

MAY 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	687	354	1,330	0	1,103	3,474
Australia	0	0	12,893	0	1,653	14,546
Brazil	0	0	3,208	0	0	3,208
Chile	1,331	0	0	0	729	2,060
China	77,659	0	0	0	6,242	83,901
Colombia	8,846	1,914	0	0	727	11,487
Costa Rica	1,907	0	0	0	(969)	938
Denmark	7,698	0	0	0	0	7,698
Dom. Republic	0	0	3,345	0	0	3,345
Ecuador	2,090	0	0	0	0	2,090
El Salvador	1,108	0	0	0	0	1,108
Honduras	948	952	0	0	0	1,900
India	31,355	0	0	0	0	31,355
Japan	26,243	3,104	1,841	4,093	3,778	39,059
Korea	34,326	0	0	0	0	34,326
Malaysia	41,713	0	0	0	0	41,713
Martinique	0	0	2,858	0	190	3,048
Mexico	1,746	0	0	0	85	1,831
Panama	0	0	1,802	0	0	1,802
Philippines	7,004	0	0	0	0	7,004
Puerto Rico	0	0	0	0	11	11
South Africa	0	0	3,969	0	0	3,969
Switzerland	16,911	0	0	0	0	16,911
Taiwan	8,953	0	0	0	0	8,953
Thailand	3,359	0	0	0	1,011	4,370
Venezuela	0	0	13,912	0	0	13,912
OTHER COUNTRIES	306	0	0	0	0	306
TOTAL AG:	274,190	6,324	45,158	4,093	14,560	344,325
NON-AGRICULTURAL						
Italy	0	-	-	10,715	0	10,715
Japan	0	-	-	10,520	40	10,560
Korea	0	-	-	8,749	0	8,749
Mexico	438	-	-	0	0	438
New Zealand	12	-	-	0	10	22
Taiwan	100	-	-	5,224	0	5,324
United Kingdom	151	-	-	0	0	151
TOTAL NON-AG:	701	-	-	35,208	50	35,959
TOTAL EXPORTS	**274,891**	**6,324**	**45,158**	**39,301**	**14,610**	**380,284**

NOTE: Other Countries = 306 tons standard grade to Guyana.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

MAY 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	61	2,016	3,622	249	5,948
AK Alaska	0	61	0	0	61
AZ Arizona	0	0	0	0	0
AR Arkansas	0	922	0	263	1,185
CA California	0	0	0	102	102
CO Colorado	0	0	0	80	80
CT Connecticut	0	0	231	0	231
DE Delaware	0	5,388	435	62	5,885
FL Florida	1,209	1,627	384	2,331	5,551
GA Georgia	1,847	1,765	1,722	435	5,769
HI Hawaii	0	0	0	0	0
ID Idaho	66	125	728	56	975
IL Illinois	511	17,914	831	3,767	23,023
IN Indiana	471	23,466	4,278	4,465	32,680
IA Iowa	0	14,618	2,894	5,109	22,621
KS Kansas	0	0	15	32	47
KY Kentucky	0	7,370	185	0	7,555
LA Louisiana	0	0	0	68	68
ME Maine	0	0	1,463	0	1,463
MD Maryland	0	0	3,117	909	4,026
MA Massachusetts	0	124	300	63	487
MI Michigan	0	26,791	13,454	272	40,517
MN Minnesota	15	17,395	21,629	1,333	40,372
MS Mississippi	0	0	878	0	878
MO Missouri	0	1,030	786	85	1,901
MT Montana	0	243	1,057	0	1,300
NE Nebraska	0	473	294	1,098	1,865
NV Nevada	0	0	0	0	0
NH New Hampshire	0	0	239	0	239
NJ New Jersey	0	63	494	215	772
NM New Mexico	0	0	0	0	0
NY New York	0	1,670	11,004	794	13,468
NC North Carolina	248	1,099	1,465	593	3,405
ND North Dakota	0	1,939	4,222	62	6,223
OH Ohio	5,637	31,306	12,506	1,527	50,976
OK Oklahoma	0	0	290	0	290
OR Oregon	0	300	570	239	1,109
PA Pennsylvania	913	360	6,695	961	8,929
RI Rhode Island	0	0	119	62	181
SC South Carolina	1,154	304	1,047	312	2,817
SD South Dakota	0	2,530	1,703	317	4,550
TN Tennessee	182	6,527	1,386	493	8,588
TX Texas	0	0	0	0	0
UT Utah	0	20	20	0	40
VT Vermont	0	0	1,989	30	2,019
VA Virginia	61	61	456	1,460	2,038
WA Washington	15	1,172	1,149	165	2,501
WV West Virginia	0	241	22	0	263
WI Wisconsin	851	32,761	11,526	1,213	46,351
WY Wyoming	0	0	19	0	19
TOTAL U.S.:	13,241	201,681	115,224	29,222	359,368
CANADA					
AB Alberta	26	0	18,438	662	19,126
BC Brit. Columbia	668	0	1,505	0	2,173
MB Manitoba	0	1,270	4,849	644	6,763
NB New Brunswick	0	1,665	2,456	0	4,121
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	1,006	598	0	1,604
ON Ontario	15	27,974	25,154	236	53,379
PE Pr.Edward Isle	0	778	4,334	0	5,112
PQ Quebec	0	2,255	39,510	13	41,778
SK Saskatchewan	5,200	205	283	39	5,727
TOTAL CAN:	5,909	35,153	97,127	1,594	139,783
*EXPORT SALES:	261,343	3,619	32,615	4,093	301,670
TOTAL AG SALES	280,493	240,453	244,966	34,909	800,821
NON-AG U.S.	15,377	-	-	10,773	26,150
Canada	830	-	-	157	987
*Exports	263	-	-	35,208	35,471
TOTAL NON-AG SALES	16,470	-	-	46,138	62,608
GRAND TOTAL	**296,963**	**240,453**	**244,966**	**81,047**	**863,429**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

MAY 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	0	0	12,893	0	12,893
China	77,659	0	0	0	77,659
Colombia	5,710	1,914	0	0	7,624
Denmark	7,698	0	0	0	7,698
El Salvador	1,108	0	0	0	1,108
India	31,355	0	0	0	31,355
Japan	25,241	1,705	1,841	4,093	32,880
Korea	34,326	0	0	0	34,326
Malaysia	41,713	0	0	0	41,713
Philippines	7,004	0	0	0	7,004
South Africa	0	0	3,969	0	3,969
Switzerland	16,911	0	0	0	16,911
Taiwan	8,953	0	0	0	8,953
Thailand	3,359	0	0	0	3,359
Venezuela	0	0	13,912	0	13,912
OTHER COUNTRIES	306	0	0	0	306
TOTAL AG:	261,343	3,619	32,615	4,093	301,670
NON-AGRICULTURAL					
Italy	0	-	-	10,715	10,715
Japan	0	-	-	10,520	10,520
Korea	0	-	-	8,749	8,749
New Zealand	12	-	-	0	12
Taiwan	100	-	-	5,224	5,324
United Kingdom	151	-	-	0	151
TOTAL NON-AG:	263	-	-	35,208	35,471
TOTAL EXPORTS	**261,606**	**3,619**	**32,615**	**39,301**	**337,141**

NOTE: Other Countries = 306 tons standard grade to Guyana.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - U. S. PRODUCERS' - (Short Tons K_2O)

MAY 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	739	0	62	16	334	1,151
AK Alaska	0	0	0	0	0	0
AZ Arizona	87	0	123	0	114	324
AR Arkansas	189	66	4,512	871	8	5,646
CA California	3,611	445	2,267	251	1,639	8,213
CO Colorado	423	0	813	243	106	1,585
CT Connecticut	0	0	0	0	0	0
DE Delaware	0	0	0	0	87	87
FL Florida	418	13	14	0	3,616	4,061
GA Georgia	45	0	58	0	936	1,039
HI Hawaii	0	0	32	0	14	46
ID Idaho	413	0	1,325	0	253	1,991
IL Illinois	295	1,004	182	0	235	1,716
IN Indiana	241	871	0	0	186	1,298
IA Iowa	124	80	0	0	13	217
KS Kansas	173	129	1,135	460	85	1,982
KY Kentucky	0	0	0	0	1,948	1,948
LA Louisiana	331	142	7,915	552	14	8,954
ME Maine	0	0	0	0	5	5
MD Maryland	0	0	0	0	30	30
MA Massachusetts	0	0	0	0	128	128
MI Michigan	0	0	1,401	0	520	1,921
MN Minnesota	0	0	110	67	954	1,131
MS Mississippi	0	60	1,722	15	43	1,840
MO Missouri	1,035	498	2,192	734	72	4,531
MT Montana	0	0	0	0	0	0
NE Nebraska	265	0	967	179	626	2,037
NV Nevada	0	0	0	0	5	5
NH New Hampshire	0	0	0	0	5	5
NJ New Jersey	0	0	0	0	0	0
NM New Mexico	278	0	136	0	168	582
NY New York	0	0	0	0	1,020	1,020
NC North Carolina	0	0	0	0	1,129	1,129
ND North Dakota	0	0	0	0	0	0
OH Ohio	0	0	0	0	1,013	1,013
OK Oklahoma	181	149	2,611	84	34	3,059
OR Oregon	91	62	515	0	92	760
PA Pennsylvania	0	0	0	0	534	534
RI Rhode Island	0	0	0	0	72	72
SC South Carolina	0	0	0	0	477	477
SD South Dakota	0	0	0	0	0	0
TN Tennessee	129	0	947	28	1,679	2,783
TX Texas	1,439	3,473	13,313	2,479	930	21,634
UT Utah	741	0	54	0	38	833
VT Vermont	0	0	0	0	126	126
VA Virginia	0	0	0	0	357	357
WA Washington	0	0	0	0	286	286
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	0	0	0	0	742	742
WY Wyoming	102	0	155	0	11	268
TOTAL U.S.:	11,350	6,992	42,561	5,979	20,684	87,566
CANADA						
AB Alberta	0	0	0	0	0	0
BC Brit. Columbia	0	0	0	0	124	124
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	264	264
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	0	0
ON Ontario	0	0	0	0	1,416	1,416
PE Pr.Edward Isle	0	0	0	0	0	0
PQ Quebec	0	0	0	0	1,317	1,317
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	3,121	3,121
*EXPORT SALES:	12,847	2,705	12,543	0	14,560	42,655
TOTAL AG SALES	24,197	9,697	55,104	5,979	38,365	133,342
NON-AG U.S.	13,836	-	-	138	515	14,489
Canada	0	-	-	0	42	42
*Exports	438	-	-	0	50	488
TOTAL NON-AG SALES	14,274	-	-	138	607	15,019
GRAND TOTAL	**38,471**	**9,697**	**55,104**	**6,117**	**38,972**	**148,361**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K_2O)

MAY 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	687	354	1,330	0	1,103	3,474
Australia	0	0	0	0	1,653	1,653
Brazil	0	0	3,208	0	0	3,208
Chile	1,331	0	0	0	729	2,060
China	0	0	0	0	6,242	6,242
Colombia	3,136	0	0	0	727	3,863
Costa Rica	1,907	0	0	0	(969)	938
Dom. Republic	0	0	3,345	0	0	3,345
Ecuador	2,090	0	0	0	0	2,090
Honduras	948	952	0	0	0	1,900
Japan	1,002	1,399	0	0	3,778	6,179
Martinique	0	0	2,858	0	190	3,048
Mexico	1,746	0	0	0	85	1,831
Panama	0	0	1,802	0	0	1,802
Puerto Rico	0	0	0	0	11	11
Thailand	0	0	0	0	1,011	1,011
TOTAL AG:	12,847	2,705	12,543	0	14,560	42,655
NON-AGRICULTURAL						
Japan	0	-	-	0	40	40
Mexico	438	-	-	0	0	438
New Zealand	0	-	-	0	10	10
TOTAL NON-AG:	438	-	-	0	50	488
AL EXPORTS	**13,285**	**2,705**	**12,543**	**0**	**14,610**	**43,143**

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POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

AGRICULTURAL		JUN 1990	JUN 1989	JUL-JUN 1989/90	JUL-JUN 1988/89
AL	Alabama	3,475	863	81,794	67,870
AK	Alaska	0	61	1,434	1,309
AZ	Arizona	227	152	3,785	2,607
AR	Arkansas	6,078	4,639	55,658	62,497
CA	California	5,839	4,760	83,380	76,856
CO	Colorado	969	511	13,072	9,919
CT	Connecticut	80	119	2,331	6,729
DE	Delaware	930	1,725	28,023	14,517
FL	Florida	8,221	9,199	152,351	145,547
GA	Georgia	4,037	2,593	136,455	123,573
HI	Hawaii	123	64	8,824	8,808
ID	Idaho	1,232	608	31,092	24,640
IL	Illinois	32,440	10,463	628,147	537,561
IN	Indiana	17,494	11,571	375,453	312,946
IA	Iowa	12,174	5,340	505,232	462,373
KS	Kansas	1,848	705	50,444	49,148
KY	Kentucky	13,821	3,558	123,783	121,451
LA	Louisiana	2,696	393	150,844	163,464
ME	Maine	274	154	6,353	5,970
MD	Maryland	1,509	2,938	30,182	33,806
MA	Massachusetts	443	84	2,964	2,708
MI	Michigan	22,974	12,360	212,746	208,348
MN	Minnesota	9,514	10,345	370,988	332,292
MS	Mississippi	1,661	329	37,039	35,103
MO	Missouri	6,958	3,175	291,275	266,912
MT	Montana	207	114	13,878	11,418
NE	Nebraska	698	610	37,180	34,633
NV	Nevada	0	0	798	78
NH	New Hampsnire	106	87	837	621
NJ	New Jersey	683	686	6,349	6,148
NM	New Mexico	517	241	4,766	20,390
NY	New York	12,212	3,784	59,318	53,620
NC	North Carolina	1,077	957	83,676	87,569
ND	North Dakota	312	499	26,845	24,477
OH	Ohio	22,292	21,781	444,359	386,747
OK	Oklahoma	1,944	1,005	23,099	26,047
OR	Oregon	1,362	969	33,166	27,958
PA	Pennsylvania	4,908	4,307	63,230	58,782
RI	Rhode Island	125	108	2,321	2,632
SC	South Carolina	268	583	77,037	71,535
SD	South Dakota	225	94	20,317	16,426
TN	Tennessee	9,557	2,314	107,432	96,948
TX	Texas	9,424	6,725	146,724	143,310
UT	Utah	797	717	18,544	9,269
VT	Vermont	1,043	485	6,087	2,734
VA	Virginia	1,200	833	81,621	79,861
WA	Washington	1,778	904	50,561	44,231
WV	West Virginia	60	16	2,015	10,633
WI	Wisconsin	36,142	34,104	296,272	302,931
WY	Wyoming	43	37	2,848	1,971
	TOTAL U.S.:	261,997	168,669	4,992,929	4,597,923
CANADA					
AB	Alberta	1,816	1,298	40,268	35,848
BC	Brit. Columbia	474	475	8,638	9,169
MB	Manitoba	2,864	892	26,978	24,769
NB	New Brunswick	605	271	12,537	13,811
NF	Newfoundland	0	0	0	0
NS	Nova Scotia	385	65	6,133	6,211
ON	Ontario	26,303	17,014	201,280	172,378
PE	Pr.Edward Isle	1,891	615	12,041	11,887
PQ	Quebec	15,805	5,058	109,164	100,401
SK	Saskatchewan	(22,147)	593	13,935	12,925
	TOTAL CAN:	27,996	26,281	430,974	387,399
EXPORT SALES:		379,872	430,809	3,458,036	4,214,248
TOTAL AG SALES		669,865	625,759	8,881,939	9,199,570
Non-Ag U.S.		36,039	42,354	464,452	451,979
	Canada	1,461	1,010	17,192	22,188
	Exports	13,784	10,458	160,376	126,164
TOTAL NON-AG SALES		51,284	53,822	642,020	600,331
GRAND TOTAL		**721,149**	**679,581**	**9,523,959**	**9,799,901**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

JUNE 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	14	898	2,323	20	220	3,475
AK Alaska	0	0	0	0	0	0
AZ Arizona	110	16	101	0	0	227
AR Arkansas	89	98	3,479	2,405	7	6,078
CA California	2,835	700	1,494	184	626	5,839
CO Colorado	266	0	552	145	6	969
CT Connecticut	0	0	75	0	5	80
DE Delaware	0	540	208	159	23	930
FL Florida	2,071	665	453	1,924	3,108	8,221
GA Georgia	1,676	183	1,525	62	591	4,037
HI Hawaii	0	123	0	0	0	123
ID Idaho	429	16	541	172	74	1,232
IL Illinois	581	25,385	1,828	4,487	159	32,440
IN Indiana	1,168	13,519	499	2,257	51	17,494
IA Iowa	75	7,799	3,645	642	13	12,174
KS Kansas	201	80	1,122	400	45	1,848
KY Kentucky	0	11,297	1,938	0	586	13,821
LA Louisiana	1,033	183	1,211	269	0	2,696
ME Maine	0	0	274	0	0	274
MD Maryland	0	0	1,007	502	0	1,509
MA Massachusetts	0	125	97	187	34	443
MI Michigan	0	18,029	4,788	78	79	22,974
MN Minnesota	30	4,714	4,309	184	277	9,514
MS Mississippi	0	31	1,614	0	16	1,661
MO Missouri	517	2,809	3,896	(331)	67	6,958
MT Montana	15	36	147	9	0	207
NE Nebraska	189	33	126	283	67	698
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	106	0	0	106
NJ New Jersey	0	123	353	207	0	683
NM New Mexico	105	0	344	0	68	517
NY New York	251	5,696	5,386	763	116	12,212
NC North Carolina	0	304	489	222	62	1,077
ND North Dakota	0	69	243	0	0	312
OH Ohio	417	15,166	5,026	1,426	257	22,292
OK Oklahoma	153	77	1,645	64	5	1,944
OR Oregon	97	195	653	285	132	1,362
PA Pennsylvania	0	307	3,758	734	109	4,908
RI Rhode Island	0	0	120	0	5	125
SC South Carolina	0	0	122	62	84	268
SD South Dakota	0	157	16	52	0	225
TN Tennessee	2,054	5,275	2,025	203	0	9,557
TX Texas	655	1,546	5,927	806	490	9,424
UT Utah	711	20	15	0	51	797
VT Vermont	0	0	990	16	37	1,043
VA Virginia	61	60	135	388	556	1,200
WA Washington	17	279	750	480	252	1,778
WV West Virginia	0	60	0	0	0	60
WI Wisconsin	2,179	26,540	6,491	393	539	36,142
WY Wyoming	21	0	16	0	6	43
TOTAL U.S.:	18,020	143,153	71,862	20,139	8,823	261,997
CANADA						
AB Alberta	0	0	1,629	187	0	1,816
BC Brit. Columbia	13	0	412	0	49	474
MB Manitoba	0	418	2,079	367	0	2,864
NB New Brunswick	0	387	187	0	31	605
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	260	125	0	0	385
ON Ontario	61	21,217	4,619	0	406	26,303
PE Pr.Edward Isle	0	423	1,468	0	0	1,891
PQ Quebec	0	229	15,484	13	79	15,805
SK Saskatchewan	(10,321)	(3,011)	(8,844)	29	0	(22,147)
TOTAL CAN:	(10,247)	19,923	17,159	596	565	27,996
*EXPORT SALES:	226,884	46,849	62,393	12,063	31,683	379,872
TOTAL AG SALES	234,657	209,925	151,414	32,798	41,071	669,865
NON-AG U.S.	24,188	-	-	11,454	397	36,039
Canada	1,156	-	-	239	66	1,461
*Exports	545	-	-	13,229	10	13,784
TOTAL NON-AG SALES	25,889	-	-	24,922	473	51,284
GRAND TOTAL	**260,546**	**209,925**	**151,414**	**57,720**	**41,544**	**721,149**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE

EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K_2O)

JUNE 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	0	0	3,689	0	0	3,689
Belize	416	0	0	0	0	416
Brazil	15,865	33,874	29,406	0	0	79,145
Chile	1,831	0	0	0	0	1,831
China	86,192	0	0	0	12,553	98,745
Colombia	1,163	0	10,469	0	0	11,632
Costa Rica	1,389	0	1,321	0	0	2,710
Denmark	7,843	0	0	0	0	7,843
Dom. Republic	0	0	0	13	416	429
El Salvador	0	0	722	0	242	964
India	40,479	0	0	0	10,544	51,023
Indonesia	0	0	0	0	4,567	4,567
Jamaica	906	0	1,821	0	0	2,727
Japan	5,919	8,955	11,091	12,050	2,958	40,973
Malaysia	25,997	0	0	0	0	25,997
Mexico	2,460	0	0	0	382	2,842
New Zealand	4,192	4,020	0	0	10	8,222
Nigeria	6,674	0	0	0	0	6,674
Philippines	3,688	0	0	0	0	3,688
Puerto Rico	0	0	0	0	11	11
South Africa	8,450	0	3,874	0	0	12,324
Switzerland	13,407	0	0	0	0	13,407
Taiwan	13	0	0	0	0	13
TOTAL AG:	226,884	46,849	62,393	12,063	31,683	379,872
NON-AGRICULTURAL						
Japan	13	-	-	4,861	10	4,884
Mexico	433	-	-	0	0	433
Taiwan	99	-	-	0	0	99
OTHER COUNTRIES	0	-	-	8,368	0	8,368
TOTAL NON-AG:	545	-	-	13,229	10	13,784
TOTAL EXPORTS	**227,429**	**46,849**	**62,393**	**25,292**	**31,693**	**393,656**

NOTE: Other Countries = non-agricultural soluble grade, 3,819 tons to China, and 4,549 tons to India.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

JUNE 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	0	898	2,323	20	3,241
AK Alaska	0	0	0	0	0
AZ Arizona	0	0	0	0	0
AR Arkansas	0	0	0	326	326
CA California	0	0	123	63	186
CO Colorado	0	0	0	34	34
CT Connecticut	0	0	75	0	75
DE Delaware	0	540	208	159	907
FL Florida	1,900	678	467	1,910	4,955
GA Georgia	1,646	183	1,525	62	3,416
HI Hawaii	0	0	0	0	0
ID Idaho	414	16	336	172	938
IL Illinois	581	24,825	1,828	4,487	31,721
IN Indiana	326	12,524	499	2,257	15,606
IA Iowa	0	7,663	2,694	642	10,999
KS Kansas	0	0	29	79	108
KY Kentucky	0	11,297	3	0	11,300
LA Louisiana	0	0	0	253	253
ME Maine	0	0	274	0	274
MD Maryland	0	0	1,007	502	1,509
MA Massachusetts	0	125	97	187	409
MI Michigan	0	18,029	3,680	78	21,787
MN Minnesota	15	4,714	4,309	184	9,222
MS Mississippi	0	0	793	0	793
MO Missouri	0	2,071	479	(1,009)	1,541
MT Montana	0	36	147	9	192
NE Nebraska	0	33	16	234	283
NV Nevada	0	0	0	0	0
NH New Hampshire	0	0	106	0	106
NJ New Jersey	0	123	353	207	683
NM New Mexico	0	0	0	0	0
NY New York	251	5,696	5,386	763	12,096
NC North Carolina	0	304	489	222	1,015
ND North Dakota	0	69	243	0	312
OH Ohio	417	15,166	5,026	1,426	22,035
OK Oklahoma	0	0	0	0	0
OR Oregon	0	180	533	285	998
PA Pennsylvania	0	307	3,758	734	4,799
RI Rhode Island	0	0	120	0	120
SC South Carolina	0	0	122	62	184
SD South Dakota	0	157	16	36	209
TN Tennessee	122	5,275	183	188	5,768
TX Texas	0	0	0	0	0
UT Utah	0	20	0	0	20
VT Vermont	0	0	990	16	1,006
VA Virginia	61	60	135	388	644
WA Washington	17	279	750	480	1,526
WV West Virginia	0	60	0	0	60
WI Wisconsin	2,179	26,540	6,491	393	35,603
WY Wyoming	0	0	0	0	0
TOTAL U.S.:	7,929	137,868	45,613	15,849	207,259
CANADA					
AB Alberta	0	0	1,629	187	1,816
BC Brit. Columbia	13	0	412	0	425
MB Manitoba	0	418	2,079	367	2,864
NB New Brunswick	0	387	187	0	574
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	260	125	0	385
ON Ontario	61	21,217	4,619	0	25,897
PE Pr.Edward Isle	0	423	1,468	0	1,891
PQ Quebec	0	229	15,484	13	15,726
SK Saskatchewan	(10,321)	(3,011)	(8,844)	29	(22,147)
TOTAL CAN:	(10,247)	19,923	17,159	596	27,431
*EXPORT SALES:	209,451	37,846	49,564	12,050	308,911
TOTAL AG SALES	207,133	195,637	112,336	28,495	543,601
NON-AG U.S.	12,247	-	-	11,297	23,544
Canada	1,156	-	-	239	1,395
*Exports	99	-	-	13,229	13,328
TOTAL NON-AG SALES	13,502	-	-	24,765	38,267
GRAND TOTAL	**220,635**	**195,637**	**112,336**	**53,260**	**581,868**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE

EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

JUNE 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	0	0	3,689	0	3,689
Brazil	10,271	24,871	19,944	0	55,086
China	86,192	0	0	0	86,192
Colombia	0	0	10,469	0	10,469
nmark	7,843	0	0	0	7,843
a	40,479	0	0	0	40,479
ica	0	0	1,821	0	1,821
Japan	2,245	8,955	9,767	12,050	33,017
Malaysia	25,997	0	0	0	25,997
New Zealand	4,192	4,020	0	0	8,212
Nigeria	6,674	0	0	0	6,674
Philippines	3,688	0	0	0	3,688
South Africa	8,450	0	3,874	0	12,324
Switzerland	13,407	0	0	0	13,407
Taiwan	13	0	0	0	13
TOTAL AG:	209,451	37,846	49,564	12,050	308,911
NON-AGRICULTURAL					
Japan	0	-	-	4,861	4,861
Taiwan	99	-	-	0	99
OTHER COUNTRIES (A)	0	-	-	8,368	8,368
TOTAL NON-AG:	99	-	-	13,229	13,328
TOTAL EXPORTS	**209,550**	**37,846**	**49,564**	**25,279**	**322,239**

NOTE: Other Countries = non-agricultural soluble grade, 3,819 tons to China, and 4,549 tons to India.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - U. S. PRODUCERS - (Short Tons K_2O)

JUNE 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	14	0	0	0	220	234
AK Alaska	0	0	0	0	0	0
AZ Arizona	110	16	101	0	0	227
AR Arkansas	89	98	3,479	2,079	7	5,752
CA California	2,835	700	1,371	121	626	5,653
CO Colorado	266	0	552	111	6	935
CT Connecticut	0	0	0	0	5	5
DE Delaware	0	0	0	0	23	23
FL Florida	171	(13)	(14)	14	3,108	3,266
GA Georgia	30	0	0	0	591	621
HI Hawaii	0	123	0	0	0	123
ID Idaho	15	0	205	0	74	294
IL Illinois	0	560	0	0	159	719
IN Indiana	842	995	0	0	51	1,888
IA Iowa	75	136	951	0	13	1,175
KS Kansas	201	80	1,093	321	45	1,740
KY Kentucky	0	0	1,935	0	586	2,521
LA Louisiana	1,033	183	1,211	16	0	2,443
ME Maine	0	0	0	0	0	0
MD Maryland	0	0	0	0	0	0
MA Massachusetts	0	0	0	0	34	34
MI Michigan	0	0	1,108	0	79	1,187
MN Minnesota	15	0	0	0	277	292
MS Mississippi	0	31	821	0	16	868
MO Missouri	517	738	3,417	678	67	5,417
MT Montana	15	0	0	0	0	15
NE Nebraska	189	0	110	49	67	415
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	0	0	0	0	0
NM New Mexico	105	0	344	0	68	517
NY New York	0	0	0	0	116	116
NC North Carolina	0	0	0	0	62	62
ND North Dakota	0	0	0	0	0	0
OH Ohio	0	0	0	0	257	257
OK Oklahoma	153	77	1,645	64	5	1,944
OR Oregon	97	15	120	0	132	364
PA Pennsylvania	0	0	0	0	109	109
RI Rhode Island	0	0	0	0	5	5
SC South Carolina	0	0	0	0	84	84
SD South Dakota	0	0	0	16	0	16
TN Tennessee	1,932	0	1,842	15	0	3,789
TX Texas	655	1,546	5,927	806	490	9,424
UT Utah	711	0	15	0	51	777
VT Vermont	0	0	0	0	37	37
VA Virginia	0	0	0	0	556	556
WA Washington	0	0	0	0	252	252
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	0	0	0	0	539	539
WY Wyoming	21	0	16	0	6	43
TOTAL U.S.:	10,091	5,285	26,249	4,290	8,823	54,738
CANADA						
AB Alberta	0	0	0	0	0	0
BC Brit. Columbia	0	0	0	0	49	49
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	31	31
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	0	0
ON Ontario	0	0	0	0	406	406
PE Pr.Edward Isle	0	0	0	0	0	0
PQ Quebec	0	0	0	0	79	79
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	565	565
*EXPORT SALES:	17,433	9,003	12,829	13	31,683	70,961
TOTAL AG SALES	27,524	14,288	39,078	4,303	41,071	126,264
NON-AG U.S.	11,941	-	-	157	397	12,495
Canada	0	-	-	0	66	66
*Exports	446	-	-	0	10	456
TOTAL NON-AG SALES	12,387	-	-	157	473	13,017
GRAND TOTAL	**39,911**	**14,288**	**39,078**	**4,460**	**41,544**	**139,281**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K_2O)

JUNE 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Belize	416	0	0	0	0	416
Brazil	5,594	9,003	9,462	0	0	24,059
Chile	1,831	0	0	0	0	1,831
China	0	0	0	0	12,553	12,553
Colombia	1,163	0	0	0	0	1,163
Costa Rica	1,389	0	1,321	0	0	2,710
Dom. Republic	0	0	0	13	416	429
El Salvador	0	0	722	0	242	964
India	0	0	0	0	10,544	10,544
Indonesia	0	0	0	0	4,567	4,567
Jamaica	906	0	0	0	0	906
Japan	3,674	0	1,324	0	2,958	7,956
Mexico	2,460	0	0	0	382	2,842
New Zealand	0	0	0	0	10	10
Puerto Rico	0	0	0	0	11	11
TOTAL AG:	17,433	9,003	12,829	13	31,683	70,961
NON-AGRICULTURAL						
Japan	13	-	-	0	10	23
Mexico	433	-	-	0	0	433
TOTAL NON-AG:	446	-	-	0	10	456
TOTAL EXPORTS	**17,879**	**9,003**	**12,829**	**13**	**31,693**	**71,417**

POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

AGRICULTURAL STATE		JULY 1990	JULY 1989
AL	Alabama	1,407	6,417
AK	Alaska	61	0
AZ	Arizona	295	380
AR	Arkansas	711	671
CA	California	4,557	2,509
CO	Colorado	353	147
CT	Connecticut	40	16
DE	Delaware	451	165
FL	Florida	9,937	11,674
GA	Georgia	3,081	1,197
HI	Hawaii	167	3,222
ID	Idaho	825	787
IL	Illinois	31,019	35,876
IN	Indiana	5,407	20,557
IA	Iowa	22,975	50,260
KS	Kansas	1,661	2,466
KY	Kentucky	3,635	3,617
LA	Louisiana	13,885	19
ME	Maine	132	61
MD	Maryland	3,395	400
MA	Massachusetts	89	135
MI	Michican	5,465	8,189
MN	Minnesota	20,262	10,607
MS	Mississippi	400	180
MO	Missouri	6,804	13,547
MT	Montana	825	587
NE	Nebraska	586	501
NV	Nevada	0	0
NH	New Hampshire	60	156
NJ	New Jersey	107	310
NM	New Mexico	313	189
NY	New York	2,273	2,451
NC	North Carolina	3,221	3,204
ND	North Dakota	573	360
OH	Ohio	20,903	6,359
OK	Oklahoma	1,202	1,352
OR	Oregon	1,642	1,001
PA	Pennsylvania	2,777	2,533
RI	Rhode Island	141	60
SC	South Carolina	490	825
SD	South Dakota	226	158
TN	Tennessee	2,182	805
TX	Texas	6,129	5,089
UT	Utah	82	1,316
VT	Vermont	755	466
VA	Virginia	381	656
WA	Washington	2,938	1,762
WV	West Virginia	0	0
WI	Wisconsin	14,548	11,926
WY	Wyoming	162	20
	TOTAL U.S.:	199,530	215,185
CANADA			
AB	Alberta	242	252
BC	Brit. Columbia	187	116
MB	Manitoba	167	181
NB	New Brunswick	178	62
NF	Newfoundland	0	0
NS	Nova Scotia	20	44
ON	Ontario	28,591	1,362
PE	Pr.Edward Isle	67	9
PQ	Quebec	5,828	3,247
SK	Saskatchewan	141	91
	TOTAL CAN:	35,421	5,364
EXPORT SALES:		336,047	407,030
TOTAL AG SALES		570,998	627,579
Non-Ag U.S.		39,242	34,088
	Canada	1,145	973
	Exports	3,702	4,348
TOTAL NON-AG SALES		44,089	39,409
GRAND TOTAL		**615,087**	**666,988**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

JULY 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	0	1,038	354	0	15	1,407
AK Alaska	0	61	0	0	0	61
AZ Arizona	102	0	0	16	177	295
AR Arkansas	75	16	588	31	1	711
CA California	2,251	364	754	76	1,112	4,557
CO Colorado	217	14	79	32	11	353
CT Connecticut	0	0	26	0	14	40
DE Delaware	0	298	0	153	0	451
FL Florida	1,726	3,763	241	1,507	2,700	9,937
GA Georgia	969	911	122	139	940	3,081
HI Hawaii	0	126	0	0	41	167
ID Idaho	304	16	390	91	24	825
IL Illinois	488	24,862	5,097	572	0	31,019
IN Indiana	665	4,159	22	220	341	5,407
IA Iowa	87	16,011	6,525	352	0	22,975
KS Kansas	190	112	941	378	40	1,661
KY Kentucky	2	2,835	60	0	738	3,635
LA Louisiana	1,915	0	11,959	0	11	13,885
ME Maine	0	0	132	0	0	132
MD Maryland	0	1,735	511	1,144	5	3,395
MA Massachusetts	0	0	14	62	13	89
MI Michigan	0	2,043	3,352	0	70	5,465
MN Minnesota	47	7,773	12,244	108	90	20,262
MS Mississippi	0	0	395	0	5	400
MO Missouri	316	97	6,020	348	23	6,804
MT Montana	0	240	579	0	6	825
NE Nebraska	126	16	158	264	22	586
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	60	0	0	60
NJ New Jersey	0	0	55	52	0	107
NM New Mexico	141	0	144	0	28	313
NY New York	0	486	1,648	70	69	2,273
NC North Carolina	609	2,011	0	17	584	3,221
ND North Dakota	0	194	379	0	0	573
OH Ohio	440	14,600	5,243	54	566	20,903
OK Oklahoma	151	46	931	0	74	1,202
OR Oregon	62	0	1,271	233	76	1,642
PA Pennsylvania	122	244	1,996	293	122	2,777
RI Rhode Island	0	0	60	59	22	141
SC South Carolina	0	488	0	0	2	490
SD South Dakota	0	0	215	0	11	226
TN Tennessee	258	827	1,097	0	0	2,182
TX Texas	527	818	3,973	522	289	6,129
UT Utah	6	0	76	0	0	82
VT Vermont	0	0	730	0	25	755
VA Virginia	61	63	165	92	0	381
WA Washington	1,240	326	669	544	159	2,938
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	122	11,038	2,870	310	208	14,548
WY Wyoming	101	0	61	0	0	162
TOTAL U.S.:	13,320	97,631	72,206	7,739	8,634	199,530
CANADA						
AB Alberta	0	0	179	52	11	242
BC Brit. Columbia	13	0	174	0	0	187
MB Manitoba	0	92	75	0	0	167
NB New Brunswick	0	178	0	0	0	178
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	20	0	0	0	20
ON Ontario	0	15,798	11,887	734	172	28,591
PE Pr.Edward Isle	0	0	67	0	0	67
PQ Quebec	0	241	5,469	0	118	5,828
SK Saskatchewan	0	24	117	0	0	141
TOTAL CAN:	13	16,353	17,968	786	301	35,421
*EXPORT SALES:	172,540	36,066	114,145	3,011	10,285	336,047
TOTAL AG SALES	185,873	150,050	204,319	11,536	19,220	570,998
NON-AG U.S.	28,523	-	-	10,256	463	39,242
Canada	965	-	-	164	16	1,145
*Exports	934	-	-	2,739	29	3,702
TOTAL NON-AG SALES	30,422	-	-	13,159	508	44,089
GRAND TOTAL	**216,295**	**150,050**	**204,319**	**24,695**	**19,728**	**615,087**

*Exports listed as FERTECS

POTASH & PHOSPHATE INSTITUTE

EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K2O)

JULY 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	1,369	0	0	0	544	1,913
Australia	0	0	27,235	0	2,143	29,378
Belgium	0	0	16,847	0	0	16,847
Brazil	21,798	28,831	42,775	0	970	94,374
Chile	687	0	687	0	3,152	4,526
China	54,385	3,508	0	0	0	57,893
Colombia	0	0	3,827	0	0	3,827
Costa Rica	3,326	0	0	0	342	3,668
Denmark	8,981	0	0	0	0	8,981
Dom. Republic	0	0	3,534	0	275	3,809
Honduras	0	0	1,521	0	0	1,521
Japan	7,794	0	2,821	3,011	2,522	16,148
Korea	23,969	0	0	0	0	23,969
Malaysia	34,719	0	0	0	0	34,719
Mexico	2,147	0	0	0	77	2,224
New Zealand	9,995	0	0	0	30	10,025
Panama	0	0	1,508	0	215	1,723
Philippines	3,370	0	0	0	0	3,370
Puerto Rico	0	3,727	0	0	11	3,738
Switzerland	0	0	13,390	0	0	13,390
OTHER COUNTRIES (A)	0	0	0	0	4	4
TOTAL AG:	172,540	36,066	114,145	3,011	10,285	336,047
NON-AGRICULTURAL						
Argentina	20	-	-	0	0	20
Japan	149	-	-	2,739	18	2,906
Mexico	604	-	-	0	11	615
Taiwan	149	-	-	0	0	149
United Kingdom	12	-	-	0	0	12
TOTAL NON-AG:	934	-	-	2,739	29	3,702
TOTAL EXPORTS	**173,474**	**36,066**	**114,145**	**5,750**	**10,314**	**339,749**

NOTE A: 4 tons sulphates sold to Jordan.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

JULY 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	0	1,038	354	0	1,392
AK Alaska	0	61	0	0	61
AZ Arizona	0	0	0	0	0
AR Arkansas	0	0	0	0	0
CA California	0	0	0	13	13
CO Colorado	0	14	0	32	46
CT Connecticut	0	0	26	0	26
DE Delaware	0	298	0	153	451
FL Florida	1,403	3,763	241	1,493	6,900
GA Georgia	913	911	122	139	2,085
HI Hawaii	0	0	0	0	0
ID Idaho	0	16	120	91	227
IL Illinois	488	24,497	494	572	26,051
IN Indiana	183	3,289	22	220	3,714
IA Iowa	0	15,818	4,321	352	20,491
KS Kansas	0	47	16	77	140
KY Kentucky	0	2,835	60	0	2,895
LA Louisiana	1,837	0	10,794	0	12,631
ME Maine	0	0	132	0	132
MD Maryland	0	1,735	511	1,144	3,390
MA Massachusetts	0	0	14	62	76
MI Michigan	0	2,043	1,982	0	4,025
MN Minnesota	47	7,725	12,244	108	20,124
MS Mississippi	0	0	0	0	0
MO Missouri	0	0	1,010	235	1,245
MT Montana	0	240	579	0	819
NE Nebraska	0	16	16	264	296
NV Nevada	0	0	0	0	0
NH New Hampshire	0	0	60	0	60
NJ New Jersey	0	0	55	52	107
NM New Mexico	0	0	0	0	0
NY New York	0	486	1,648	70	2,204
NC North Carolina	609	2,011	0	17	2,637
ND North Dakota	0	194	379	0	573
OH Ohio	440	14,600	5,243	54	20,337
OK Oklahoma	0	0	16	0	16
OR Oregon	0	0	1,234	233	1,467
PA Pennsylvania	122	244	1,996	293	2,655
RI Rhode Island	0	0	60	59	119
SC South Carolina	0	488	0	0	488
SD South Dakota	0	0	215	0	215
TN Tennessee	244	827	1,082	0	2,153
TX Texas	0	0	0	0	0
UT Utah	0	0	0	0	0
VT Vermont	0	0	730	0	730
VA Virginia	61	63	165	92	381
WA Washington	1,240	326	669	544	2,779
WV West Virginia	0	0	0	0	0
WI Wisconsin	122	11,038	2,870	310	14,340
WY Wyoming	0	0	0	0	0
TOTAL U.S.:	7,709	94,623	49,480	6,679	158,491
CANADA					
AB Alberta	0	0	179	52	231
BC Brit. Columbia	13	0	174	0	187
MB Manitoba	0	92	75	0	167
NB New Brunswick	0	178	0	0	178
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	20	0	0	20
ON Ontario	0	15,798	11,887	734	28,419
PE Pr.Edward Isle	0	0	67	0	67
PQ Quebec	0	241	5,469	0	5,710
SK Saskatchewan	0	24	117	0	141
TOTAL CAN:	13	16,353	17,968	786	35,120
*EXPORT SALES:	154,231	24,873	102,320	3,011	284,435
TOTAL AG SALES	161,953	135,849	169,768	10,476	478,046
NON-AG U.S.	16,527	-	-	10,214	26,741
Canada	965	-	-	164	1,129
*Exports	310	-	-	2,739	3,049
TOTAL NON-AG SALES	17,802	-	-	13,117	30,919
GRAND TOTAL	**179,755**	**135,849**	**169,768**	**23,593**	**508,965**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

JULY 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	0	0	27,235	0	27,235
Belgium	0	0	16,847	0	16,847
Brazil	11,018	21,365	39,267	0	71,650
China	54,385	3,508	0	0	57,893
Colombia	0	0	3,827	0	3,827
Denmark	8,981	0	0	0	8,981
Japan	7,734	0	1,754	3,011	12,559
Korea	23,969	0	0	0	23,969
Malaysia	34,719	0	0	0	34,719
New Zealand	9,995	0	0	0	9,995
Philippines	3,370	0	0	0	3,370
Switzerland	0	0	13,390	0	13,390
TOTAL AG:	154,231	24,873	102,320	3,011	284,435
NON-AGRICULTURAL					
Japan	149	-	-	2,739	2,888
Taiwan	149	-	-	0	149
United Kingdom	12	-	-	0	12
TOTAL NON-AG:	310	-	-	2,739	3,049
TOTAL EXPORTS	**154,541**	**24,873**	**102,320**	**5,750**	**287,484**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

JULY 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	0	0	0	0	15	15
AK Alaska	0	0	0	0	0	0
AZ Arizona	102	0	0	16	177	295
AR Arkansas	75	16	588	31	1	711
CA California	2,251	364	754	63	1,112	4,544
CO Colorado	217	0	79	0	11	307
CT Connecticut	0	0	0	0	14	14
DE Delaware	0	0	0	0	0	0
FL Florida	323	0	0	14	2,700	3,037
GA Georgia	56	0	0	0	940	996
HI Hawaii	0	126	0	0	41	167
ID Idaho	304	0	270	0	24	598
IL Illinois	0	365	4,603	0	0	4,968
IN Indiana	482	870	0	0	341	1,693
IA Iowa	87	193	2,204	0	0	2,484
KS Kansas	190	65	925	301	40	1,521
KY Kentucky	2	0	0	0	738	740
LA Louisiana	78	0	1,165	0	11	1,254
ME Maine	0	0	0	0	0	0
MD Maryland	0	0	0	0	5	5
MA Massachusetts	0	0	0	0	13	13
MI Michigan	0	0	1,370	0	70	1,440
MN Minnesota	0	48	0	0	90	138
MS Mississippi	0	0	395	0	5	400
MO Missouri	316	97	5,010	113	23	5,559
MT Montana	0	0	0	0	6	6
NE Nebraska	126	0	142	0	22	290
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	0	0	0	0	0
NM New Mexico	141	0	144	0	28	313
NY New York	0	0	0	0	69	69
NC North Carolina	0	0	0	0	584	584
ND North Dakota	0	0	0	0	0	0
OH Ohio	0	0	0	0	566	566
OK Oklahoma	151	46	915	0	74	1,186
OR Oregon	62	0	37	0	76	175
PA Pennsylvania	0	0	0	0	122	122
RI Rhode Island	0	0	0	0	22	22
SC South Carolina	0	0	0	0	2	2
SD South Dakota	0	0	0	0	11	11
TN Tennessee	14	0	15	0	0	29
TX Texas	527	818	3,973	522	289	6,129
UT Utah	6	0	76	0	0	82
VT Vermont	0	0	0	0	25	25
VA Virginia	0	0	0	0	0	0
WA Washington	0	0	0	0	159	159
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	0	0	0	0	208	208
WY Wyoming	101	0	61	0	0	162
TOTAL U.S.:	5,611	3,008	22,726	1,060	8,634	41,039
CANADA						
AB Alberta	0	0	0	0	11	11
BC Brit. Columbia	0	0	0	0	0	0
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	0	0
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	0	0
ON Ontario	0	0	0	0	172	172
PE Pr.Edward Isle	0	0	0	0	0	0
PQ Quebec	0	0	0	0	118	118
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	301	301
*EXPORT SALES:	18,309	11,193	11,825	0	10,285	51,612
TOTAL AG SALES	23,920	14,201	34,551	1,060	19,220	92,952
NON-AG U.S.	11,996	-	-	42	463	12,501
Canada	0	-	-	0	16	16
*Exports	624	-	-	0	29	653
TOTAL NON-AG SALES	12,620	-	-	42	508	13,170
GRAND TOTAL	**36,540**	**14,201**	**34,551**	**1,102**	**19,728**	**106,122**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K2O)

JULY 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	1,369	0	0	0	544	1,913
[illegible]alia	0	0	0	0	2,143	2,143
[illegible]	10,780	7,466	3,508	0	970	22,724
[illegible]e	687	0	687	0	3,152	4,526
Costa Rica	3,326	0	0	0	342	3,668
Dom. Republic	0	0	3,534	0	275	3,809
Honduras	0	0	1,521	0	0	1,521
Japan	0	0	1,067	0	2,522	3,589
Mexico	2,147	0	0	0	77	2,224
New Zealand	0	0	0	0	30	30
Panama	0	0	1,508	0	215	1,723
Puerto Rico	0	3,727	0	0	11	3,738
OTHER COUNTRIES (A)	0	0	0	0	4	4
TOTAL AG:	18,309	11,193	11,825	0	10,285	51,612
NON-AGRICULTURAL						
Argentina	20	-	-	0	0	20
Japan	0	-	-	0	18	18
Mexico	604	-	-	0	11	615
TOTAL NON-AG:	624	-	-	0	29	653
TOTAL EXPORTS	**18,933**	**11,193**	**11,825**	**0**	**10,314**	**52,265**

NOTE A: 4 tons sulphates sold to Jordan.

AP720-1

POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

AGRICULTURAL		AUGUST 1990	AUGUST 1989	JUL-AUG 1989/90	JUL-AUG 1988/89
AL	Alabama	4,017	1,977	5,424	8,394
AK	Alaska	867	0	928	0
AZ	Arizona	194	230	489	610
AR	Arkansas	5,439	2,140	6,150	2,811
CA	California	5,425	4,104	9,982	6,613
CO	Colorado	398	397	751	544
CT	Connecticut	70	124	110	140
DE	Delaware	3,899	919	4,350	1,084
FL	Florida	6,974	8,778	16,911	20,452
GA	Georgia	9,962	10,049	13,043	11,246
HI	Hawaii	297	104	464	3,326
ID	Idaho	1,968	1,349	2,793	2,136
IL	Illinois	130,920	114,251	161,939	150,127
IN	Indiana	60,791	40,601	66,198	61,158
IA	Iowa	110,593	80,798	133,568	131,058
KS	Kansas	5,318	4,286	6,979	6,752
KY	Kentucky	17,734	9,754	21,369	13,371
LA	Louisiana	720	2,328	14,605	2,347
ME	Maine	36	44	168	105
MD	Maryland	742	327	4,137	727
MA	Massachusetts	324	553	413	688
MI	Michigan	17,541	15,157	23,006	23,346
MN	Minnesota	53,315	51,664	73,577	62,271
MS	Mississippi	1,366	118	1,766	298
MO	Missouri	39,400	36,307	46,204	49,854
MT	Montana	1,315	1,129	2,140	1,716
NE	Nebraska	1,804	1,997	2,390	2,498
NV	Nevada	0	0	0	0
NH	New Hampshire	16	0	76	156
NJ	New Jersey	530	356	637	666
NM	New Mexico	165	155	478	344
NY	New York	4,575	2,121	6,848	4,572
NC	North Carolina	2,017	3,115	5,238	6,319
ND	North Dakota	2,595	2,215	3,168	2,575
OH	Ohio	42,393	33,928	63,296	40,287
OK	Oklahoma	2,470	2,191	3,672	3,543
OR	Oregon	2,483	2,008	4,125	3,009
PA	Pennsylvania	4,680	2,912	7,457	5,445
RI	Rhode Island	59	0	200	60
SC	South Carolina	7,629	7,652	8,119	8,477
SD	South Dakota	1,336	991	1,562	1,149
TN	Tennessee	10,400	1,195	12,582	2,000
TX	Texas	13,210	8,286	19,339	13,375
UT	Utah	113	585	195	1,901
VT	Vermont	642	535	1,397	1,001
VA	Virginia	8,685	981	9,066	1,637
WA	Washington	2,312	3,122	5,250	4,884
WV	West Virginia	230	61	230	61
WI	Wisconsin	22,254	21,277	36,802	33,203
WY	Wyoming	224	194	386	214
	TOTAL U.S.:	610,447	483,365	809,977	698,550
CANADA					
AB	Alberta	929	2,082	1,171	2,334
BC	Brit. Columbia	738	56	925	172
MB	Manitoba	591	1,380	758	1,561
NB	New Brunswick	469	169	647	231
NF	Newfoundland	0	0	0	0
NS	Nova Scotia	302	169	322	213
ON	Ontario	3,229	2,599	31,820	3,961
PE	Pr.Edward Isle	41	24	108	33
PQ	Quebec	1,806	(44)	7,634	3,203
SK	Saskatchewan	276	451	417	542
	TOTAL CAN:	8,381	6,886	43,802	12,250
EXPORT SALES:		404,050	225,709	740,097	632,739
TOTAL AG SALES		1,022,878	715,960	1,593,876	1,343,539
Non-Ag	U.S.	42,705	36,650	81,947	70,738
	Canada	1,454	1,690	2,599	2,663
	Exports	27,562	15,473	31,264	19,821
TOTAL NON-AG SALES		71,721	53,813	115,810	93,222
GRAND TOTAL		**1,094,599**	**769,773**	**1,709,686**	**1,436,761**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K_2O)

AUGUST 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	29	306	3,373	61	248	4,017
AK Alaska	0	0	0	867	0	867
AZ Arizona	72	14	46	0	62	194
AR Arkansas	75	31	4,951	374	8	5,439
CA California	1,527	869	1,161	75	1,793	5,425
CO Colorado	171	0	187	(1)	41	398
CT Connecticut	0	0	70	0	0	70
DE Delaware	0	3,593	119	187	0	3,899
FL Florida	2,458	474	198	1,174	2,670	6,974
GA Georgia	1,231	608	6,417	998	708	9,962
HI Hawaii	0	129	0	0	168	297
ID Idaho	73	465	1,266	93	71	1,968
IL Illinois	2,788	109,425	8,653	9,807	247	130,920
IN Indiana	2,466	40,674	11,462	6,156	33	60,791
IA Iowa	86	82,280	17,056	11,154	17	110,593
KS Kansas	173	653	3,686	744	62	5,318
KY Kentucky	0	17,701	0	15	18	17,734
LA Louisiana	0	60	655	0	5	720
ME Maine	0	0	36	0	0	36
MD Maryland	0	0	679	62	1	742
MA Massachusetts	0	62	200	62	0	324
MI Michigan	0	12,499	4,852	130	60	17,541
MN Minnesota	144	23,632	28,121	1,326	92	53,315
MS Mississippi	0	0	469	886	11	1,366
MO Missouri	512	4,054	30,867	3,859	108	39,400
MT Montana	0	115	1,184	16	0	1,315
NE Nebraska	191	361	773	327	152	1,804
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	16	0	0	16
NJ New Jersey	0	185	255	85	5	530
NM New Mexico	124	0	30	0	11	165
NY New York	0	700	3,597	234	44	4,575
NC North Carolina	61	917	183	74	782	2,017
ND North Dakota	0	646	1,769	180	0	2,595
OH Ohio	1,043	28,853	9,569	2,185	743	42,393
OK Oklahoma	179	281	1,785	142	83	2,470
OR Oregon	59	1,118	1,083	193	30	2,483
PA Pennsylvania	427	187	3,228	426	412	4,680
RI Rhode Island	0	0	59	0	0	59
SC South Carolina	122	0	7,353	0	154	7,629
SD South Dakota	0	847	441	48	0	1,336
TN Tennessee	1,092	8,130	1,172	0	6	10,400
TX Texas	1,444	2,977	7,269	831	689	13,210
UT Utah	26	0	74	0	13	113
VT Vermont	0	0	631	0	11	642
VA Virginia	122	309	7,620	448	186	8,685
WA Washington	37	668	1,009	528	70	2,312
WV West Virginia	0	120	110	0	0	230
WI Wisconsin	183	17,903	2,397	1,684	87	22,254
WY Wyoming	56	148	20	0	0	224
TOTAL U.S.:	16,971	361,994	176,151	45,430	9,901	610,447
CANADA						
AB Alberta	0	0	906	23	0	929
BC Brit. Columbia	0	262	470	0	6	738
MB Manitoba	0	145	396	50	0	591
NB New Brunswick	0	373	96	0	0	469
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	281	21	0	0	302
ON Ontario	0	323	2,436	14	456	3,229
PE Pr.Edward Isle	0	0	24	0	17	41
PQ Quebec	0	78	1,696	0	32	1,806
SK Saskatchewan	0	0	276	0	0	276
TOTAL CAN:	0	1,462	6,321	87	511	8,381
*EXPORT SALES:	262,042	44,406	77,395	3,369	16,838	404,050
TOTAL AG SALES	279,013	407,862	259,867	48,886	27,250	1,022,878
NON-AG U.S.	30,226	-	-	12,001	478	42,705
Canada	1,268	-	-	166	20	1,454
*Exports	934	-	-	26,581	47	27,562
TOTAL NON-AG SALES	32,428	-	-	38,748	545	71,721
GRAND TOTAL	**311,441**	**407,862**	**259,867**	**87,634**	**27,795**	**1,094,599**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K_2O)

AUGUST 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	0	1,987	0	0	1,987
Australia	3,052	0	0	0	31	3,083
Belgium	0	0	18,511	0	0	18,511
Brazil	24,995	33,790	38,693	0	0	97,478
Chile	0	0	0	367	400	767
China	94,662	0	0	0	0	94,662
Colombia	2,078	1,919	0	0	0	3,997
Costa Rica	1,885	0	1,623	0	168	3,676
Dom. Republic	0	0	3,792	0	0	3,792
Ecuador	2,645	0	0	0	0	2,645
Guatemala	0	0	0	0	1,698	1,698
Honduras	1,902	0	0	0	0	1,902
India	188	0	0	0	0	188
Indonesia	31,022	0	0	0	0	31,022
Italy	0	0	0	0	7,099	7,099
Japan	15,307	0	1,979	3,002	5,961	26,249
Korea	26,818	0	0	0	0	26,818
Malaysia	4,632	0	0	0	0	4,632
Martinique	0	0	2,973	0	0	2,973
Mexico	15,558	0	0	0	1,382	16,940
New Zealand	0	8,697	0	0	70	8,767
Pakistan	2,350	0	0	0	0	2,350
South Africa	373	0	7,837	0	0	8,210
Taiwan	8,808	0	0	0	29	8,837
Thailand	3,693	0	0	0	0	3,693
Uruquay	1,999	0	0	0	0	1,999
Venezuela	13,787	0	0	0	0	13,787
OTHER COUNTRIES	6,288	0	0	0	0	6,288
TOTAL AG:	262,042	44,406	77,395	3,369	16,838	404,050
NON-AGRICULTURAL						
Australia	0	-	-	0	9	9
Japan	50	-	-	9,196	38	9,284
Korea	126	-	-	8,421	0	8,547
Mexico	658	-	-	0	0	658
Taiwan	100	-	-	4,107	0	4,207
United Kingdom	0	-	-	4,857	0	4,857
TOTAL NON-AG:	934	-	-	26,581	47	27,562
TOTAL EXPORTS	**262,976**	**44,406**	**77,395**	**29,950**	**16,885**	**431,612**

NOTE: Other Countries = 6,288 tons standard ag to the Ivory Coast.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

AUGUST 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	0	306	1,440	61	1,807
AK Alaska	0	0	0	867	867
AZ Arizona	0	0	0	0	0
AR Arkansas	0	0	0	249	249
CA California	0	0	0	13	13
CO Colorado	0	0	0	(1)	(1)
CT Connecticut	0	0	70	0	70
DE Delaware	0	3,593	119	187	3,899
FL Florida	1,897	474	198	1,174	3,743
GA Georgia	1,217	608	6,417	998	9,240
HI Hawaii	0	0	0	0	0
ID Idaho	0	465	799	93	1,357
IL Illinois	708	106,056	6,459	9,807	123,030
IN Indiana	1,999	39,264	8,206	6,156	55,625
IA Iowa	0	79,996	6,893	11,138	98,027
KS Kansas	0	0	0	0	0
KY Kentucky	0	17,701	0	15	17,716
LA Louisiana	0	0	0	0	0
ME Maine	0	0	36	0	36
MD Maryland	0	0	679	62	741
MA Massachusetts	0	62	200	62	324
MI Michigan	0	12,499	3,827	130	16,456
MN Minnesota	144	23,520	28,121	1,326	53,111
MS Mississippi	0	0	0	886	886
MO Missouri	0	2,651	8,108	3,218	13,977
MT Montana	0	115	1,184	16	1,315
NE Nebraska	0	361	296	231	888
NV Nevada	0	0	0	0	0
NH New Hampshire	0	0	16	0	16
NJ New Jersey	0	185	255	85	525
NM New Mexico	0	0	0	0	0
NY New York	0	700	3,597	234	4,531
NC North Carolina	61	917	183	74	1,235
ND North Dakota	0	646	1,769	180	2,595
OH Ohio	1,043	28,853	8,443	2,185	40,524
OK Oklahoma	0	0	46	0	46
OR Oregon	0	1,057	1,025	193	2,275
PA Pennsylvania	427	187	3,228	426	4,268
RI Rhode Island	0	0	59	0	59
SC South Carolina	122	0	7,353	0	7,475
SD South Dakota	0	847	441	48	1,336
TN Tennessee	121	8,130	300	0	8,551
TX Texas	0	0	0	0	0
UT Utah	0	0	74	0	74
VT Vermont	0	0	631	0	631
VA Virginia	122	309	7,620	448	8,499
WA Washington	17	668	1,009	528	2,222
WV West Virginia	0	120	110	0	230
WI Wisconsin	183	17,903	2,397	1,684	22,167
WY Wyoming	0	148	20	0	168
TOTAL U.S.:	8,061	348,341	111,628	42,773	510,803
CANADA					
AB Alberta	0	0	906	23	929
BC Brit. Columbia	0	262	470	0	732
MB Manitoba	0	145	396	50	591
NB New Brunswick	0	373	96	0	469
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	281	21	0	302
ON Ontario	0	323	2,436	14	2,773
PE Pr.Edward Isle	0	0	24	0	24
PQ Quebec	0	78	1,696	0	1,774
SK Saskatchewan	0	0	276	0	276
TOTAL CAN:	0	1,462	6,321	87	7,870
*EXPORT SALES:	227,918	34,127	62,567	3,002	327,614
TOTAL AG SALES	235,979	383,930	180,516	45,862	846,287
NON-AG U.S.	17,904	-	-	11,959	29,863
Canada	1,268	-	-	166	1,434
*Exports	276	-	-	26,581	26,857
TOTAL NON-AG SALES	19,448	-	-	38,706	58,154
GRAND TOTAL	**255,427**	**383,930**	**180,516**	**84,568**	**904,441**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

AUGUST 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	3,052	0	0	0	3,052
Belgium	0	0	18,511	0	18,511
Brazil	17,698	23,511	31,267	0	72,476
China	94,662	0	0	0	94,662
Colombia	2,078	1,919	0	0	3,997
India	188	0	0	0	188
Indonesia	31,022	0	0	0	31,022
Japan	15,307	0	1,979	3,002	20,288
Korea	23,167	0	0	0	23,167
Malaysia	4,632	0	0	0	4,632
Martinique	0	0	2,973	0	2,973
Mexico	14,600	0	0	0	14,600
New Zealand	0	8,697	0	0	8,697
Pakistan	2,350	0	0	0	2,350
South Africa	373	0	7,837	0	8,210
Taiwan	8,808	0	0	0	8,808
Thailand	3,693	0	0	0	3,693
OTHER COUNTRIES	6,288	0	0	0	6,288
TOTAL AG:	227,918	34,127	62,567	3,002	327,614
NON-AGRICULTURAL					
Japan	50	-	-	9,196	9,246
Korea	126	-	-	8,421	8,547
Taiwan	100	-	-	4,107	4,207
United Kingdom	0	-	-	4,857	4,857
TOTAL NON-AG:	276	-	-	26,581	26,857
TOTAL EXPORTS	**228,194**	**34,127**	**62,567**	**29,583**	**354,471**

NOTE: Other Countries = 6,288 tons standard ag to the Ivory Coast.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - U. S. PRODUCERS - (Short Tons K_2O)

AUGUST 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	29	0	1,933	0	248	2,210
AK Alaska	0	0	0	0	0	0
AZ Arizona	72	14	46	0	62	194
AR Arkansas	75	31	4,951	125	8	5,190
CA California	1,527	869	1,161	62	1,793	5,412
CO Colorado	171	0	187	0	41	399
CT Connecticut	0	0	0	0	0	0
DE Delaware	0	0	0	0	0	0
FL Florida	561	0	0	0	2,670	3,231
GA Georgia	14	0	0	0	708	722
HI Hawaii	0	129	0	0	168	297
ID Idaho	73	0	467	0	71	611
IL Illinois	2,080	3,369	2,194	0	247	7,890
IN Indiana	467	1,410	3,256	0	33	5,166
IA Iowa	86	2,284	10,163	16	17	12,566
KS Kansas	173	653	3,686	744	62	5,318
KY Kentucky	0	0	0	0	18	18
LA Louisiana	0	60	655	0	5	720
ME Maine	0	0	0	0	0	0
MD Maryland	0	0	0	0	1	1
MA Massachusetts	0	0	0	0	0	0
MI Michigan	0	0	1,025	0	60	1,085
MN Minnesota	0	112	0	0	92	204
MS Mississippi	0	0	469	0	11	480
MO Missouri	512	1,403	22,759	641	108	25,423
MT Montana	0	0	0	0	0	0
NE Nebraska	191	0	477	96	152	916
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	0	0	0	5	5
NM New Mexico	124	0	30	0	11	165
NY New York	0	0	0	0	44	44
NC North Carolina	0	0	0	0	782	782
ND North Dakota	0	0	0	0	0	0
OH Ohio	0	0	1,126	0	743	1,869
OK Oklahoma	179	281	1,739	142	83	2,424
OR Oregon	59	61	58	0	30	208
PA Pennsylvania	0	0	0	0	412	412
RI Rhode Island	0	0	0	0	0	0
SC South Carolina	0	0	0	0	154	154
SD South Dakota	0	0	0	0	0	0
TN Tennessee	971	0	872	0	6	1,849
TX Texas	1,444	2,977	7,269	831	689	13,210
UT Utah	26	0	0	0	13	39
VT Vermont	0	0	0	0	11	11
VA Virginia	0	0	0	0	186	186
WA Washington	20	0	0	0	70	90
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	0	0	0	0	87	87
WY Wyoming	56	0	0	0	0	56
TOTAL U.S.:	8,910	13,653	64,523	2,657	9,901	99,644
CANADA						
AB Alberta	0	0	0	0	0	0
BC Brit. Columbia	0	0	0	0	6	6
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	0	0
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	0	0
ON Ontario	0	0	0	0	456	456
PE Pr.Edward Isle	0	0	0	0	17	17
PQ Quebec	0	0	0	0	32	32
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	511	511
*EXPORT SALES:	34,124	10,279	14,828	367	16,838	76,436
TOTAL AG SALES	43,034	23,932	79,351	3,024	27,250	176,591
NON-AG U.S.	12,322	-	-	42	478	12,842
Canada	0	-	-	0	20	20
*Exports	658	-	-	0	47	705
TOTAL NON-AG SALES	12,980	-	-	42	545	13,567
GRAND TOTAL	**56,014**	**23,932**	**79,351**	**3,066**	**27,795**	**190,158**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K_2O)

AUGUST 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	0	1,987	0	0	1,987
Australia	0	0	0	0	31	31
Brazil	7,297	10,279	7,426	0	0	25,002
Chile	0	0	0	367	400	767
Costa Rica	1,885	0	1,623	0	168	3,676
Dom. Republic	0	0	3,792	0	0	3,792
Ecuador	2,645	0	0	0	0	2,645
Guatemala	0	0	0	0	1,698	1,698
Honduras	1,902	0	0	0	0	1,902
Italy	0	0	0	0	7,099	7,099
Japan	0	0	0	0	5,961	5,961
Korea	3,651	0	0	0	0	3,651
Mexico	958	0	0	0	1,382	2,340
New Zealand	0	0	0	0	70	70
Taiwan	0	0	0	0	29	29
Uruquay	1,999	0	0	0	0	1,999
Venezuela	13,787	0	0	0	0	13,787
TOTAL AG:	34,124	10,279	14,828	367	16,838	76,436
NON-AGRICULTURAL						
Australia	0	-	-	0	9	9
Japan	0	-	-	0	38	38
Mexico	658	-	-	0	0	658
TOTAL NON-AG:	658	-	-	0	47	705
TOTAL EXPORTS	**34,782**	**10,279**	**14,828**	**367**	**16,885**	**77,141**